STATE OF ARIZONA Department of Insurance and Financial Institutions FILED March 6 , 2025 by AS

STATE OF ARIZONA

DEPARTMENT OF INSURANCE AND FINANCIAL INSTITUTIONS

3 | In the Matter of:

ALLEN FINANCIAL INSURANCE GROUP INC

(NPN 3358150)

| AND

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BRENT IRVING ALLEN DBA AMRISK INSURANCE SERVICES

(NPN 56626)

Respondents.

No. 25A- 024 -INS

ORDER TO SUSPEND AND CEASE AND DESIST

The Arizona Department of Insurance and Financial Institutions ("Department") received evidence that Allen Financial Insurance Group Inc ("Allen Financial") and Brent Irving Allen dba Amrisk Insurance Services ("Mr. Allen"), collectively Respondents, are transacting insurance business in the State of Arizona without complying with the applicable provisions of Title 20 of Arizona Revised Statutes ("A.R.S."). Accordingly, the Director of the Department ("Director") makes the following Findings of Fact and Conclusions of Law and enters the following Order pursuant to A.R.S. §§ 20-295, 20-456.

FINDINGS OF FACT

1. Allen Financial currently holds two (2) types of Arizona resident licenses, national producer number 3358150, in insurance producer license with lines of authority in casualty, accident and health or sickness, property, and life insurance, and a surplus lines

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broker license. The Department first issued a license to Allen Financial on March 12, 1991. Allen Financial's license is scheduled to expire on March 31, 2028.

- 2. Mr. Allen currently holds two (2) types of Arizona resident licenses, National Producer Number 56626, an insurance producer license with lines of authority in casualty, accident and health or sickness, property, and life insurance, and a surplus lines broker license. The Department first issued a license to Mr. Allen on June 14, 1971. Mr. Allen's license is scheduled to expire on June 30, 2026.
 - 3. Mr. Allen is a designated responsible individual for Allen Financial.
- 4. Respondents' addresses of record with the Department are 11111 North Scottdale Road, Suite 205J, Scottsdale, Arizona 85254-6732 (business); PO BOX 6230 Scottsdale, Arizona 85261-6230 (mailing); ballen@amriskusa.com and brent.allen@eggroup.com (email).
- 5. During January and February 2025, the Department received multiple complaints against Respondents alleging multiple issues, including failure to respond to consumers' inquiries and requests, failure to cancel policies upon consumers' request, failure to refund premium payments, and failure to remit premium payments to the insurer.
- 6. On or about February 14, 2025, the Department received a Notice of Allen Financial Insurance Group, Inc. Deficiencies and Affected Carriers and Potential Placement into Receivership from Respondents' attorney stating, in part, that Allen Financial, due to a perpetual embezzlement committed by a longtime bookkeeper, lost at average rate of \$150,000 to \$200,000 per year in company's funds, for an approximate loss totaling \$1.1 million. Further, following the discovery of the embezzlement, Allen Financial lost

approximately 50% of its business. The Notice further stated that Allen Financial is exposed to an approximate \$300,000 to \$500,000 financial deficiency.

- 7. On or about February 18, 2025, the Department requested Respondents' response to the complaints' allegations.
- 8. On the same date, February 18, 2025, the Department conducted a telephonic interview with Respondents' attorney. During the call, Respondents' attorney expressed the following:
 - Mr. Allen retired in 2018. At that time, he divested from Allen Financial. The Chief Financial Officer, Michael Conn ("Mr. Conn") took over operations of Allen Financial at that time.
 - Mr. Allen remained the Designated Responsible Licensed Producer and owner/statutory agent for Allen Financial.
 - Allen Financial operated without major issues until 2023.
 - In 2023, Allen Financial's largest affiliate company was acquired by Berkshire Hathaway. Following this acquisition, Berkshire Hathaway lowered the commission rates for the policies written by Allen Financial from 30% to 10% and subsequently declined renewal of all surplus lines contracts.
 - Berkshire Hathaway's actions caused Allen Financial to lose its largest revenue stream and suffer considerable financial difficulty.
 - Mr. Conn began to pay employees using funds paid by policyholders from the premium trust account. The trust account was depleted. All but

one or two employees resigned. The staffing issues caused delays or non-response to consumers' inquiries.

Mr. Allen is attempting to negotiate with all affiliated insurers to resolve any debt owed due to missing premiums.

CONCLUSIONS OF LAW

- 9. Respondents' conduct, as alleged above, constitutes violating any provision of this title or any rule, subpoena or order of the Director. A.R.S. § 20-295(A)(2).
- 10. Respondents' conduct, as alleged above, constitutes improperly withholding, misappropriating or converting any monies or properties received in the course of doing insurance. A.R.S. § 20-295(A)(4).
- 11. Respondents' conduct, as alleged above, constitutes using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere. A.R.S. § 20-295(A)(8).
- 12. Respondents' conduct, as alleged above, constitutes acting as an agency licensed under Title 20. A.R.S. § 20-441(B)(10).
- 13. Respondents' conduct, as alleged above, constitutes making false entry in book, report or statement of any person required to have records under Title 20, with intent to deceive any agent or examiner lawfully appointed to examine into its condition or into any of its affairs, or any public official to whom the insurer or person is required by law to report, or who has authority by law to examine into its condition or into any of its affairs, or, with like intent, willfully omit to make a true entry of any material fact pertaining to the

business of the insurer or person in any book, report or statement thereof. A.R.S. § 20-447(B).

ORDER

IT IS HEREBY ORDERED THAT:

- 1. Allen Financial Insurance Group Inc.'s Arizona resident insurance producer license, National Producer Number 3358150, is suspended effective immediately.
- 2. Brent Irving Allen's Arizona resident insurance producer license, National Producer Number 56626, is suspended effective immediately.
- 3. Respondents shall immediately cease and desist from effectuating new or renewal contracts of insurance and collecting premiums in Arizona.
- 4. Respondents shall provide a complete list of all current policyholders in Arizona, including contact information and records relating to their existing and current policies.
- 3. Respondents shall provide a complete list of all insurance companies, and the accompanying contracts, that Respondents have contractual obligations with in effectuating insurance business in Arizona.
- 4. Nothing in this Order shall limit Respondents' ability and duty to facilitate the lawful administration of all current policies until all policies are canceled or transferred to an insurer in accordance with applicable law.

NOTICE OF OPPORTUNITY FOR HEARING

Pursuant to Title 20 of the Arizona Revised Statutes, Respondents are hereby notified that they may request a hearing pursuant to A.R.S. § 20-161 to contest the order to cease

and desist. Such a request must be in writing and received at the following address within thirty (30) days from the date hereof: Arizona Department of Insurance and Financial Institutions Attn: Alena Caravetta, Regulatory Legal Affairs Officer 100 North 15th Avenue, Suite 261 Phoenix, Arizona 85007-2630 Upon receipt of a timely written request for hearing, the Department will issue an order setting the time and place of the hearing. Effective this 6th day of March, 2025. Barbara D. Richardson Barbara D. Richardson, Director Arizona Department of Insurance and Financial Institutions

1	COPY of the foregoing delivered by E-mail this 6th day of March , 2025, to:
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3	Eric Moats, Esq. May Potenza Baran & Gillespie
4	emoats@maypotenza.com
4	Attorney for Respondent
5	Allen Financial Insurance Group Inc and Brent Irving Allen dba Amrisk Insurance Services
6	PO BOX 6230
7	Scottsdale, Arizona 85261-6230 ballen@amriskusa.com
	brent.allen@eqgroup.com
8	COPY of the foregoing delivered/emailed same date, to:
9	
10	Deian Ousounov, Chief Deputy Director of Finance Allena Caravetta, Regulatory Legal Affairs Officer
11	Ana Starcevic, Project Specialist Rachel Smith, Insurance Analyst
12	Steven Fromholtz, Division Manager
12	Aqueelah Currie, Licensing Supervisor Arizona Department of Insurance and Financial Institutions
13	100 North 15th Avenue, Suite 261 Phoenix, Arizona 85007-2630
14	Thochix, Arizona 63007-2030
15	dna Starcevic
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