STATE OF ARIZONA FILED

JUN 21 2016

1

2

3

4

5

6

7 8

9

10

11

12

13

14

15

16

17

18

19

20

21

2223

24

25

26

STATE OF ARIZONA

DEPT OF INSURANCE

DEPARTMENT OF INSURANCEY_

No. 15A-103-INS

FINDINGS OF FACT, CONCLUSIONS OF LAW AND ORDER RE: FRANK MICHAEL MOSSUCCO AND FIRST PREFERRED INS INC

(Assigned to ALJ Thomas Shedden)

ROBB, JARED B. (Arizona License Number 911256)

(National Producer Number 8196412)

MOSSUCCO, FRANK MICHAEL (Arizona License Number 863210)

(Arizona License Number 863210) (National Producer Number 611586)

and

In the Matter of:

FIRST PREFERRED INS INC

(Arizona License Number 1058887) (National Producer Number 16517221)

Respondents.

On May 19, 2016, based on representations by attorney Kenneth W. Welsh, Jr. ("Welsh") that he represented Respondents, the Department filed and served Welsh with the Notice of Hearing and Complaint (the "Notice") via certified mail pursuant to A.R.S. § 41-1092.04. A copy of the Notice is attached as **Exhibit A.**

On May 23, 2016, the Department received the certified mail return receipt, No. 91 7199 9991 7034 3612 1133, showing that the Notice had been delivered and accepted at Welsh Law Group, PLC, 11811 N. Tatum Blvd., Suite 2650, Phoenix, AZ 85028 on that same date. A copy of the certified mail receipt is attached as **Exhibit B.**

The Notice required Respondents to file an Answer on or before 20 days of issuance or by June 8, 2016. Respondents never requested an extension for filing the Answer.

On June 13, 2016, because Respondents failed to file an Answer and had received proper service of the Notice, the Department filed a Request for Default and Proposed

Findings of Fact, Conclusions of Law and Order ("Default Request") pursuant to A.A.C. R20-6-106(D). The Default Request is attached as **Exhibit C**.

On or about June 14, 2016, Welsh informed the Department that he did not represent Respondent Jared B. Robb ("Robb"). The Department had reasonably relied on a prior email by Welsh explicitly stating that he represented Robb in this matter. A copy of this email is attached as **Exhibit D**.

On June 16, 2016, eight days beyond the required response date, Respondents

Frank Michael Mossucco ("Mossucco") and First Preferred Insurance Inc. ("First Preferred")

filed a Response to Notice of Hearing, through Welsh ("Mossucco and First Preferred

Answer"). The Mossucco and First Preferred Answer is attached as **Exhibit E.**

Based on this new information, Robb did not receive proper notice; therefore, the Department is limiting the Order for Default to Respondents Mossucco and First Preferred, who did receive proper notice.

FINDINGS OF FACT

- 1. Notice was proper as to Respondents Mossucco and First Preferred.
- 2. Respondents Mossucco and First Preferred are deemed in default pursuant to A.A.C. R20-6-106(D).
- 3. The allegations in the Notice as to Mossucco and First Preferred are deemed admitted pursuant to A.A.C. R20-6-106(D).

CONCLUSIONS OF LAW

1. Mossucco's conduct, as described above, constitutes presenting a written statement to an insurer that contains untrue statements of material fact with respect to an application for the issuance of an insurance policy, within the meaning of A.R.S. § 20-463(A)(1).

- 2. First Preferred's conduct, as described above, constitutes failing to inform the Director, within thirty days, of any change in the licensee's officers, within the meaning of A.R.S. § 20-286(C)(2).
- 3. Mossucco's and First Preferred's conduct, as described above, constitutes a violation of any provision of Title 20, any rule, subpoena or order of the Director, within the meaning of A.R.S. § 20-295(A)(2).
- 4. Mossucco's and First Preferred's conduct, as described above, constitutes using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this State, within the meaning of A.R.S. § 20-295(A)(8).
- 5. Grounds exist for the Interim Director to deny, suspend, revoke, or refuse to renew Mossucco's and First Preferred's insurance licenses, impose a civil penalty and/or order restitution pursuant to A.R.S. § 20-295(A), (B) and (F).

<u>ORDER</u>

IT IS ORDERED:

- The insurance license held by Mossucco is revoked effective immediately upon the issuance of this Order.
- 2. The insurance license held by First Preferred is revoked effective immediately upon the issuance of this Order.
 - 3. The hearing set for **June 23, 2016 at 1:00 p.m.** shall be vacated. DATED this 20 11 day of June, 2016.

Leslie R. Hess, Interim Director Arizona Department of Insurance

1	E-FILE of the foregoing sent on this 21 st day of June, 2016 to:	
2	Thomas Shedden, Administrative Law Judge	
3	Office of Administrative Hearings	
4	COPY of the foregoing sent same date via U.S. Regular mail and Certified mail return receipt requested to:	
5	(Receipt No. 7009 225000041887 6867) to:	
6	Kenneth W. Welsh, Jr.	
7	Welsh Law Group, PLC 11811 N. Tatum Blvd., Suite 2650	
8	Phoenix, AZ 85028 Attorney for Respondent Mossucco and First Preferred	
9	COPY of the foregoing delivered same date to:	
10	Mary Kosinski, Executive Assistant for Regulatory Affairs	
11	Steven Fromholtz, Assistant Director, Consumer Protection Division Arizona Department of Insurance	
12	mkosinski@azinsurance.gov	
13	sfromholtz@azinsurance.gov	
14	COPY of the foregoing sent same date via electronic mail to:	
15	Liane Kido, Assistant Attorney General Liane Kido@azag.gov	
16	Attorney for the Arizona Department of Insurance	
17	7-2 5 1 1	
18	Maidene Scheme 5141317 v2 DUAGESTICKERATATOPOFENVELOPETOTHE BIGHT OPTITE RETURNATORIES DE COLOR DOTTE D'UNE OPTITE RETURNATORIES DE COLOR DOTTE D'UNE	
19		
20		
21		
22	7009 2250 0004 1887 6867	
23		
24		
25		
	H.	

STATE OF ARIZONA FILED

MAY 19 2016

1 2

STATE OF ARIZONA

DEPARTMENT OF INSURANCE

DEPARTMENT OF INSURANCE

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

In the Matter of:

ROBB, JARED B.

(Arizona License Number 911256) (National Producer Number 8196412),

MOSSUCCO, FRANK MICHAEL (Arizona License Number 863210) (National Producer Number 611586),

and

FIRST PREFERRED INS INC

(Arizona License Number 1058887) (National Producer Number 16517221),

Respondents.

Docket No. 15A-103-INS

NOTICE OF HEARING

(ALJ Thomas Shedden)

PLEASE TAKE NOTICE that the above-captioned matter will be heard before the Interim Director of Insurance of the State of Arizona (the "Interim Director") or a duly designated representative on <u>June 23, 2016 at 1:00 p.m.</u>, at the Office of Administrative Hearings, 1400 West Washington, Suite 101, Phoenix, Arizona 85007¹.

If you wish to continue this hearing to another date, you must file a motion in writing with the Office of Administrative Hearings not less than 15 days before the scheduled hearing date.

Please send it to the attention of the Administrative Law Judge ("ALJ") and include the docket number listed above. You must also mail or hand-deliver a copy of any motion to continue to

As authorized under Arizona Revised Statutes ("A.R.S.") §§ 20-161 through and including 20-165 and Title 41, Chapter 6, Article 10 (A.R.S. § 41-1092 et seq.).

SSATE'S
EXHIBIT

 the Department of Insurance on the same date you file it with the Office of Administrative Hearings.

You are not required to have an attorney represent you. However, if you are represented, your attorney must be licensed to practice law in the State of Arizona. An insurance company may be represented by a corporate officer. A.R.S. § 20-161(B).

You are entitled to be present during the giving of all evidence and you will have a reasonable opportunity to inspect all documentary evidence, examine witnesses, present evidence that supports your case and to request that the ALJ issue subpoenas to compel the attendance of witnesses and production of evidence. A.R.S. § 20-164(B).

A clear and accurate record of the proceedings will be made either by a court reporter or by electronic means. A.R.S. § 41-1092.07(E). If you want a copy of an electronic recording, you must contact the Office of Administrative Hearings at (602) 542-9826. If the hearing was transcribed by a court reporter and you want a copy of the transcript, you must pay the cost of the transcript to the court reporter or other transcriber.

Questions concerning issues raised in this Notice of Hearing should be directed to Assistant Attorney General Liane Kido, telephone number (602) 542-8011, 1275 West Washington Street, Phoenix, Arizona 85007-2926, Liane.Kido@azag.gov.

NOTICE OF APPLICABLE RULES

On January 23, 1992, we adopted the rules of practice and procedure applicable in contested cases before the Interim Director of Insurance. The hearing will be conducted pursuant to these rules. A.A.C. R20-6-101 through R20-6-115.

YOU MUST FILE A WRITTEN RESPONSE (ANSWER) TO THE ALLEGATIONS IN THIS NOTICE WITH US WITHIN **20 DAYS** AFTER WE ISSUE THIS NOTICE. A.A.C. R20-6-106. YOUR RESPONSE SHOULD STATE YOUR POSITION OR DEFENSE AND

SHOULD SPECIFICALLY ADMIT OR DENY EACH ASSERTION IN THE NOTICE. IF YOU DO NOT SPECIFICALLY DENY AN ASSERTION, WE WILL CONSIDER IT ADMITTED. ANY DEFENSE YOU DO NOT RAISE WILL BE CONSIDERED WAIVED.

IF YOU DO NOT FILE YOUR RESPONSE ON TIME, WE WILL CONSIDER YOU IN DEFAULT AND THE DIRECTOR MAY DEEM THE ALLEGATIONS IN THE NOTICE AS TRUE. ACCORDINGLY, WE WILL TAKE WHATEVER ACTION IS APPROPRIATE INCLUDING SUSPENSION, REVOCATION, IMPOSITION OF A CIVIL PENALTY AND ORDERING RESTITUTION TO ANY INJURED PERSON.

PERSONS WITH DISABILITIES

PERSONS WITH DISABILITIES MAY REQUEST REASONABLE

ACCOMMODATIONS SUCH AS INTERPRETERS, ALTERNATIVE FORMATS, OR

ASSISTANCE WITH PHYSICAL ACCESSIBILITY. REQUESTS FOR ACCOMMODATIONS

SHOULD BE MADE AS EARLY AS POSSIBLE TO ALLOW TIME TO ARRANGE THE

ACCOMMODATIONS. IF YOU REQUIRE ACCOMMODATIONS, PLEASE CONTACT THE

OFFICE OF ADMINISTRATIVE HEARINGS AT (602) 542-9826.

The allegations supporting this Notice of Hearing are as follows:

- Jared B. Robb ("Robb") was licensed as an Arizona non-resident accident/health and life insurance producer, license number 911256, at all material times. Robb's license expired on August 31, 2015.
- 2. Frank Michael Mossucco ("Mossucco") is, and was at all material times, licensed as an Arizona non-resident accident/health and life insurance producer, Arizona license number 863210, which expires on November 30, 2017.

.12

- First Preferred Ins Inc ("First Preferred") is, and was at all material times,
 licensed as an Arizona non-resident business entity (business authority = individual authority),
 Arizona license number 1058887, which expires October 31, 2017.
- Mossucco is the CEO and Designated Responsible Licensed Producer of First

 Preferred.
- 5. On or about August 22, 2014, the Department received a letter of referral from the Office of Constituent Services for U.S. Representative Raul M. Grijalva. The referral letter included a copy of a complaint letter received from Arizona consumer Santa Rundell ("Rundell"). Rundell alleged that she called for information on the Health Insurance Marketplace and was sold a policy with Core Health Insurance ("Core"). Rundell explained that she did not sign and return the enrollment form however despite this, Core issued to her a limited benefit health policy and charged her two premium payments totaling \$745.54. Rundell requested cancellation of the policy along with a full refund of the premium paid.
- 6. On or about March 31, 2014, Robb contacted Rundell via telephone to assist her with creating an online account to apply for health insurance coverage through the Health Insurance Marketplace ("Marketplace").
- Robb was not registered with the Marketplace at the time he assisted Rundell in attempting to secure coverage through the Marketplace.
- 8. Robb informed Rundell that the Marketplace website was down therefore, he was unable to obtain coverage for her through the Marketplace.
- 9. Robb provided Rundell a premium quote for a Limited Benefit Medical Plan ("Plan") which Robb referred to as a "Fixed Indemnity Plan" and "Platinum Plan". The plan was an off-Marketplace plan.

- 10. Robb repeatedly informed Rundell that she had thirty (30) days to review the Plan and that if Rundell decided she did not want the Plan, Rundell could cancel the Plan within thirty (30) days for a full refund of the premium.
- 11. The Certificate of Insurance sent to Rundell included a 10 Day "Right to Return This Certificate" provision, not thirty (30) days as Robb had assured Rundell.
- 12. During the March 31, 2014 phone call between Robb and Rundell, Robb also informed Rundell that both her doctors would be in-network under the Plan. Rundell's doctors did not accept the insurance that Robb sold her.
- 13. On January 21, 2014, Mossucco completed the Registration requirements to participate in the Marketplace.
- 14. The policy issued to Rundell by Core (underwritten by United States Fire Insurance Company) named Mossucco as the producer who wrote the policy.
- 15. As a result of the Department's investigation of her complaint, Rundell was able to cancel the Core policy and receive a full refund of her premium in the amount of \$745.44.

Business License

- 16. On August 29, 2014, Mossucco filed an Articles Amendment for First Preferred with the Florida Department of State, Division of Corporations amending the Officers and/or Directors by removing Scott Gutman as President of First Preferred and appointing Tim Keyes as CMO.
- 17. First Preferred failed to notify the Department of the change in officers within thirty (30) days.

Robb's Arkansas Action

18. On May 9, 2014, the Arkansas Insurance Department issued to Robb a Letter of Reprimand for failure to respond and for selling prior to license activation.

19. Robb falled to inform the Department about the Letter of Reprimand.

CONCLUSIONS OF LAW

- 1. The Interim Director has jurisdiction over this matter.
- 2. Robb's conduct, as described above, constitutes intentionally misrepresenting the terms of an actual or proposed insurance contract or application for insurance, within the meaning of A.R.S. § 20-295(A)(5).
- 3. Mossucco's conduct, as described above, constitutes presenting a written statement to an insurer that contains untrue statements of material fact with respect to an application for the issuance of an insurance policy, within the meaning of A.R.S. § 20-463(A)(1).
- 4. First Preferred's conduct, as described above, constitutes failing to inform the Director, within thirty days, of any change in the licensee's officers, within the meaning of A.R.S. § 20-286(C)(2).
- 5. Respondents' conduct, as described above, constitutes a violation of any provision of Title 20, any rule, subpoena or order of the Director, within the meaning of A.R.S. § 20-295(A)(2).
- 6. Respondents' conduct, as described above, constitutes using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this State, within the meaning of A.R.S. § 20-295(A)(8).
- 7. Robb's conduct, as described above, constitutes failing to inform the director of any administrative action taken against the producer in another jurisdiction within thirty days after the final disposition, within the meaning of A.R.S. § 20-301(A).

1	8. Grounds exist for the interim Director to deny, suspend, levoke, or letuse to
2	renew Respondents' insurance licenses, impose a civil penalty and/or order restitution pursuant
3	to A.R.S. § 20-295(A), (B) and (F).
4	WHEREFORE, if after hearing, the Interim Director finds the grounds alleged above, the
5	Interim Director may deny, suspend, or revoke Respondents' insurance licenses and impose a
6	civil penalty. A.R.S. § 20-295(A), (B) and (F).
7.	The Interim Director delegates the authority vested in her to the Director of the Office of
8	Administrative Hearings or his designee to preside over the hearing of this matter as the
9	Administrative Law Judge, to make written recommendations to the Interim Director consisting
10	of proposed findings of fact, proposed conclusions of law, and a proposed order. This
11	delegation does not include delegation of the authority of the Interim Director to make an order
12	on the hearing or any other final decision in this matter. A.R.S. § 20-150.
13	Pursuant to A.R.S. § 41-1092.01, your hearing will be conducted through the Office of
14	Administrative Hearings, an independent agency. Further hearing information may be found a
15	the Office of Administrative Hearings website: www.azoah.com.
16	DATED this 19th day of May, 2016.
17	max. Casmili
18	Mary Køsinski, Regulatory Affairs Arizona Department of Insurance
19	
20	E-FILE of the foregoing delivered electronically
21	E-FILE of the foregoing delivered electronically this // 9 day of May, 2016, to:
22	ALJ Thomas Shedden Office of Administrative Hearings
23	
24	

1	COPY of the foregoing delivered same date to:
2	Mary Kosinski, Executive Assistant for Regulatory Affairs Steven Fromholtz, Assistant Director Consumer Protection Division
	Arizona Department of Insurance 2910 North 44th Street, Suite 210
4	Phoenix, Arizona 85018
5	COPY mailed same date by Regular Mail and Certified Mail, Return Receipt Requested, to:
6	Kenneth W. Welsh, Jr. 91 7199 9991 7034 3612 1133
7	Welsh Law Group, PLC 11811 Tatum Blvd., Suite 2650
8	Phoenix, Arizona 85028 Attorney for Respondents
9	
10	COPY sent same date via electronic mail to:
11	Liane Kido Assistant Attorney General
12	Consumer@azag.gov Attorney for the Department of Insurance
13	
14	Madeine Scheiner Cahhange
15	5094694.
16	
17	
18	
19	
20	
21	
22	
23	
24	



Date: June 10, 2016

Teresa Carranza:

The following is in response to your June 10, 2016 request for delivery information on your Certified Mail™ item number 9171999991703436121133. The delivery record shows that this item was delivered on May 23, 2016 at 1:55 pm in PHOENIX, AZ 85028. The scanned image of the recipient information is provided below.

Signature of Recipient:

Signature X August Ton Jost

Address of Recipient:

PROTE IIRII N. TATUM #2650

Thank you for selecting the Postal Service for your mailing needs.

If you require additional assistance, please contact your local Post Office or postal representative.

Sincerely, United States Postal Service



1 MARK BRNOVICH				
Attorney General 2 Firm Bar No. 14000				
3 Liane Kido State Bar No. 023696				
4 Assistant Attorney General Consumer Protection & Advocacy Section				
5 1275 West Washington Street	1275 West Washington Street			
Phoenix, Arizona 85007-2926 Telephone: (602) 542-8011 Facsimile: (602) 542-4377				
7 E-mail: Liane.Kido@azag.gov				
8 Attorneys for the Arizona Department of Insurance	Attorneys for the Arizona Department of Insurance			
9 STATE OF ARIZONA	STATE OF ARIZONA			
DEPARTMENT OF INSURANCE				
In the Matter of: No. 15A-103-INS				
40	CCALIFY ASID			
ROBB. JARED B. PROPOSED FINE				
(Nafional Producer Number 8196412) (Assigned to ALJ	Thomas Shedden)			
MOSSUCCO, FRANK MICHAEL	3, 2016 at 1:00 p.m.)			
(National Producer Number 611586)	,, 2010 de 1100 piliti			
and and				
FIRST PREFERRED INS INC (Arizona License Number 1058887)				
(National Producer Number 16517221)				
20 Respondents.				
21				
22				
The Arizona Department of Insurance ("Department"), by	and through undersigned			
	counsel, hereby requests that the Findings of Fact and Conclusions of Law set forth in the			
	Notice of Hearing and Complaint and incorporated herein by reference be entered in this			
26	§ STATE'S			

matter, deeming Jared B. Robb ("Robb"), Frank Michael Mossucco ("Mossucco"), and First Preferred Ins Inc. ("First Preferred") in default, deeming the allegations set forth in the Notice as true, and ordering that Respondents' insurance licenses be revoked.

On May 19, 2016, a Notice of Hearing and Complaint ("Notice") was filed in this matter and served upon Kenneth W. Welsh, Jr., attorney for Respondents, via certified mail pursuant to A.R.S. § 41-1092.04. On May 23, 2016, the Department received the certified mail return receipt, No. 91 7199 9991 7034 3612 1133, showing that the Notice had been delivered and accepted at Welsh Law Group, PLC, 11811 N. Tatum Blvd., Suite 2650, Phoenix, AZ 85028. A copy of the certified mail receipt is attached to this request as Exhibit A.

Respondents had twenty (20) days from the date of issuance of the Notice to file a written answer to the allegations contained therein pursuant to Arizona Administrative Code ("A.A.C") R20-6-106. As of the date of this Request, Respondents have not filed an answer nor have they appeared through counsel. Rule 20-6-106(D) of the Arizona Administrative Code provides that if an answer is not timely filed, the Respondents shall be deemed in default and the Director may deem the allegations set forth in the Notice as true and take whatever action is appropriate including revoking the license.

The allegations supporting the Notice are as follows:

- Jared B. Robb ("Robb") was licensed as an Arizona non-resident
 accident/health and life insurance producer, license number 911256, at all material times.
 Robb's license expired on August 31, 2015.
- 2. Frank Michael Mossucco ("Mossucco") is, and was at all material times, licensed as an Arizona non-resident accident/health and life insurance producer, Arizona license number 863210, which expires on November 30, 2017.

- 3. First Preferred Ins Inc ("First Preferred") is, and was at all material times, licensed as an Arizona non-resident business entity (business authority = individual authority), Arizona license number 1058887, which expires October 31, 2017.
- Mossucco is the CEO and Designated Responsible Licensed Producer of First Preferred.
- 5. On or about August 22, 2014, the Department received a letter of referral from the Office of Constituent Services for U.S. Representative Raul M. Grijalva. The referral letter included a copy of a complaint letter received from Arizona consumer Santa Rundell ("Rundell"). Rundell alleged that she called for information on the Health Insurance Marketplace and was sold a policy with Core Health Insurance ("Core"). Rundell explained that she did not sign and return the enrollment form however despite this, Core issued to her a limited benefit health policy and charged her two premium payments totaling \$745.54. Rundell requested cancellation of the policy along with a full refund of the premium paid.
- 6. On or about March 31, 2014, Robb contacted Rundell via telephone to assist her with creating an online account to apply for health insurance coverage through the Health Insurance Marketplace ("Marketplace").
- Robb was not registered with the Marketplace at the time he assisted Rundell
 in attempting to secure coverage through the Marketplace.
- 8. Robb informed Rundell that the Marketplace website was down, therefore, he was unable to obtain coverage for her through the Marketplace.
- 9. Robb provided Rundell a premium quote for a Limited Benefit Medical Plan ("Plan") which Robb referred to as a "Fixed Indemnity Plan" and "Platinum Plan". The plan was an off-Marketplace plan.

- 10. Robb repeatedly informed Rundell that she had thirty (30) days to review the Plan and that if Rundell decided she did not want the Plan, Rundell could cancel the Plan within thirty (30) days for a full refund of the premium.
- 11. The Certificate of Insurance sent to Rundell included a 10 Day "Right to Return This Certificate" provision, not thirty (30) days as Robb had assured Rundell.
- 12. During the March 31, 2014 phone call between Robb and Rundell, Robb also informed Rundell that both her doctors would be in-network under the Plan. Rundell's doctors did not accept the insurance that Robb sold her.
- 13. On January 21, 2014, Mossucco completed the Registration requirements to participate in the Marketplace.
- 14. The policy issued to Rundell by Core (underwritten by United States Fire Insurance Company) named Mossucco as the producer who wrote the policy.
- 15. As a result of the Department's investigation of her complaint, Rundell was able to cancel the Core policy and receive a full refund of her premium in the amount of \$745.44.

Business License

- 16. On August 29, 2014, Mossucco filed an Articles Amendment for First Preferred with the Florida Department of State, Division of Corporations amending the Officers and/or Directors by removing Scott Gutman as President of First Preferred and appointing Tim Keyes as CMO.
- 17. First Preferred failed to notify the Department of the change in officers within thirty (30) days.

Robb's Arkansas Action

18. On May 9, 2014, the Arkansas Insurance Department issued to Robb a Letter of Reprimand for failure to respond and for selling prior to license activation.

19. Robb failed to inform the Department about the Letter of Reprimand.

CONCLUSIONS OF LAW

- Respondents' conduct, as described above, constitutes violating any provision of this title or any rule, subpoena or order of the Director, within the meaning of A.R.S. § 20-295 (A)(2).
- 2. Robb's conduct, as described above, constitutes intentionally misrepresenting the terms of an actual or proposed insurance contract or application for insurance, within the meaning of A.R.S. § 20-295(A)(5).
- 3. Mossucco's conduct, as described above, constitutes presenting a written statement to an insurer that contains untrue statements of material fact with respect to an application for the issuance of an insurance policy, within the meaning of A.R.S. § 20-463(A)(1).
- 4. First Preferred's conduct, as described above, constitutes failing to inform the Director, within thirty days, of any change in the licensee's officers, within the meaning of A.R.S. § 20-286(C)(2).
- 5. Respondents' conduct, as described above, constitutes a violation of any provision of Title 20, any rule, subpoena or order of the Director, within the meaning of A.R.S. § 20-295(A)(2).
- 6. Respondents' conduct, as described above, constitutes using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this State, within the meaning of A.R.S. § 20-295(A)(8).
- 7. Robb's conduct, as described above, constitutes failing to inform the director of any administrative action taken against the producer in another jurisdiction within thirty days after the final disposition, within the meaning of A.R.S. § 20-301(A).

and the state of t		
1	8. Grounds exist for the Interim Director to deny, suspend, revoke, or refuse to	
2	renew Respondents' insurance licenses, impose a civil penalty and/or order restitution	
3	pursuant to A.R.S. § 20-295(A), (B) and (F).	
4	Based upon the foregoing, the Department respectfully requests that the allegations	
5	set forth in the May 19, 2016, Notice of Hearing and Complaint be deemed admitted and	
6	that Respondents' insurance licenses be revoked.	
7	RESPECTFULLY SUBMITTED this 13th day of June, 2016.	
8	MARK BRNOVICH, Attorney General	
9	By Jean of Lan	
10	Liane Kido, Assistant Attorney General Consumer Protection & Advocacy Section	
11	Attorneys for the Arizona Department of Insurance	
12	COPY of the foregoing electronically filed this	
13		
14		
15	COPY of the foregoing electronically sent same date to:	
16	Leslie R. Hess, Interim Director	
17	Mary Kosinski, Executive Assistant for Regulatory Affairs Steven Fromholtz, Assistant Director, Consumer Protection Division	
18	Arizona Department of Insurance	
19	lhess@azinsurance.gov mkosinski@azinsurance.gov	
20	sfromholtz@azinsurance.gov	
21	COPY mailed same date to:	
22	Kenneth W. Welsh, Jr. Welsh Law Group, PLC	
23	11811 N. Tatum Blvd., Suite 2650	
24.	Phoenix, AZ-85028	
25	Atterney for Respondents (160005 Cannama	
26	5139640	

Hack, Susan

From:

Mary Kosinski <mkosinski@azinsurance.gov>

Sent:

Monday, August 10, 2015 10:47 AM

To:

Gloria Barnes-Jackson

Subject:

FW: Arizona Department of Insurance

FYI.

Mary E. Kosinski
Executive Assistant for Regulatory Affairs
Arizona Department of Insurance
2910 N. 44th Street, Suite 210
Phoenix, Arizona 85018-7269

Ph: 602.364.3471 Fax: 602.364.3470

mkosinski@azinsurance.gov

From: Ken Welsh [mailto:kwelsh@welshlawgroup.com]

Sent: Monday, August 10, 2015 10:22 AM

To: Mary Kosinski < mkosinski@azinsurance.gov > Subject: RE: Arizona Department of Insurance

Good Morning Mary.

I represent First Preferred and Frank Mossucco. Mr. Robb is no longer employed by First Preferred, but to the extent any of the activities/complaints arose during Mr. Robb's employment with the company, we would represent him.

Thanks.

Ken Welsh
Kenneth W. Welsh, Jr.
WELSH LAW GROUP, PLC
11811 N. Tatum Boulevard, Suite 2650
Phoenix, Arizona 85028
602-569-0698- Main
602-595-0682- Fax
877-569-0698- Toll Free
kwelsh@welshlawgroup.com
www.welshlawgroup.com



The information contained in this message may be protected by the attorney-client privilege. If you believe that it has been sent to you in error, do not read it. Please immediately reply to the sender that you have received the message in error. Then delete it. Thank you.



From: Mary Kosinski [mailto:mkosinski@azinsurance.gov]

Sent: Friday, August 07, 2015 9:58 AM

To: Ken Welsh

Cc: Gloria Barnes-Jackson

Subject: Arizona Department of Insurance

CONFIDENTIALITY NOTICE: This e-mail message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply e-mail and destroy all copies of the original message.

Mr. Welsh, I will be overseeing the administrative action you've requested in your 8/6/15 letter. Can you please confirm that you do not represent Jared Robb? Sincerely, Mary E. Kosinski

Mary E. Kosinski Executive Assistant for Regulatory Affairs Arizona Department of Insurance 2910 N. 44th Street, Suite 210 Phoenix, Arizona 85018-7269 Ph: 602.364.3471 Fax: 602.364,3470

mkosinski@azinsurance.gov

NOTICE: This communication may contain privileged or other confidential information. If you have received it in error, please advise the sender by reply e-mail and immediately delete the message and any attachments without copying or disclosing the contents. Thank you.

Scanned on receipt by Cisco IronPort at 08/10/15 10:22:26

1 Kenneth W. Welsh, State Bar No. 020953 WELSH LAW GROUP, PLC 11811 N. Tatum Blvd., Suite 2650 Phoenix, Arizona 85028 3 Telephone: (602) 569-0698 Facsimile: (602) 595-0682 minuteentries@welshlaweroup.com kwelsh@welshlavgroup.com kversiegen@welshlavgroup.com 5 Attorneys for Respondents Mossucco and First Preferred Insurance DEPARTMENT OF INSURANCE STATE OF ARIZONA 8 In the Matter of: Docket No. 15A-103-INS 9 ROBB, JARED B., 10 RESPONSE TO NOTICE OF MOSSUCCO, FRANK MICHAEL HEARING 11 FIRST PREFERRED INSURANCE INC. (Assigned to ALJ Thomas Shedden) 12 Respondents. 13 14 15 Comes now, Respondents Frank Michael Mossucco and First Preferred Insurance, 16 Inc. ("Respondents") and provide their written response to the Notice of Hearing. 17 Respondents' hereby admit, deny and allege as follows: 18 Answering Allegations 1 through 3 of the Notice of Hearing, the 1. 19 Respondents admit the allegations as contained therein. 20 Answering Allegation 4 of the Notice of Hearing, Respondent Mossucco is 2. 21 no longer the CEO of Respondent First Preferred. 22 Answering Allegations 5 through 12 of the Notice of Hearing, Respondents 23 are without sufficient information to admit or deny the allegations and therefore deny the 24 25 same.

> STATE'S EXHIBIT

26

//

WELSH LAW GROUP, PLC

- 4. Answering Allegations 13-15 of the Notice of Hearing, Respondents admit the allegations contained therein.
- 5. Respondents admit Allegations 16-17 of the Notice of Hearing, but deny that it was intentional and when notified of the deficiency in reporting, Respondents immediately updated the records with the Department.
- 6. Respondents are without information to admit Allegations 18 and 19 and therefore deny the same.
- 7. Respondents deny each and every Conclusion of Law including, but without limitation, Conclusions 1, 3, 4, 5, 6 and 8. Respondents are without information to admit or deny Conclusions 2 and 7 and therefore deny the same.

AFFIRMATIVE DEFENSES

- 8. For a first affirmative defense, Respondents affirmatively allege that the Notice of Hearing fails to state a claim upon which relief may be granted against Respondents.
- 9. For an additional affirmative defense, Respondents affirmatively allege that the Notice of Hearing and each and every portion thereof fails to set forth facts sufficient to constitute any viable cause of action against Respondents.
- 10. For an additional affirmative defense, Respondents affirmatively allege that the Department's claims are barred, in whole or in part, by the doctrine of unclean hands.
- 11. For an additional affirmative defense, Respondents affirmatively allege that the purported victim in this matter, Ms. Rundell, was fully made whole and suffered no damages.
- 12. For an additional affirmative defense, Respondents affirmatively allege that at or about the times or places referenced in the Notice of Hearing, if the Department or

WELSH LAW GROUP, PLC

Ms. Rundell suffered any injury or damages, any such injury or damage was proximately and legally caused and contributed to by the negligence and fault of non-party Robb.

- 13. For an additional affirmative defense, Respondents affirmatively allege that the Department's claims fail, in whole or in part, because Respondents acted in good faith with respect to the conduct at issue.
- 14. For an additional affirmative defense, Respondents affirmatively allege that the Department's claims fail, in whole or in part, because Respondents did not breach any duty owed to the Department.
- 15. For an additional affirmative defense, Respondents affirmatively allege that the Department's claims fail, in whole or in part, because the Department has suffered no damages or actual losses.
- 16. Respondents reserve the right to plead further affirmative defenses including, but not limited to, those affirmative defenses set forth in Rules 8(c) and 12(b), Arizona Rules of Civil Procedure, or under any other applicable Administrative Laws, as may be justified by the facts determined during discovery.

RESPECTFULLY SUBMITTED this 16th day of June, 2016.

WELSH LAW GROUP, PLC

Bv

Kenneth W. Welsh, Jr.

Attorneys for Respondents Mossucco and First Preferred Insurance Inc.

ORIGINAL hand-delivered June 16, 2016, to:

ALJ Thomas Shedden Office of Administrative Hearings

26 //

WELSH LAW GROUP, PLC

COPY electronically emailed and mailed this same date to:

Liane Kido, Esq. Assistant Attorney General 1275 W. Washington Street Phoenix, Arizona 85007-2926

Liane.Kido@azag.gov

Attorney for the Department of Insurance

