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STATE OF ARIZONA

DEPARTMENT OF INSURANCE

In the Matter of:

LARA, FRANK JR.,

Petitioner.

No. 11A-146-INS

FIRST AMENDED NOTICE OF HEARING

(ALJ Lewis Kowal)

PLEASE TAKE NOTICE that pursuant to the provisions of Arizona Revised Statutes ("A.R.S.") §§ 20-161 through and including 20-165 and 41-1092 et seg., the abovecaptioned matter will be heard before the Director of Insurance of the State of Arizona (the "Director") or her duly designated representative, on January 20, 2012, at 1:00 p.m. at the Office of Administrative Hearings, 1400 West Washington Street, Suite 101, Phoenix, Arizona 85007, telephone number 602-542-9826, (the "Hearing").

Motions to continue this matter shall be made in writing to the Administrative Law Judge not less than fifteen (15) days prior to the date set for the hearing. A copy of any motion to continue shall be mailed or hand-delivered to the opposing party on the same date of filing with the Office of Administrative Hearings.

A.R.S. § 20-164(B) entitles any person affected by this Hearing to appear in person and by counsel, to be present during the giving of all evidence, to have a reasonable opportunity to inspect all documentary evidence, to examine witnesses, to present supporting evidence in support of his interests, and to have subpoenas issued by the Administrative Law Judge to compel attendance of witnesses and production of evidence.

If Petitioner is represented by counsel, the attorney shall be licensed to practice law in the State of Arizona or, if applicant is an insurer, it may be represented by a corporate officer, pursuant to A.R.S. § 20-161(B). Pursuant to A.R.S. § 41-1092.07(E), a clear and accurate record of the proceedings will be made by a court reporter or by electronic means.

Any party that requests a transcript of the proceeding shall pay the cost of the transcript to the court reporter or other transcriber.

Questions concerning issues raised in this Notice of Hearing should be directed to Assistant Attorney General Alyse C. Meislik, telephone number (602) 542-7727, 1275 West Washington Street, Phoenix, Arizona 85007-2926, Alyse Meislik@azag.gov.

NOTICE OF APPLICABLE RULES

On January 23, 1992, the Arizona Department of Insurance ("Department") adopted A.A.C. R20-6-101 through R20-6-115, setting forth the rules of practice and procedure applicable in contested cases before the Director of Insurance. The hearing will be conducted pursuant to these rules.

Pursuant to A.A.C. R20-6-106, PETITIONER SHALL FILE A WRITTEN ANSWER WITHIN 20 DAYS AFTER ISSUANCE OF THIS NOTICE OF HEARING AND SHALL MAIL OR DELIVER A COPY OF THE ANSWER TO THE ASSISTANT ATTORNEY GENERAL DESIGNATED ABOVE. The Answer shall state the Petitioner's position or defense and shall specifically admit or deny each assertion in the notice of hearing. Any assertion not denied shall be deemed to be admitted. Any defense not raised in the Answer shall be deemed waived. If an Answer is not timely filed, Petitioner shall be deemed in default and the Director may deem the allegations are true, and take whatever action is appropriate, including suspension, revocation, denial of a license, or renewal of a license, imposition of a civil penalty and/or order restitution to any party injured.

Persons with disabilities may request reasonable accommodations such as interpreters, alternative formats, or assistance with physical accessibility. Requests for accommodations should be made as early as possible to allow time to arrange the accommodations. If you require accommodations, please contact the Office of Administrative Hearings at (602) 542-9826.

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The allegations supporting this Notice of Hearing are as follows:

- 1. On or about September 9, 2011, Frank Lara, Jr. ("Lara" or "Petitioner") submitted to the Department an NAIC Uniform Application for an Individual Producer License/Registration ("application").
- 2. Petitioner answered "yes" to questions 2 and 3 of the Background Information section of the application: 2) "Have you ever been named or involved as a party in an administrative proceeding regarding any professional or occupational license or registration; 3) "Has any demand been made or judgment rendered against you or any business in which you are or were an owner, partner, officer or director, or member or manager of a limited liability company, for overdue monies by an insurer, insured or producer, or have you ever been subject to a bankruptcy proceeding?" Lara provided various documents with his application, including a copy of an October 1, 2009, Consent Order, No. 09A-115-INS, that he had entered into with the Department ("2009 Consent Order"), which revoked Lara's accident/health, life and property and casualty insurance producer's license.
 - 3. On November 1, 2011, the Department denied Lara's application.
 - 4. In a letter dated November 9, 2011, Lara timely requested a hearing.

2009 Consent Order

- 5. In the 2009 Consent Order, Petitioner admitted to the Findings of Fact ("FOF") and consented to entry of the Conclusions of Law and Order.
- 6. According to the FOF, Lara was licensed as an Arizona resident accident/health, life and property and casualty insurance producer, Arizona license number 66274. Lara admitted that, on or about January 23, 2008, Lara contracted with American Access Casualty Company ("American Access") to transact insurance on its behalf in Arizona. Between June and July, 2009, Lara collected \$2,766.39 in premium from 35 clients, failed to remit it to American Access, and converted the money for his own use.

American Access kept all or the clients' policies in force so the clients would not suffer any lapses in coverage.

- 7. The Department found that Lara violated A.R.S. § 20-295(A)(4) for improperly withholding, misappropriating or converting monies or property received in the course of insurance business; and A.R.S. § 20-295(A)(8) for using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere.
- 8. Upon entry of the 2009 Consent Order, the Department revoked Lara's insurance license and ordered him to make restitution to American Access in the amount of \$2,766.39.

Conclusions of Law

- 9. Petitioner's conduct, as described above, constitutes improperly withholding, misappropriating or converting any monies or properties received in the course of doing insurance business, in violation of A.R.S. § 20-295(A)(4).
- 10. Petitioner's conduct, as described above, constitutes using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere, in violation of A.R.S. § 20-295(A)(8).
- 11. Petitioner's conduct, as described above, constitutes having an insurance producer license, or its equivalent, denied, suspended or revoked in any state, province, district or territory, in violation of A.R.S. § 20-295(A)(9).
- 12. Grounds exist to deny Petitioner's insurance license, pursuant to A.R.S. § 20-295(A).

WHEREFORE, if after hearing, the Director finds one or more of the above-described grounds alleged above, the Director may deny an insurance producer's license, within the meaning of A.R.S. § 20-295(A).

Pursuant to A.R.S. § 20-150, the Director of Insurance delegates the authority vested in the Director of Insurance of the State of Arizona, to the Director of the Office of Administrative Hearings or his designee to preside over the hearing of this matter as the Administrative Law Judge, to make written recommendations to the Director of Insurance consisting of proposed findings of fact, proposed conclusions of law, and a proposed order. This delegation does not include delegation of the authority of the Director of Insurance to make the order on hearing or other final decision in this matter.

Pursuant to A.R.S. § 41-1092.01, your hearing will be conducted through the Office of Administrative Hearings, an independent agency. Please find enclosed a copy of the procedures to be followed. Further hearing information may also be found at the Office of Administrative Hearings website: www.azoah.com.

DATED this 19th day of bomben, 2011.

GERRIE MARKS, Deputy Director Arizona Department of Insurance

COPY of the foregoing mailed this 19th day of December, 2011 to:

Lewis Kowal, Administrative Law Judge Office of Administrative Hearings 1400 West Washington, Suite 101 Phoenix, Arizona 85007

Mary Kosinski, Executive Assistant for Regulatory Affairs

Steven Fromholtz, Licensing Supervisor

Arizona Department of Insurance 2910 North 44th Street, Suite 210

Phoenix, Arizona 85018 Alvse C. Meislik

> Assistant Attorney General 1275 West Washington Street Phoenix, Arizona 85007

Attorneys for the Arizona Department of Insurance

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4	Frank Lara, Jr. Humana Insurance Company 10400 N. 25 th Avenue, Suite 200 Phoenix, AZ 85021 Petitioner
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7	AND COPY MAILED SAME DATE by Certified Mail, Return Receipt Requested, to:
8	Frank Lara, Jr.
9	6320 N. 6 th Way Phoenix, AZ 85012 Petitioner Frank Lara, Jr. Humana Insurance Company 10400 N. 25 th Avenue, Suite 200 Phoenix, AZ 85021 Petitioner
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