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DEPT. OF INSURANCE

REPORT OF TARGETED EXAMINATION

OF

AMERICAN MEDICAL SECURITY LIFE INSURANCE COMPANY

NAIC# 97179

AS OF

JUNE 30, 2006

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Department of Insurance State of Arizona

Market Oversight Division Examinations Section Telephone: (602) 364-4994

Fax: (602) 364-4998

JANET NAPOLITANO

Governor

2910 North 44th Street, Suite 210 Phoenix, Arizona 85018-7269 www.id.state.az.us

CHRISTINA URIAS
Director of Insurance

Honorable Christina Urias Director of Insurance State of Arizona 2910 North 44th Street, Suite 210 Phoenix, Arizona 85108-7269

Dear Director Urias:

Pursuant to your instructions and in conformity with the provisions of the Insurance Laws and Rules of the State of Arizona, a targeted examination has been made of the market affairs of:

AMERICAN MEDICAL SECURITY LIFE INSURANCE COMPANY

NAIC # 97179

The above examination was conducted by Sandra Lewis, CIE, Examiner-in-Charge, and Jerry D. Paugh, AIE, Senior Market Examiner.

The examination covered the period of July 1, 2005, through June 30, 2006.

As a result of that examination, the following Report of Examination is respectfully submitted.

Sincerely yours,

Paul J. Hogad, JD, FLMI, ALHC, CIE

Market Oversight Administrator

Market Oversight Division

AFFIDAVIT

STATE OF ARIZONA)
County of Maricopa) ss.
I, Sandra Lewis, CIE, being first duly sworn state that I am a duly appointed Market
Examinations Examiner-in-Charge for the Arizona Department of Insurance, and that under my
direction and with my participation and the participation of Jerry D. Paugh, AIE, Senior Market
Examiner, the examination of American Medical Security Life Insurance Company, hereinafter
referred to as the "Company" was performed at the offices of the Arizona Department of
Insurance. A teleconference meeting with appropriate Company officials was held to discuss the
findings set forth in this Report. The information contained in this Report, consisting of the
following pages, is true and correct to the best of my knowledge and belief and any conclusions
and recommendations contained in and made a part of this Report are such as may be reasonably
warranted from the facts disclosed in the Examination Report.
Sandra Lewis, CIE Market Examinations Examiner-in-Charge
Subscribed and sworn to before me this <u>Z 4th</u> day of <u>Janany</u> , 2008.
Notary Public OFFICIAL SEAL EVER LEDEZMA NOTARY PUBLIC - State of Arizona MARICOPA COUNTY My Commission Expires (2011)
My Commission Expires & ove 2011 My Comm. Expires June 1, 2011

FOREWORD

This targeted market examination of American Medical Security Life Insurance Company ("Company"), was prepared by employees of the Arizona Department of Insurance ("Department") as well as independent examiners contracting with the Department. A targeted market examination is conducted for the purpose of auditing certain business practices of insurers licensed to conduct the business of insurance in the State of Arizona. The Examiners conducted the examination of the Company in accordance with Arizona Revised Statutes (A.R.S.) §§ 20-142, 20-156, 20-157, 20-158, and 20-159. The findings in this report, including all work products developed in the production of this report, are the sole property of the Department.

The examination consisted of a review of the following components of the Company's major medical health insurance business:

- 1. The Company conducts a reasonable and timely investigation before denial of claims, and
- 2. The Company has appropriate procedures in place to identify and correct errors in its claim processing system.

Certain unacceptable or non-complying practices may not have been discovered in the course of this examination. Additionally, findings may not be material to all areas that would serve to assist the Director.

Failure to identify or criticize specific Company practices does not constitute acceptance of those practices by the Department.

SCOPE AND METHODOLOGY

The examination of the Company was conducted in accordance with the standards and procedures established by the National Association of Insurance Commissioners (NAIC) and the Department. The targeted market examination of the Company covered the period from July 1, 2005 through June 30, 2006 for the line of business reviewed. The purpose of the examination was to determine the Company's compliance with Arizona's insurance laws and to determine whether the Company's operations and practices are consistent with the public interest. This examination was completed by applying tests to each examination standard to determine

compliance with the standard. The standards applied during the examination are stated in this Report at page 5.

In accordance with Department procedures, the Examiners completed a Preliminary Finding ("PF") on those policies, claims, complaints, and/or procedures not in apparent compliance with Arizona law. The PF forms were submitted for review and comment to the Company representative designated by Company management as being knowledgeable about the files. For each PF, the Company was requested to agree, disagree, or otherwise justify the Company's noted action.

The Examiners utilized both examination by test and examination by sample. Examination by test involves review of all records within the population, while examination by sample involves the review of a selected number of records from within the population. Due to the small size of some populations examined, examinations by test and by sample were completed as to those populations without the need to utilize computer software.

Denied claim file sampling was based on a review of denied claims overturned after a request for reconsideration made by or on behalf of the insured, and in part on statistical analysis of raw claims data. Denied claims samples were randomly or systematically selected by using Audit Command Language (ACL) software and computer data files provided by the Company's Representative, Dawn Jadin, Supervisor Regulatory Affairs. Samples were tested for compliance with standards established by the NAIC and the Department. The tests applied to sample data resulted in an exception ratio, which determined whether or not a standard was met. If the exception ratio found in the sample was, generally, less than 5%, the standard was considered as "met". A standard in the areas of procedures, forms and policy forms use was not met if any exception was identified.

EXECUTIVE SUMMARY

This examination was completed by applying tests to each examination standard to determine compliance with the standard. Each standard applied during the examination is stated in this report beginning at page 5, and the examination findings are reported beginning on page 4.

- 1. The Company failed Standard No. 2, in apparent violation of A.R.S. § 20-2533(D) by failing with regard to two Explanation of Benefits (EOB) forms reviewed, to:
 - a. Provide proper time frames for appeal; and
 - b. Correctly identify the levels of appeals available to the claimant.
- 2. The Company passed Standards 1 and 3.

PROCEDURES PERFORMED

The Examiners reviewed the Company's appeal policies and procedures, claims manuals, training manuals, and responses to interrogatories in preparation for the file reviews to be conducted.

The Company provided appeal logs indicating it had processed 61 appeals from denied claims during the examination period. The Examiners selected 42 appeals for review. No trends of overturned denials related to similar procedural codes (CPT-4, HCPCS, etc.) or EOB messages were noted during the review of the files selected from the appeal log.

The Company provided a population of 32,644 claims denied during the examination period. Using CPT codes and EOB codes identified during the review of denied claim populations, the Examiners extracted a subpopulation of 4,279 denied claims from which they selected a stratified random sample of 162 denied claims for review. Of the 162 denied claims selected for review, 21 files did not fit the sample criteria. Therefore, a total of 141 files were reviewed.

EXAMINATION FINDINGS – FAILED STANDARD 2

Based on the Examiners' review of EOB forms issued by the Company when denying health care claims, the Company failed with regard to two EOB forms to meet the following standard for review:

#	STANDARD	Regulatory Authority
2	The Company provides a prompt and reasonable explanation	A.R.S. § 20-461(A)(1)
	for the denial of a claim in sufficient detail to allow members	and A(15)
	and providers to appeal an adverse decision.	

As a result of the review of the EOB forms issued by the Company during the examination period the Examiners identified apparent violations of Standard 2 in apparent violation of A.R.S. § 20-2533(D), which requires insurers that use EOBs to prominently display on their EOBs the notice of appeal rights under that section. The Company failed to meet the standard for appeal messages on two EOB forms issued on denied Arizona claims because the forms:

- Provided erroneous information about the time allowed for filing an appeal in apparent violation of A.R.S. § 20-2536(A); and
- Misstated the levels of appeal available to the claimant in apparent violation of A.R.S. § 20-2533(A). Reference PF # 002-revised.

The findings pertained to the following EOB form numbers:

FM-0504-00-1-00 03/05

FM-0504-00-1-00 06/06

A standard in the areas of procedures, forms and policy forms use was not met if any exception was identified, and therefore recommendations are warranted.

Recommendations

Within 90 days of the filed Report, as prescribed by A.R.S. §§ 20-461(A)(1) and A(15), the Company should provide documentation that EOB messages have been modified to:

- 1. Correctly state information about the time allowed for filing an appeal to comply with A.R.S. § 20-2536(A); and
- 2. Correctly state the levels of appeal available to the claimant to comply with A.R.S. § 20-2533(A).

SUMMARY OF STANDARDS

#	STANDARD FOR REVIEW	PASS	FAIL
1	The Company conducts timely investigations of claims and does not deny claims without conducting a reasonable investigation, per A.R.S. §§ 20-461(A)(3) and (4) and A.A.C. R20-6-801(F).	X	
2	The Company provides a prompt and reasonable explanation for the denial of a claim in sufficient detail to allow members and providers to appeal an adverse decision, per A.R.S. § 20-461(A)(15) and A.A.C. R20-6-801.		Х
3	Where appropriate under the circumstances, the Company pays interest on overturned denied claims, per A.R.S. § 20-462(A).	X	