# STATE OF ARIZONA Department of Insurance and Financial Institutions FILED December 5 , 2023 by AS

1

2

3

5

7

6

8

9

10

11 12

13 14

15

16

17

18

19

2021

22

23

24

25

26

### **STATE OF ARIZONA**

### **DEPARTMENT OF INSURANCE AND FINANCIAL INSTITUTIONS**

In the Matter of the Appraiser's License of:

### CAROLYN J. JACKMAN,

Certified Residential Appraiser License No. 22537

Respondent.

23A-046-FIN

**CONSENT ORDER** 

The Arizona Department of Insurance and Financial Institutions (the "Department") has received evidence that Carolyn J. Jackman ("Jackman" or "Respondent") violated provisions of Arizona Revised Statutes ("A.R.S.") Title 32 and the Uniform Standards of Professional Appraisal Practice ("USPAP"). Respondent wishes to resolve this matter without the commencement of formal proceedings, admits the following Findings of Fact are true, and consents to the entry of the following Conclusions of Law and Order.

#### FINDINGS OF FACT

- 1. Respondent holds a license as a Certified Residential Appraiser in the State of Arizona, License No. 22357, originally issued on May 8, 2018, pursuant to A.R.S. § 32-3612. Respondent's license currently expires on April 30, 2024.
- 2. In August 2022, the Department issued two separate actions against Respondent's license as follows:
  - a) On or about August 1, 2022, the Department issued a Letter of Concern to Respondent, in response to Complaint No. 2021-DFI-0509, based on violations of the provisions of the USPAP and A.R.S. The Letter of Concern was a non-disciplinary action and warned that continued violation may result in disciplinary action.
  - b) On or about August 15, 2022, Respondent signed a disciplinary letter with the

Department in Case No. 2021-DFI-0222, based on violations of the provisions of the USPAP and A.R.S. Respondent completed twenty-six (26) hours of additional education classes.

- 3. On February 6, 2023, Respondent performed an appraisal of a single family residential property located at 340 W. Cannon Ave. Colorado, Arizona, ("W. Cannon Ave. Appraisal") as part of a purchase transaction. The effective date of the W. Cannon Ave. Appraisal is the same as the date the appraisal was performed, February 6, 2023.
- 4. On or about March 3, 2023, the Department received a complaint about the W. Cannon Ave. Appraisal and investigated the matter. The investigation included, *inter alia*, a review of the W. Cannon Ave. Appraisal Report ("W. Cannon Ave. Report") and the related workfile. After the investigation, the Department investigator concluded the following:
  - a. Respondent violated the USPAP Ethics Rule. Respondent completed the initial W. Cannon Ave. Report by deliberately inserting inaccurate photographs of Comparable Sales 1-4, without alerting the Client or Intended User of this fact or the reasons for the misrepresentation.
  - b. Respondent violated USAP SR 1-1(b)(c). Respondent used inaccurate descriptions of several comparables. The W. Cannon Ave. Report represented that, unlike the subject property, none of the comparables had a large finished basement included in the total living area. However, during the investigation, it was discovered that at least two comparable sales did in fact have large basements but Respondent failed to report their description accurately and subsequently failed to properly adjust those comparable sales in the Sales Comparison Approach for the difference in square footage.
  - c. Respondent violated USPAP Ethics Rule and SR 1-1(a)(b), 1-4(a) and 2-2(a)(x) by misrepresenting two comparables (3&4) as "verified closed market transactions," when they were not arms-length sales.
    - d. Respondent violated USPAP SR 1-2(e)(i) and 2-1(b) by: (i) including a

reference to a 1320 square foot recreational vehicle ("RV") carport that was described as "personal property" even though the structure was permanently attached to a slab, and no additional value was given to the RV carport without adequate explanation by the Respondent; (ii) disclosing a Solar Array in the sales comparison grid, with no explanation why no value was given; (iii) determining the subject site land value "based on recent sales of unimproved lots in the subject market area" (W. Cannon Ave. Appraisal at 3) but failing to include any land sale comparables; and (iv) inaccurately describing several comparables whose description was available via public records.

- e. Respondent also violated USPAP Record Keeping Rule and SR 1-4(b)(i) by: (i) submitting to the Department a workfile that was incomplete and lacked documentation regarding sales/listings supporting the land value estimation and documentation supporting how the sale comparables were verified; (ii) failing to provide to the Department copies of all signed appraisal reports provided to the Client; (iii) failing to include discussion or calculations to indicate how large condition adjustments were determined, despite stating in the report that the adjustments were derived via paired sales analysis.
- f. On or about September 11, 2023, the Department held a video conference with Respondent. During the conference, Respondent admitted that she failed to exercise due diligence in the selection of the comparables and some of the properties included were not appropriate to be used as market value indicators in an appraisal since they were not arms-length sales and their inclusion resulted in the development and reporting of a misleading appraisal.

#### CONCLUSIONS OF LAW

5. The Department has personal and subject matter jurisdiction in this case under A.R.S. § 32-3601 *et seq.*, and is authorized to seek disciplinary action against any Arizona licensed or Arizona certified real property appraiser for violations of Arizona Statutes or Rules.

- 6. Under A.R.S. §§ 32-3610 and 32-3635, Arizona-licensed and Arizona-certified appraisers must comply with the Uniform Standards of Professional Appraisal Practice ("USPAP").
- 7. The conduct described in the Findings of Fact above constitutes violations of A.R.S. § 32-3635 and the following provisions of the USPAP, 2020-2023 edition: Ethics Rule; Scope of Work Rule; Record Keeping Rule; and SR 1-1(a)(b)(c), 1-2(e)(iii), 1-4(a)(b)(i) 1-6(a), 2-1(a)(b), 2-2(a)(x).
- 8. As set forth above, Respondent also violated the standards of development or communication of appraisals and was negligent as a state-licensed appraiser in developing an appraisal, in preparing an appraisal report or in communicating an appraisal, in violation of A.R.S. § 32-3631(A)(6).

#### **ORDER**

- 9. Respondent shall pay a civil money penalty in the amount of **one thousand dollars** (\$1,000.00). The civil money penalty is due immediately upon acceptance of this Consent Order by Respondent.
- 10. Respondent's residential appraisal license is suspended for **fourteen (14)** days following the effective date of this Consent Order.
- 11. During the period of suspension, Respondent shall not issue a verbal or written appraisal, appraisal review or consulting assignment, or hold herself out as a certified residential appraiser within that time.
- 12. After the expiration of the 14-day suspension, Respondent shall provide to the Department a monthly appraisal log for three (3) months. The first appraisal log is due forty-five (45) days after the expiration of the license suspension. Every subsequent appraisal log is due thirty (30) days after the previous submission. Each month, the Department will randomly select at least one appraisal report for compliance review from Respondent's monthly appraisal logs. Over the course of the three-month monitoring period, Respondent will provide to the Department a minimum of three (3) appraisal reports selected from the aforementioned monthly appraisal logs.

13. Respondent shall complete the following education within six (6) months of the Effective Date of this Consent Order: (i) a four (4) hour course such as McKissock's "That's a Violation" or similar course; (ii) three (3) hour USPAP compliance such as McKissock "Support Your Adjustments"; (iii) four (4) hour data verification course such as Appraisal Institute "Practical Applications of the Residential Sales Comparison Approach"; (iv) six (6) hours Appraisal institute's "Online Business Practices and Ethics"; (v) four (4) hour Record Keeping/Workfile Retention such as the Appraisal Foundation "Appraiser Self Protection: Documentation and Record Keeping", and (vi) four (4) hours Appraisers Ethics course such as the Appraisal Foundation's "Ethics, Competency and Negligence". The total required education is a minimum of twenty-five (25) hours in length and may not be counted toward the continuing education requirements for the renewal of Respondent's license. Respondent shall provide proof that she completed the required education to the Department within three (3) weeks of completion of the required coursework. Respondent shall be responsible for all costs and expenses associated with completing the required coursework.

DATED AND EFFECTIVE this \_5th \_\_\_ day of \_\_\_\_\_\_\_, 2023.

## Barbara D. Richardson

Barbara D. Richardson Cabinet Executive Officer Executive Deputy Director Arizona Department of Insurance and Financial Institutions **CONSENT TO ORDER** 

2 | 3 |

1. Respondent acknowledges that it has been served with a copy of the foregoing Consent Order in the above-referenced matter, has read it, is aware of his right to an administrative

hearing in this matter and has knowingly and voluntarily waived that right.

2. Respondent accepts the personal and subject matter jurisdiction of the Department over it in this matter.

3. Respondent acknowledges that no promise of any kind or nature has been made to

induce it to sign the Consent to Order and it has done so knowingly and voluntarily.

4. Respondent acknowledges and agrees that the acceptance of this Consent to Order by the Director is solely to settle this matter and does not preclude the Department from instituting other proceedings as may be appropriate now or in the future. Furthermore, and notwithstanding any language in this Consent Order, this Consent Order does not preclude in any way any other state agency or officer or political subdivision of this state from instituting proceedings, investigating claims, or taking legal action as may be appropriate now or in the future relating to this matter or other matters concerning Respondent, including but not limited to violations of Arizona's Consumer Fraud Act. Respondent acknowledges that, other than with respect to the Department, this Consent Order makes no representations, implied or otherwise, about the views or intended actions of any other state agency or officer or political subdivision of the state relating to this matter or other matters concerning Respondent.

- 5. Respondent acknowledges and agrees that failure to correct the violations set forth above in this Consent Order, or any repeat findings of the above violations in the future, can result in disciplinary action which may include a civil money penalty and suspension or revocation of its license.
- 6. Respondent waives all rights to seek an administrative or judicial review or otherwise to challenge or contest the validity of this Consent Order and its accompanying parts before any court of competent jurisdiction.

7. The Department considers this to be a disciplinary action as defined in Arizona Administrative Code R4-46-101. DATED this 4th day of December, 2023. 

1	ORIGINAL of the foregoing filed this
2	$\frac{5\text{th}}{\text{day of}}$ December , 2023,
	in the office of:
3	Barbara D. Richardson, Cabinet Executive Officer and Executive Deputy Director Arizona Department of Insurance and Financial Institutions
4	Attn: Ana Starcevic, Paralegal Project Specialist
5	100 N. 15th Avenue, Suite 261 Phoenix, AZ 85007
6	COPY of the foregoing e-mailed this
7	5th day of December 2023, to:
8	Deian Ousounov, Assistant Director
9	Gio Espinosa, Regulatory Legal Affairs Officer Steven Fromholtz, Licensing Manager
10	Tammy Seto, Assistant Director Nancy Inserra, Regulatory Compliance Officer
11	Jeffery Rahn, Staff Investigator - Appraisal Investigations
12	Zachary Howard, Assistant Attorney General
13	Arizona Attorney General's Office 2005 N. Central Avenue
14	Phoenix, Arizona 85007 Zachary.Howard@azag.gov
15	COPY of the foregoing emailed same date to:
16	Carolyn J. Jackman
17	carolynjjackman@gmail.com
18	Respondent
19	Ana Starcevic
20	#11594792
21	
22	
23	
24	
25	
26	