STATE OF ARIZONA

AUG 1 0 1993

DEPARTMENT OF INSURANCE

CONTINENTAL AMERICAN LIFE INSURANCE COMPANY) CONSENT ORDER

DEPARTMENT OF INSURANCE

Docket No. 8168

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In the Matter of:

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Respondent.

A market conduct examination was made ofContinental American Life Insurance Company, hereinafter referred to as "Continental American", by a Market Conduct Examiner for the Arizona Department of Insurance ("ADOI") covering the time period from January 1, 1988 to June 30, 1991 with some issues covered through August, 1991. Based upon the examination results, it is alleged that Continental American has violated the provisions of Arizona Revised Statutes, Title 20, Section 20-461 and Arizona Administrative Code Rule ("A.A.C. R") 4-14-801. Continental American wishes to resolve this matter without formal adjudicative proceedings and hereby agrees to a Consent Order.

The Director of Insurance of the State of Arizona ("the Director") enters the following Findings of Fact, and Conclusions of Law, which are neither admitted nor denied by Continental American, and the following Order:

FINDINGS OF FACT

1. Continental American is authorized to transact life and disability insurance as an insurer pursuant to a Certificate of Authority issued by the Director.

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- 2. The Examiner was authorized by the Director to conduct a market conduct examination of Continental American and has prepared the Report of Examination of the Market Conduct Affairs of Continental American ("the Report"). The period covered by the on-site examination was concluded as of June 30, 1991.
- The Examiner reviewed the thirteen (13) complaints made to the ADOI concerning Continental American during the time frame of examination. the Concerning these, Continental American failed respond to five (5) inquiries from the ADOI respecting claims within fifteen (15) working days of receipt. Four (4) of these inquiries were sent by the ADOI to a predecessor carrier or to а third party administrator, presenting mitigating circumstances which impacted Continental American's ability to respond in a timely fashion.
- 4. The Examiner reviewed 240 of Continental American's paid Multiple Employer Trust claims which were serviced by Continental American's third party administrator Plan Services, Inc. ("PSI"). As to these, Continental American's agent PSI failed to accept eight (8) claims within fifteen (15) working days after the receipt of properly executed proofs of loss.
- 5. The Examiner reviewed 100 of Continental American's denied Multiple Employer Trust claims which were serviced by Continental American's third party administrator Plan Services, Inc. ("PSI"). As to these, Continental American's agent PSI failed to deny one (1) claim within fifteen (15) working days after the receipt of properly executed proofs of loss.

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CONCLUSIONS OF LAW

- 6. By failing to advise claimants of the acceptance or denial of their claims within fifteen (15) working days after receiving receipt of properly executed proofs of loss, Continental American violated A.A.C. R4-14-801(G)(1)(a) and (b) and A.R.S. § 20-461(A)(5).
- 7. Continental American violated A.A.C. R4-14-801(E)(2) and A.R.S. § 20-461(A)(2) by failing to respond to inquiries from the ADOI respecting claims within fifteen (15) working days of receipt.
- 8. Grounds exist for the Director to revoke or suspend Continental American's Certificate of Authority.
- 9. Grounds exist for the entry of all other provisions of the following order.

ORDER

Continental American having admitted the jurisdiction of the Director to enter the Order set forth herein, having waived the Notice of Hearing and the hearing, having waived any and all rights to appeal this Order, and having consented to the entry of the Order set forth hereinafter, and there being no just reason for delay:

IT IS HEREBY ORDERED THAT:

1. Continental American shall cease and desist from failing to notify insureds of the acceptance or denial of claims within fifteen (15) working days of receipt of properly executed proofs of loss and from failing to respond within fifteen (15) working days of receipt to inquiries from the ADOI respecting claims.

2. The ADOI shall be permitted, through an authorized representative, to verify that Continental American has complied with all provisions of this Order, and the Director may separately order Continental American to comply.

- 3. Continental American shall pay a civil penalty of ONE THOUSAND DOLLARS (\$1,000) to the Director for remission to the State Treasurer for deposit in the State General Fund in accordance with A.R.S. § 20-220(B). Said \$1,000 shall be provided to the Hearing Division of the ADOI on or before August 13, 1993.
- 4. The Report of Market Conduct Examination as of June 30, 1991, to include the objections to the Report by Continental American, shall be filed with the ADOI.

DATED at Phoenix, Arizona this 10 day of August , 1993

Susan Gallinger Director of Insurance

CONSENT TO ORDER

- Respondent, Continental American Life Insurance
 Company, has reviewed the foregoing Order.
- 2. Respondent is aware of its right to a hearing at which hearing Respondent may be represented by counsel, present evidence and cross-examine witnesses. Respondent has irrevocably waived its right to such public hearing and to any court appeals relating thereto.

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- 3. Respondent admits the jurisdiction of the Director of Insurance, State of Arizona, and consents to the entry of this Order.
- 4. Respondent states that no promise of any kind or nature whatsoever was made to induce it to enter into this Order and that it has entered into this Order voluntarily.
- 5. Respondent acknowledges that the acceptance of this Order by the Director of Insurance, State of Arizona, is solely for the purpose of settling this matter against it and does not preclude any other agency or officer of this state or subdivision thereof from instituting other civil or criminal proceedings as may be appropriate now or in the future.
- 6. Charles W. Welch represents that as Associate Counsel he is an officer of the Provident Mutual Life Insurance Company of Philadelphia, the surviving company of a merger between Continental American Life Insurance Company and Provident Mutual Life Insurance Company of Philadelphia, and that as such, he has been authorized to enter into this Order.

Ougust 9, 1993 (Date)

CONTINENTAL AMERICAN LIFE INSURANCE COMPANY

by:

Charles W. Welch, III

Associate Counsel

Provident Mutual Life Insurance Company of Philadelphia

1 2 3 COPY of the foregoing mailed/delivered 4 11th day of August, 1993, to: 5 Charles R. Cohen 6 Acting Deputy Director Katrina Rogers 7 Chief Hearing Officer Deloris E. Williamson 8 Assistant Director Rates & Regulations Division 9 *Mary Butterfield Supervisor Life and Disability Section 10 Jay Rubin 11 Assistant Director Consumer Affairs & Investigations Division 12 Gary Torticill Assistant Director and Chief Financial Examiner Corporate Affairs & Financial Division 13 DEPARTMENT OF INSURANCE 3030 N. 3rd Street, Suite 1100 14 Phoenix, AZ 85012 15 Charles W. Welch, III Associate Counsel 16 PROVIDENT MUTUAL LIFE INSURANCE COMPANY OF PHILADELPHIA 17 P.O. Box 15750 Wilmington, Delaware 19850 18 19 20 21 22 **2**3 24

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