APR 1 2 2013

DEPT. OF INSURANCE

### REPORT OF TARGET MARKET CONDUCT EXAMINATION

**OF** 

### RESPONSE WORLDWIDE INSURANCE COMPANY

NAIC #26050

AS OF

June 30, 2012

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## Department of Insurance State of Arizona

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Governor

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**GERMAINE L. MARKS** Director of Insurance

Honorable Germaine L. Marks Director of Insurance State of Arizona 2910 North 44th Street Suite 210, Second Floor Phoenix, Arizona 85018-7269

Dear Director Marks:

Pursuant to your instructions and in conformity with the provisions of the Insurance Laws and Rules of the State of Arizona, a desk examination has been made of the market conduct affairs of the:

### Response Worldwide Insurance Company NAIC #26050

The above examination was conducted by Helene I. Tomme, CPCU, CIE, Market Examinations Supervisor, Examiner-in Charge, and Linda L. Hofman, AIE, MCM, FLMI, AIRC, CCP, Market Conduct Senior Examiner and Christopher G. Hobert, CIE, MCM, FLMI, AIRC, CCP, Market Conduct Senior Examiner.

The examination covered the period of January 1, 2011 through June 30, 2012.

As a result of that examination, the following Report of Examination is respectfully submitted.

Sincerely yours,

Helene I. Tomme, CPCU, CIE

Market Examinations Supervisor

Market Oversight Division

#### **AFFIDAVIT**

STATE OF ARIZONA	)	
	)	SS.
County of Maricopa	)	

Helene I. Tomme, CPCU, CIE being first duly sworn, states that I am a duly appointed Market Examinations Examiner-in-Charge for the Arizona Department of Insurance. That under my direction and with my participation and the participation of Linda L. Hofman, AIE, MCM, FLMI, AIRC, CCP, Market Conduct Senior Examiner and Christopher G. Hobert, CIE, MCM, FLMI, AIRC, CCP, Market Conduct Senior Examiner on the Examination of Response Worldwide Insurance Company, hereinafter referred to as the "Company" was performed at the office of the Arizona Department of Insurance. A teleconference meeting with appropriate Company officials in Plymouth Meeting, Pennsylvania was held to discuss this Report, but a copy was not provided to management as the Examination was incomplete and had not yet been finalized. The information contained in this Report, consists of the following pages, is true and correct to the best of my knowledge and belief and that any conclusions and recommendations contained in and made a part of this Report are such as may be reasonably warranted from the facts disclosed in the Examination Report.

Helene I. Tomme, CPCU, CIE Market Examinations Supervisor

Market Oversight Division

Subscribed and sworn to before me this  $29^{TH}$  day of 300 day of 300.

May M. Ketterman Notary Public

My Commission Expires //

OFFIGIAL SEAL
MARY M. KITTERMAN
NOTARY PUBLIC - STATE OF ARIZONA
MARICOPA COUNTY
My Comm Expires June 13, 2016

#### **FOREWORD**

This targeted market conduct examination report of the Response Worldwide Insurance Company (herein referred to as, "Response Worldwide", or the "Company"), was prepared by employees of the Arizona Department of Insurance (Department) as well as independent examiners contracting with the Department. A market conduct examination is conducted for the purpose of auditing certain business practices of insurers licensed to conduct the business of insurance in the state of Arizona. The Examiners conducted the examination of the Company in accordance with Arizona Revised Statutes (A.R.S.) §§ 20-142, 20-156, 20-157, 20-158 and 20-159. The findings in this report, including all work products developed in the production of this report, are the sole property of the Department.

The examination consisted of a review of the following Private Passenger Auto (PPA) business operations:

- 1. Complaint Handling
- 2. Marketing and Sales
- 3. Producer Compliance
- 4. Underwriting and Rating
- 5. Cancellations and Non-Renewals
- 6. Claims Processing

Certain unacceptable or non-complying practices may not have been discovered in the course of this examination. Additionally, findings may not be material to all areas that would serve to assist the Director.

Failure to identify or criticize specific Company practices does not constitute acceptance of those practices by the Department.

#### SCOPE AND METHODOLOGY

The examination of the Company was conducted in accordance with the standards and procedures established by the National Association of Insurance Commissioners (NAIC) and the Department. The market conduct examination of the Company covered the period of January 1, 2011 through June 30, 2012 for business reviewed. The purpose of the examination was to determine the Company's compliance with Arizona's insurance laws, and whether the Company's operations and practices are consistent with the public interest. This examination was completed by applying tests to each examination standard to determine compliance with the standard. Each standard applied during the examination is stated in this report and the results are reported beginning on page 8.

In accordance with Department procedures, the Examiners completed a Preliminary Finding ("Finding") form on those policies, claims and complaints not in apparent compliance with Arizona law. The finding forms were submitted for review and comment to the Company representative designated by Company management to be knowledgeable about the files. For each finding the Company was requested to agree, disagree or otherwise justify the Company's noted action.

The Examiners utilized both examinations by test and examination by sample. Examination by test involves review of all records within the population, while examination by sample involves the review of a selected number of records from within the population. Due to the small size of some populations examined, examinations by test and by sample were completed without the need to utilize computer software.

File sampling was based on a review of underwriting and claim files that were systematically selected by using Audit Command Language (ACL) software and computer data files provided by the Company. Samples are tested for compliance with standards established by the NAIC and the Department. The tests applied to sample data will result in an exception ratio, which determines whether or not a standard is met. If the exception ratio found in the sample is, generally less than 5%, the standard will be considered as "met." The standard in the areas of procedures and forms use will not be met if any exception is identified.

### HISTORY OF THE COMPANY

(Provided by the Company)

Response Worldwide Insurance Company (the "Company") was originally incorporated as Wausau Insurance Company on September 27, 1979 in the state of Ohio, and subsequently changed its name to Worldwide Underwriters Insurance Company on January 1, 1980, Providian Auto and Home Insurance Company on July 1, 1995, and Worldwide Insurance Company on October 15, 1998.

On February 13, 2009, the Company became part of the Kemper Corporation (formerly called Unitrin Inc.), when Trinity Universal Insurance Company, pursuant to a stock acquisition agreement, acquired 100% of the issued and outstanding shares of the Company's parent company, Direct Response Corporation, a Delaware general business corporation.

The Company redomesticated from the State of Connecticut to the State of Illinois on March 31, 2010.

#### PROCEDURES REVIEWED WITHOUT EXCEPTION

The Examiners review of the following Company departments<sup>1</sup> or functions indicates that they appear to be in compliance with Arizona statutes and rules:

Complaint Handling

Marketing and Sales

Producer Compliance

### **EXAMINATION REPORT SUMMARY**

The examination identified 5 compliance issues that resulted in 26 exceptions due to the Company's failure to comply with statutes and rules that govern all insurers operating in Arizona. These issues were found in three (3) of the six (6) sections of Company operations examined. The following is a summary of the Examiner's findings:

### **Underwriting and Rating**

In the area of Underwriting and Rating, one (1) compliance issue is addressed in this Report as follows:

• The Company incorrectly applied rates for one (1) PPA New/Renewal Business policy and two (2) Surcharge policies, which resulted in three (3) policyholders being overcharged on renewal.

# **Cancellation and Non Renewals**

In the area of Cancellations and Non Renewals, one (1) compliance issue is addressed in this Report as follows:

The Company failed to include the right to complain to the Director on 15 PPA cancellation for non payment notices.

<sup>&</sup>lt;sup>1</sup> If a department name is listed there were no exceptions noted during the review.

# **Claims Processing**

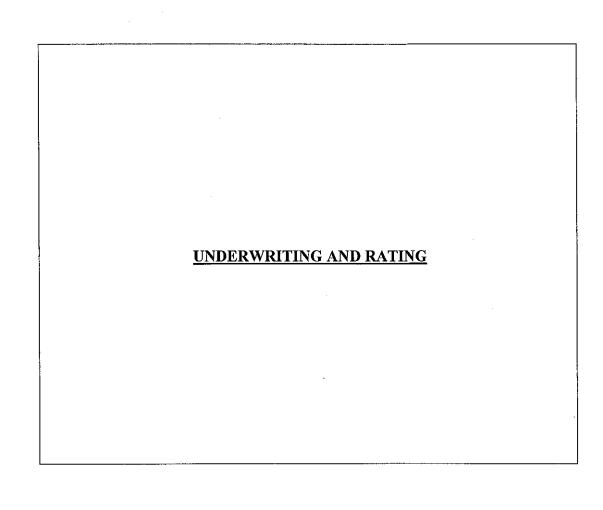
In the area of Claims Processing, three (3) compliance issues are addressed in this Report as follows:

- The Company failed to include a fraud warning statement in at least 12-point type and/or incorrectly referenced the wrong state statute on two (2) claim forms.
- The Company failed to correctly calculate and pay the appropriate tax, license registration and/or air quality fee on one (1) PPA first party total loss settlement, which resulted in an additional payment of \$311.06 (including interest).
- The Company failed to identify the appropriate insuring company name on one (1) PPA closed without payment, two (2) PPA subrogation and two (2) PPA total losses for a total of five (5) claims correspondence/letters.

# FACTUAL FINDINGS

# RESULTS OF PREVIOUS MARKET CONDUCT EXAMINATIONS

The Company did not have any Market Conduct Examinations in the prior five (5) years.



### Private Passenger Automobile (PPA):

The Examiners reviewed 50 PPA New/Renewal Business files out of a population of 242 and 52 PPA Surcharge files (including 2 sample files) out of a population of 231 during the examination period. This new/renewal and surcharge review included a total sample size of 102 PPA files from a total population of 473.

All new/renewal and surcharge files reviewed were to ensure compliance with Arizona Statutes and Rules.

### The following Underwriting and Rating Standards were met:

#	STANDARD	Regulatory Authority
2	Disclosures to insureds concerning rates and coverage are accurate and timely.	A.R.S. §§ 20-259.01, 20-262, 20-263, 20- 264, 20-266, 20-267, 20-443, 20-2110
3	All forms and endorsements forming a part of the contract should be filed with the director (if applicable).	A.R.S. § 20-398
4	All mandated disclosures are documented and in accordance with applicable statutes, rules and regulations, including, but not limited to, the Notice of Insurance Information Practices and the Authorization for Release of Information.	A.R.S. §§ 20-2104, 20- 2106, 20-2110 and 20- 2113
5	Policies and endorsements are issued or renewed accurately, timely and completely.	A.R.S. §§ 20-1120, 20- 1121, 20-1632 and 20- 1654
6	Rescissions are not made for non-material misrepresentations.	A.R.S. §§ 20-463, 20- 1109

# The following Underwriting and Rating Standards failed:

#	STANDARD	Regulatory Authority
1	The rates charged for the policy coverage are in accordance with filed rates (if applicable) or the Company Rating Plan.	A.R.S. §§ 20-341 through 20-385

### Underwriting and Rating, Standard #1 - failed

Preliminary Finding-001- Filing of Rates – During the Underwriting and Rating review, the Examiners identified a rating error in which the Company incorrectly applied rates to one (1) PPA New/Renewal Business policy and two (2) PPA Surcharge policies. This resulted in three (3) policyholders being overcharged on renewal, which is a violation of A.R.S. § 20-385.

# PRIVATE PASSENGER AUTOMOBILE MANUALLY RATED NEW/RENEWAL BUSINESS

Failed to apply correct rates Violation of A.R.S. § 20-385

Population	Sample	# of Exceptions	% to Sample
242	10	1	10%

A 10% error ratio does not meet the Standard; therefore, a recommendation is warranted.

# PRIVATE PASSENGER AUTOMOBILE MANUALLY RATED SURCHARGES

Failed to apply correct rates Violation of A.R.S. § 20-385

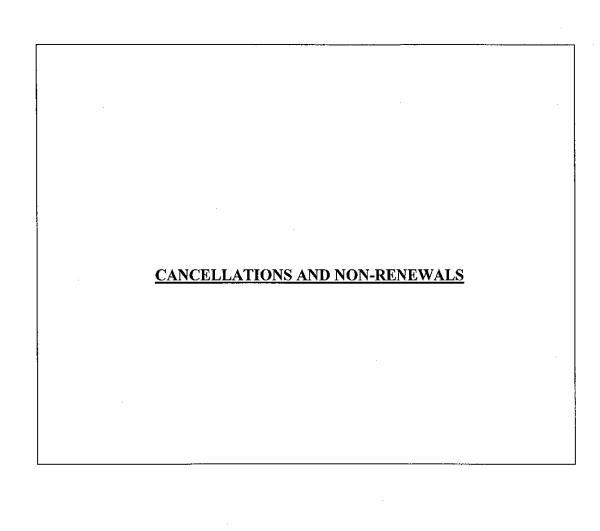
Population	Sample	# of Exceptions	% to Sample
231	12	2	17%

A 17% error ratio does not meet the Standard; therefore, a recommendation is warranted.

### Recommendation #1

Within 90 days of the filed date of this Report submit documentation to the Department that it has procedures and controls in place to apply all rates correctly to comply with Arizona Statutes and. Rules.

Subsequent Events: During the course of the Examination, the Company agreed with the Examiner's finding and made restitution payments of \$67.00 to all policyholders owed refunds. Copies of letters of explanation and payments were sent to the Department prior to completion of the Examination.



# Private Passenger Automobile (PPA):

The Examiners reviewed 15 PPA cancellation files for non-payment of premium out of a population of 15, 9 PPA cancellation files for underwriting reasons out of a population of 9 and 1 PPA non renewals out of a population of 1. This cancellation, non renewal and declination review included a total sample size of 25 PPA files from a total population of 25.

All cancellation and nonrenewal files reviewed were to ensure compliance with Arizona Statutes and Rules.

### The following Cancellation and Non Renewal Standard was met:

#	STANDARD	Regulatory Authority
1	1	A.R.S. §§ 20-448, 20- 2108, 20-2109, 20- 2110

# The following Cancellation and Non Renewal Standard failed:

#	STANDARD	Regulatory Authority
2	Cancellations and Non-Renewal notices comply with state laws, company guidelines and policy provisions, including the amount of advance notice required and grace period provisions to the policyholder, nonrenewal based on condition of premises, and shall not be unfairly discriminatory.	A.R.S. §§ 20-191, 20-443, 20-448, 20-1631, 20-1632, 20-1632.01, 20-1651 through 20-1656

#### Cancellation, Standard #2 - failed

Preliminary Finding 002 – Private Passenger Automobile cancellations for non payment failed to include the right to complain to the Director – The Examiners identified 15 PPA cancellations for non payment notices, where the Company failed to include the right to complain to the Director, an apparent violation of A.R.S. § 20-1632.01 (B).

#### PRIVATE PASSENGER AUTOMOBILE CANCELLATIONS

Failed to Include Right to Complain to the Director A.R.S. § 20-1632.01(B)

Population	Sample	# of Exceptions	% to Sample
15	15	15	100%

A 100% error ratio does not meet the Standard; therefore, a recommendation is warranted.

#### Recommendation #2

Within 90 days of the filed date of this report provide the Department with documentation that Company procedures are in place so that the required right to complain to the Director of the insurer's action within 10 days after receipt of the notice by the insured is provided on its personal automobile non renewals and cancellations notices.

Subsequent Event: All business was transferred to its affiliated Company on November 26, 2012. During the course of the Examination the Company agreed with the finding and provided corrective procedures that were implemented on November 27, 2012 in the affiliated Company. These were provided to the Department prior to completion of the Examination.

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<u>C</u>	CLAIMS PROCES	SSING	

# Private Passenger Automobile (PPA):

The Examiners reviewed 9 PPA claims closed without payment from a population of 9; 11 PPA paid claims from a population of 11; 3 total loss PPA claims out of a population of 3 and 6 PPA subrogation claims out of a population of 6. This claims review included a total sample size of 29 PPA claim files from a total population of 29.

All claim files reviewed were to ensure compliance with Arizona Statutes and Rules.

# The Following Claim Standards were met:

#	STANDARD	Regulatory Authority
1	The initial contact by the Company with the claimant is within the required time frame.	A.R.S. § 20-461, A.A.C. R20-6-801
2	Timely investigations are conducted.	A.S. § 20-461, A.A.C. R20-6-801
4	Claim files are adequately documented in order to be able to reconstruct the claim.	A.R.S. §§ 20-461, 20- 463, 20-466.03, A.A.C. R20-6-801
6	The Company uses reservation of rights and excess of loss letters, when appropriate.	A.R.S. § 20-461, A.A.C. R20-6-801
7	Deductible reimbursement to insured upon subrogation recovery is made in a timely and accurate manner.	A.R.S. §§ 20-461, 20- 462, A.A.C. R20-6-801
8	The Company responds to claim correspondence in a timely manner.	A.R.S. § 20-461, 20-462, A.A.C. R20-6-801
9	Denied and Closed Without Payment claims are handled in accordance with policy provisions and state law.	A.R.S. §§ 20-461, 20-462, 20-463, 20-466, 20-2110, A.A.C. R20-6-801
10	No insurer shall fail to fully disclose to first party insureds all pertinent benefits, coverages or other provisions of an insurance policy or insurance contract under which a claim is presented.	A.A.C. R20-6-801
11	Adjusters used in the settlement of claims are properly licensed.	A.R.S. §§ 20-321 through 20-321.02

### The following Claim Standards failed:

#	STANDARD	Regulatory Authority
3	The Company claim forms are appropriate for the type of product and comply with statutes, rules and regulations.	A.R.S. §§ 20-461, 20- 466.03, 20-2106, A.A.C. R20-6-801
5	Claims are properly handled in accordance with policy provisions and applicable statutes, rules and regulations.	A.R.S. §§ 20-268, 20-461, 20-462, 20-468, 20-469 and A.A.C. R20-6-801

### Claims Processing Standard #3 – failed

**Preliminary Finding 004** – **Fraud Warning Statement** –The Company failed to provide two (2) fraud warning statements in at least twelve (12) point type. These represent two (2) violations of A.R.S. § 20-466.03. The following tables summarize the fraud warning statement findings

### Fraud Warning Statement

Failed to provide fraud warning statement in at least twelve (12) point type A.R.S. § 20-466.03

	Form Description / Title	Form Number
1	Arizona Application for Benefits	NA
2	Wage Loss Verification Form	NA

#### **CLAIM FORMS**

Failed to provide fraud warning statement in at least twelve (12) point type Violation of A.R.S. § 20-466.03

Population	Sample	# of Exceptions	% to Sample
N/A	N/A	2	N/A

Any error or exception identified in the areas of a procedure or forms use does not meet the Standard; therefore a recommendation is warranted.

#### **Recommendation #3**

Within 90 days of the filed date of this Report, provide the Department with documentation that when referencing a state statute, the correct one is provided as well as the required fraud warning

statement in 12-point type. This would include each of the claim forms cited above, in accordance with the applicable state statutes.

Subsequent Events: During the course of the Examination, the Company agreed with the finding. The Company switched to the Claims Center system in March 2012 and all forms reviewed on the new system by the Examiners appeared to be in compliance.

### Claims Processing Standard #5 - failed

Preliminary Finding 003 –Total Loss Taxes and Fees - The Examiners identified one (1) first party total loss settlement, in which the Company failed to correctly calculate and pay appropriate tax, license registration and/or air quality fees, which resulted in an additional payment of \$311.06 (including interest). This is an apparent violation of A.R.S. §§ 20-461(A)(6), 20-462(A) and A.A.C. R20-6-801 (H)(1)(b).

#### PRIVATE PASSENGER AUTOMOBILE TOTAL LOSS CLAIMS

Failed to correctly calculate and pay appropriate tax, license registration and/or air quality fees on total loss settlements

A.R.S. §§ 20-461(A)(6), 20-462(A) and A.A.C. R20-6-801 (H)(1)(b)

Population	Sample	# of Exceptions	% to Sample
3	3	1	33%

A 33% error ratio does not meet the Standard; therefore, a recommendation is warranted

#### Recommendation #4

Within 90 days of the filed date of this Report provide documentation to the Department to show that the Company's procedures have been corrected to comply with Arizona Statutes and Rules when processing total loss settlements for First and Third Parties.

Subsequent Events: During the course of the Examination, the Company agreed with the incorrect settlement of one (1) first party total loss and made restitution payment to the parties affected in the amount of \$282.92 plus \$28.14 in interest for a total of \$311.06. Copies of letters of explanation and payments were sent to the Department prior to completion of the Examination.

#### Claims Processing Standard #5 - failed

Preliminary Finding-005 – Wrong Company name identified on written correspondence: The Company failed to identify the appropriate insuring company as Response Worldwide Insurance Company on written correspondence sent to insureds/claimants on one (1) PPA closed

without payment, two (2) PPA subrogation and two (2) PPA total loss for a total of five (5) documents/correspondence, which is an apparent violation of A.R.S. § 20-461(A)(1).

#### PRIVATE PASSENGER AUTOMOBILE CLAIMS

Failed to identify the Correct Insuring Company A.R.S. §20-461(A)(1)

PERSONAL AUTO	Population	Sample	Exceptions	Error Ratio
PPA CWP	9	9	1	11%
PPA Subrogation	6	6	2	33%
PPA Total Loss	3	3	2	67%
Totals	18	18	5	28%

A 28% error ratio does not meet the standards; therefore, a recommendation is warranted.

#### Recommendation #5

Within 90 days of the filed date of this Report provide the Department with documentation that the Company's procedures are in place to identify the appropriate insuring Company on all Private Passenger Automobile correspondence including but not limited to claim forms and or letters sent by the Company.

Subsequent Events: During the course of the Examination, the Company agreed with the finding. The Company switched to the Claims Center system in March 2012 and all forms reviewed on the new system by the Examiners appeared to be in compliance.

# **SUMMARY OF FAILED STANDARDS**

EXCEPTIONS	Rec. No.	Page No.
UNDERWRITING AND RATING		
Standard #1	-	
The rates charged for the policy coverage are in accordance with filed rates (if applicable) or the Company Rating Plan.	1	13
CANCELLATIONS AND NON RENEWALS		
Standard #2		
Cancellations and Non-Renewal notices comply with state		
laws, company guidelines and policy provisions, including the amount of advance notice required and grace period provisions to the policyholder, nonrenewal based on condition of premises, and shall not be unfairly discriminatory.	2	16
CLAIM PROCESSING		
Standard #3  The Company claim forms are appropriate for the type of product and comply with statutes, rules and regulations.	3	19
Standard #5		
Claims are properly handled in accordance with policy provisions and applicable statutes, rules and regulations.	4	20
Standard #5		
Claims are properly handled in accordance with policy provisions and applicable statutes, rules and regulations.	5	21

# SUMMARY OF PROPERTY AND CASUALTY STANDARDS

# **Complaint Handling**

#	STANDARD	PAGE	PASS	FAIL
1	The Company takes adequate steps to finalize and dispose of the complaints in accordance with applicable statutes, rules, regulations and contract language. (A.R.S. § 20-461 and A.A.C. R20-6-801)	8	X	,
2	The time frame within which the Company responds to complaints is in accordance with applicable statutes, rules and regulations. (A.R.S. § 20-461 and A.A.C. R20-6-801)	8	X	

# **Marketing and Sales**

i	#	STANDARD	PAGE	PASS	FAIL
	1	All advertising and sales materials are in compliance with applicable statutes, rules and regulations. (A.R.S. §§ 20-442 and 20-443)	8	X	

# **Producer Compliance**

#	STANDARD	PAGE	PASS	FAIL
1	The producers are properly licensed in the jurisdiction where the application was taken. (A.R.S. §§ 20-282, 20-286, 20-287 and 20-311 through 311.03)	8	X	
2	An insurer shall not pay any commission, fee, or other valuable consideration to unlicensed producers. (A.R.S. § 20-298)	8	X	

# **Underwriting and Rating**

#	STANDARD	PAGE	PASS	FAIL
1	The rates charged for the policy coverage are in accordance with filed rates (if applicable) or the Company Rating Plan. (A.R.S. §§ 20-341 through 20-385)	12		X
2	Disclosures to insureds concerning rates and coverage are accurate and timely. (A.R.S. §§ 20-259.01, 20-262, 20-263, 20-264, 20-266, 20-267 and 20-2110)	12	X	
3	All forms and endorsements forming a part of the contract should be filed with the director (if applicable). (A.R.S. § 20-398)	12	X	
4	All mandated disclosures are documented and in accordance with applicable statutes, rules and regulations, including, but not limited to, the Notice of Insurance Information Practices and the Authorization for Release of Information. (A.R.S. §§ 20-2104, 20-2106, 20-2110 and 20-2113)	12	X	
5	Policies and endorsements are issued or renewed accurately, timely and completely. (A.R.S. §§ 20-1120, 20-1121, 20-1632 and 20-1654)	12	X	
6	Rescissions are not made for non-material misrepresentations. (A.R.S. §§ 20-463 and 20-1109)	12	X	

# Declinations, Cancellation and Non-Renewals

#	STANDARD	PAGE	PASS	FAIL
1	Declinations, Cancellations and Non-Renewals shall comply with state laws and company guidelines including the Summary of Rights to be given to the policyholder and shall not be unfairly discriminatory. (A.R.S. §§ 20-448, 20-2108, 20-2109 and 20-2110)	15	Х	
2	Cancellations and Non-Renewal notices comply with state laws, company guidelines and policy provisions, including the amount of advance notice required and grace period provisions to the policyholder, nonrenewal based on condition of premises, and shall not be unfairly discriminatory. (A.R.S. §§ 20-191, 20-443, 20-448, 20-1631, 20-1632, 20-1632.01, 20-1651 through 20-1656)	15		X

# Claims Processing

#	STANDARD	PAGE	PASS	FAIL
1	The initial contact by the Company with the claimant is within the required time frame. (A.R.S. § 20-461 and A.A.C. R20-6-801)	18	X	
2	Timely investigations are conducted. (A.R.S. § 20-461, and A.A.C. R20-6-801)	18	X	
3	The Company claim forms are appropriate for the type of product and comply with statutes, rules and regulations. (A.R.S. §§ 20-461, 20-466.03, 20-2106, and A.A.C. R20-6-801)	19		X
4	Claim files are adequately documented in order to be able to reconstruct the claim. (A.R.S. §§ 20-461, 20-463, 20-466.03 and A.A.C. R20-6-801)	18	X	
5	Claims are properly handled in accordance with policy provisions and applicable statutes, rules and regulations. (A.R.S. §§ 20-268, 20-461, 20-462, 20-468, 20-469 and A.A.C. R20-6-801)	19		X
6	The Company uses reservation of rights and excess of loss letters, when appropriate. (A.R.S. § 20-461 and A.A.C. R20-6-801)	18	X	
7	Deductible reimbursement to insured upon subrogation recovery is made in a timely and accurate manner. (A.R.S. §§ 20-461, 20-462 and A.A.C. R20-6-801)	18	X	
8	The Company responds to claim correspondence in a timely manner. (A.R.S. § 20-461, 20-462 and A.A.C. R20-6-801)	18	X	
9	Denied and closed without payment claims are handled in accordance with policy provisions and state law. (A.R.S. §§ 20-461, 20-462, 20-463, 20-466, 20-2110 and A.A.C. R20-6-801)	18	X	
10	No insurer shall fail to fully disclose to first party insureds all pertinent benefits, coverages, or other provisions of an insurance policy or insurance contract under which a claim is presented. (A.A.C. R20-6-801)	18	X	
11	Adjusters used in the settlement of claims are properly licensed (A.R.S. §§ 20-321 through 20-321.02)	18	X	