

OCT 24 2019

STATE OF ARIZONA

DEPARTMENT OF INSURANCE

DEPT OF INSURANCE  
BY AS 10/24/2019

In the Matter of:

**PULSIPHER, KENNETH TOBY**  
(National Producer Number 7616885)

No. 19A-153-INS

and

**CONSENT ORDER**

**AVIATION MANAGEMENT &  
INSURANCE, LLC**  
(National Producer Number 16954499)

**Respondents.**

The State of Arizona Department of Insurance ("Department") has received evidence that **Kenneth Toby Pulsipher** ("Pulsipher") and **Aviation Management & Insurance, LLC** ("Aviation") violated provisions of Title 20, Arizona Revised Statutes ("A.R.S."). Respondents wish to resolve this matter without the commencement of formal proceedings, admit the following Findings of Fact are true and consent to entry of the following Conclusions of Law and Order.

**FINDINGS OF FACT**

1. Pulsipher was, at all material times, licensed as an Arizona resident life, accident and health or sickness, casualty, and property insurance producer. The Department renewed Pulsipher's license, number 7616885<sup>1</sup>, on March 1, 2017. The license is scheduled to expire on February 21, 2021.

<sup>1</sup> The Department initially issued Pulsipher license number 168518, now known as the Legacy ID number, on January 7, 2004.





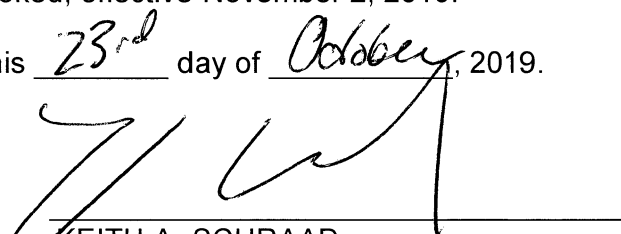
1 **ORDER**

2 IT IS HEREBY ORDERED THAT:

3 1. The insurance producer license of **Kenneth Toby Pulsipher**, National Producer  
4 License Number 7616885, is suspended for sixty days from November 2, 2019 through  
5 December 31, 2019.

6 2. The insurance producer license for **Aviation Management & Insurance LLC**,  
7 National Producer Number 16954499, is revoked, effective November 2, 2019.

8 DATED AND EFFECTIVE this 23<sup>rd</sup> day of October, 2019.

9  
10   
11 KEITH A. SCHRAAD  
12 Director of Insurance

13 **CONSENT TO ORDER**

14 1. Respondents have reviewed the foregoing Findings of Fact, Conclusions of Law  
15 and Order.

16 2. Respondents admit the jurisdiction of the Director of Insurance, State of Arizona,  
17 and admit the foregoing Findings of Fact and consent to the entry of the foregoing Conclusions  
18 of Law and Order.

19 3. Respondents are aware of their right to notice and to a hearing, at which they may  
20 be represented by counsel, present evidence and examine witnesses. Respondents  
21 irrevocably waive their right to such notice and hearing and to any court appeals relating to this  
22 Consent Order.  
23  
24


1 4. Respondents state that no promise of any kind or nature whatsoever, except as  
2 expressly contained in this Consent Order, were made to them to induce them to enter into this  
3 Consent Order and that they have entered into this Consent Order voluntarily.

4 5. Respondents acknowledge that the acceptance of this Consent Order by the  
5 Director is solely to settle this matter against them and does not preclude any other agency,  
6 officer, or subdivision of this state including the Department from instituting civil or criminal  
7 proceedings as may be appropriate now or in the future.

8 6. Respondents acknowledge that this Consent Order is an administrative action the  
9 Department will report to the National Association of Insurance Commissioners ("NAIC") and  
10 that they may have to report this administrative action on any future licensing applications either  
11 to the Department or other states' Departments of Insurance.

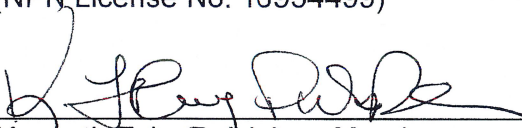
12 7. Kenneth Toby Pulsipher represents that he is the sole member of Aviation  
13 Management & Insurance Services, LLC and, as such, is authorized to enter into this Consent  
14 Order on its behalf.

15 10/18/19  
16 Date

  
Kenneth Toby Pulsipher, (NPN License No. 7616885)

Aviation Management & Insurance Services, LLC  
(NPN License No. 16954499)

18  
19 10/18/19  
Date

  
Kenneth Toby Pulsipher, Member

21  
22  
23 **COPY** of the foregoing mailed/delivered  
this 25<sup>th</sup> day of October, 2019, to:

1 Kenneth Toby Pulsipher  
325 S Higley Rd, Ste 100  
2 Gilbert, AZ 85296-4311  
Respondent

3 Kenneth Toby Pulsipher  
4 PO Box 602  
Gilbert, AZ 85236-0602  
5 Respondent

6 Aviation Management & Insurance, LLC  
1725 E Ryan Rd #5  
7 Chandler, AZ 85286  
Respondent

8 Aviation Management & Insurance, LLC  
9 c/o Kenneth Toby Pulsipher  
PO Box 602  
10 Gilbert, AZ 85236-0602  
Statutory Agent for Respondent Aviation Managert & Insurance, LLC  
11

12 **COPY** of the foregoing delivered, same date, to:

13 Mary Kosinski, Regulatory Legal Affairs Officer  
Catherine M. O'Neil, Consumer Legal Affairs Officer  
14 Steven Fromholtz, Assistant Director, Consumer Protection Division  
Sharyn Kerr, Administrative Assistant, Consumer Protection Division  
15 Aqueelah Currie, Licensing Supervisor  
Jeff Eavenson, Investigator  
16 Arizona Department of Insurance  
100 N. 15<sup>th</sup> Avenue, Suite 102  
17 Phoenix, Arizona 85007-2624

18 **COPY** sent same date via electronic mail to:

19 Kenneth Toby Pulsipher  
[toby@insurepiper.com](mailto:toby@insurepiper.com)

20 Aviation Manager & Insurance, LLC  
21 [toby@insurepilots.com](mailto:toby@insurepilots.com)

22   
23 Francine Martinez for