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**ARIZONA SCHEDULE OF  
ESCROW FEES, SPECIAL RATES  
AND CHARGES**

This Schedule of fees and Charges shall supersede all Schedules of Fees and Charges which have heretofore been displayed in our offices and filed with the Arizona Department of Financial Institution pursuant to A.R.S. §6-846 et. Seq. On behalf of Title Alliance Professionals, LLC and its subsidiary companies in the State of Arizona.

**EFFECTIVE: April 1, 2023**

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<b>BASIC ESCROW RATE - ZONE 1</b>					
<b>Maricopa &amp; Pinal Counties Only</b>					
<b>TRANSACTION AMOUNT</b> <b>Up to and Including</b>	<b>RATE \$</b>	<b>TRANSACTION AMOUNT</b> <b>Up to and Including</b>	<b>RATES</b>	<b>TRANSACTION AMOUNT</b> <b>Up to and Including</b>	<b>RATES</b>
0 - 100,000	930	400,001 - 410,000	1,367	710,001 - 720,000	1,742
100,001 - 110,000	945	410,001 - 420,000	1,380	720,001 - 730,000	1,754
110,001 - 120,000	962	420,001 - 430,000	1,393	730,001 - 740,000	1,765
120,001 - 130,000	977	430,001 - 440,000	1,406	740,001 - 750,000	1,777
130,001 - 140,000	993	440,001 - 450,000	1,420	750,001 - 760,000	1,789
140,001 - 150,000	1009	450,001 - 460,000	1,434	760,001 - 770,000	1,800
150,001 - 160,000	1024	460,001 - 470,000	1,447	770,001 - 780,000	1,812
160,001 - 170,000	1040	470,001 - 480,000	1,460	780,001 - 790,000	1,823
170,001 - 180,000	1055	480,001 - 490,000	1,473	790,001 - 800,000	1,835
180,001 - 190,000	1072	490,001 - 500,000	1,486	800,001 - 810,000	1,846
190,001 - 200,000	1087	500,001 - 510,000	1,499	810,001 - 820,000	1,858
200,001 - 210,000	1,100	510,001 - 520,000	1,510	820,001 - 830,000	1,869
210,001 - 220,000	1,114	520,001 - 530,000	1,522	830,001 - 840,000	1,881
220,001 - 230,000	1,127	530,001 - 540,000	1,533	840,001 - 850,000	1,893
230,001 - 240,000	1,140	540,001 - 550,000	1,545	850,001 - 860,000	1,904
240,001 - 250,000	1,154	550,001 - 560,000	1,556	860,001 - 870,000	1,917
250,001 - 260,000	1,167	560,001 - 570,000	1,568	870,001 - 880,000	1,928
260,001 - 270,000	1,181	570,001 - 580,000	1,579	880,001 - 890,000	1,940
270,001 - 280,000	1,194	580,001 - 590,000	1,591	890,001 - 900,000	1,951
280,001 - 290,000	1,207	590,001 - 600,000	1,603	900,001 - 910,000	1,963
290,001 - 300,000	1,220	600,001 - 610,000	1,614	910,001 - 920,000	1,975
300,001 - 310,000	1,233	610,001 - 620,000	1,626	920,001 - 930,000	1,986
310,001 - 320,000	1,247	620,001 - 630,000	1,637	930,001 - 940,000	1,998
320,001 - 330,000	1,260	630,001 - 640,000	1,649	940,001 - 950,000	2,009
330,001 - 340,000	1,273	640,001 - 650,000	1,660	950,001 - 960,000	2,021
340,001 - 350,000	1,287	650,001 - 660,000	1,672	960,001 - 970,000	2,032
350,001 - 360,000	1,301	660,001 - 670,000	1,684	970,001 - 980,000	2,044
360,001 - 370,000	1,314	670,001 - 680,000	1,695	980,001 - 990,000	2,055
370,001 - 380,000	1,327	680,001 - 690,000	1,708	990,001 - 1,000,000	2,067
380,001 - 390,000	1,340	690,001 - 700,000	1,719		
390,001 - 400,000	1,353	700,001 - 710,000	1,731		

For Transactions over \$1,000,000 and up to \$5,000,000 add \$10.00 per \$10,000 or fraction thereof, for any amount in excess of \$5,000,000 add \$7.00 per \$10,000 or fraction thereof.

**BASIC ESCROW RATE - ZONE 2**

Apache, Cochise, Coconino, Gila, Navajo, Pima, Santa Cruz & Yavapai Counties Only

TRANSACTION AMOUNT Up to and Including	RATE \$	TRANSACTION AMOUNT Up to and Including	RATE \$	TRANSACTION AMOUNT Up to and Including	RATE \$
0 - 30,000	700	350,001 - 360,000	1,070	680,001 - 690,000	1,400
30,001 - 40,000	750	360,001 - 370,000	1,080	690,001 - 700,000	1,410
40,001 - 50,000	760	370,001 - 380,000	1,090	700,001 - 710,000	1,420
50,001 - 60,000	770	380,001 - 390,000	1,100	710,001 - 720,000	1,430
60,001 - 70,000	780	390,001 - 400,000	1,110	720,001 - 730,000	1,440
70,001 - 80,000	790	400,001 - 410,000	1,120	730,001 - 740,000	1,450
80,001 - 90,000	800	410,001 - 420,000	1,130	740,001 - 750,000	1,460
90,001 - 100,000	810	420,001 - 430,000	1,140	750,001 - 760,000	1,470
100,001 - 110,000	820	430,001 - 440,000	1,150	760,001 - 770,000	1,480
110,001 - 120,000	830	440,001 - 450,000	1,160	770,001 - 780,000	1,490
120,001 - 130,000	840	450,001 - 460,000	1,170	780,001 - 790,000	1,500
130,001 - 140,000	850	460,001 - 470,000	1,180	790,001 - 800,000	1,510
140,001 - 150,000	860	470,001 - 480,000	1,190	800,001 - 810,000	1,520
150,001 - 160,000	870	480,001 - 490,000	1,200	810,001 - 820,000	1,530
160,001 - 170,000	880	490,001 - 500,000	1,210	820,001 - 830,000	1,540
170,001 - 180,000	890	500,001 - 510,000	1,220	830,001 - 840,000	1,550
180,001 - 190,000	900	510,001 - 520,000	1,230	840,001 - 850,000	1,560
190,001 - 200,000	910	520,001 - 530,000	1,240	850,001 - 860,000	1,570
200,001 - 210,000	920	530,001 - 540,000	1,250	860,001 - 870,000	1,580
210,001 - 220,000	930	540,001 - 550,000	1,260	870,001 - 880,000	1,590
220,001 - 230,000	940	550,001 - 560,000	1,270	880,001 - 890,000	1,600
230,001 - 240,000	950	560,001 - 570,000	1,280	890,001 - 900,000	1,610
240,001 - 250,000	960	570,001 - 580,000	1,290	900,001 - 910,000	1,620
250,001 - 260,000	970	580,001 - 590,000	1,300	910,001 - 920,000	1,630
260,001 - 270,000	980	590,001 - 600,000	1,310	920,001 - 930,000	1,640
270,001 - 280,000	990	600,001 - 610,000	1,320	930,001 - 940,000	1,650
280,001 - 290,000	1,000	610,001 - 620,000	1,330	940,001 - 950,000	1,660
290,001 - 300,000	1,010	620,001 - 630,000	1,340	950,001 - 960,000	1,670
300,001 - 310,000	1,020	630,001 - 640,000	1,350	960,001 - 970,000	1,680
310,001 - 320,000	1,030	640,001 - 650,000	1,360	970,001 - 980,000	1,690
320,001 - 330,000	1,040	650,001 - 660,000	1,370	980,001 - 990,000	1,700
330,001 - 340,000	1,050	660,001 - 670,000	1,380	990,001 - 1,000,000	1,710
340,001 - 350,000	1,060	670,001 - 680,000	1,390		

For Transactions over \$1,000,000 and up to \$5,000,000 add \$10.00 per \$10,000 or fraction thereof, for any amount in excess of \$5,000,000 add \$7.00 per \$10,000 or fraction thereof.

### BASIC ESCROW RATE - ZONE 3

Graham, Greenlee, La Paz, Mohave & Yuma Counties Only

TRANSACTION AMOUNT Up to and Including	RATE \$	TRANSACTION AMOUNT Up to and Including	RATE \$	TRANSACTION AMOUNT Up to and Including	RATE \$
0 - 30,000	623	350,001 - 360,000	963	680,001 - 690,000	1,293
30,001 - 40,000	643	360,001 - 370,000	973	690,001 - 700,000	1,303
40,001 - 50,000	653	370,001 - 380,000	983	700,001 - 710,000	1,313
50,001 - 60,000	663	380,001 - 390,000	993	710,001 - 720,000	1,323
60,001 - 70,000	673	390,001 - 400,000	1,003	720,001 - 730,000	1,333
70,001 - 80,000	683	400,001 - 410,000	1,013	730,001 - 740,000	1,343
80,001 - 90,000	693	410,001 - 420,000	1,023	740,001 - 750,000	1,353
90,001 - 100,000	703	420,001 - 430,000	1,033	750,001 - 760,000	1,363
100,001 - 110,000	713	430,001 - 440,000	1,043	760,001 - 770,000	1,373
110,001 - 120,000	723	440,001 - 450,000	1,053	770,001 - 780,000	1,383
120,001 - 130,000	733	450,001 - 460,000	1,063	780,001 - 790,000	1,393
130,001 - 140,000	743	460,001 - 470,000	1,073	790,001 - 800,000	1,403
140,001 - 150,000	753	470,001 - 480,000	1,083	800,001 - 810,000	1,413
150,001 - 160,000	763	480,001 - 490,000	1,093	810,001 - 820,000	1,423
160,001 - 170,000	773	490,001 - 500,000	1,103	820,001 - 830,000	1,433
170,001 - 180,000	783	500,001 - 510,000	1,113	830,001 - 840,000	1,443
180,001 - 190,000	793	510,001 - 520,000	1,123	840,001 - 850,000	1,453
190,001 - 200,000	803	520,001 - 530,000	1,133	850,001 - 860,000	1,463
200,001 - 210,000	813	530,001 - 540,000	1,143	860,001 - 870,000	1,473
210,001 - 220,000	823	540,001 - 550,000	1,153	870,001 - 880,000	1,483
220,001 - 230,000	833	550,001 - 560,000	1,163	880,001 - 890,000	1,493
230,001 - 240,000	843	560,001 - 570,000	1,173	890,001 - 900,000	1,503
240,001 - 250,000	853	570,001 - 580,000	1,183	900,001 - 910,000	1,513
250,001 - 260,000	863	580,001 - 590,000	1,193	910,001 - 920,000	1,523
260,001 - 270,000	873	590,001 - 600,000	1,203	920,001 - 930,000	1,533
270,001 - 280,000	883	600,001 - 610,000	1,213	930,001 - 940,000	1,543
280,001 - 290,000	893	610,001 - 620,000	1,223	940,001 - 950,000	1,553
290,001 - 300,000	903	620,001 - 630,000	1,233	950,001 - 960,000	1,563
300,001 - 310,000	913	630,001 - 640,000	1,243	960,001 - 970,000	1,573
310,001 - 320,000	923	640,001 - 650,000	1,253	970,001 - 980,000	1,583
320,001 - 330,000	933	650,001 - 660,000	1,263	980,001 - 990,000	1,593
330,001 - 340,000	943	660,001 - 670,000	1,273	990,001 - 1,000,000	1,603
340,001 - 350,000	953	670,001 - 680,000	1,283		

**For Transactions over \$1,000,000 and up to \$5,000,000 add \$8.00 per \$10,000 or fraction thereof, for any amount in excess of \$5,000,000 add \$7.00 per \$10,000 or fraction thereof.**

**GENERAL RULES**

**A. DEFINITION OF ESCROW - ARS§6-801 (4), as Amended**

"Escrow" means any transaction in which any escrow property is delivered with or without transfer of legal or equitable title, or both, and irrespective of whether a debtor-creditor relationship is created, to a person not otherwise having any right, title or interest therein in connection with the sale, transfer, encumbrance or lease of real or personal property, to be delivered or redelivered by that person upon the contingent happening or non-happening of a specified event or performance or nonperformance of a prescribed act, when it is then to be delivered by such person to a grantee, grantor, promisee, promisor, obligee, obligor, bailee or bailor, or any designated agent or employee of any of them. Escrow includes subdivision trusts and account servicing.

**B. EFFECTIVE DATE**

All rates set forth herein become effective when approved by the Arizona Department of Financial Institution or by operation of law.

**C. APPLICABILITY**

For purposes of rate application, counties shall be included in Zones as follows:

<b>Zone</b>	<b>Counties</b>
1	Maricopa & Pinal
2	Apache, Cochise, Coconino, Gila, Navajo, Pima, Santa Cruz & Yavapai
3	Graham, Greenlee, La Paz, Mohave & Yuma

All fees and charges shall be considered earned by the Company upon close of escrow and shall be non- refundable.

**D. MINIMUM CHARGES**

Unless otherwise set forth within a specific rate herein, the minimum charge for any escrow transaction shall be:

<b>Zone</b>	<b>Minimum Rate</b>
1	\$930.00
2	\$700.00
3	\$623.00

Should any rate as set forth herein specify a higher or lower minimum than that shown above, then the minimum set forth in such rate shall prevail.





**E. COMPUTATION FROM BASIC RATE**

1. The applicable rates shall be computed on a per-unit of insurance basis in multiples of \$10,000, including any fraction thereof, in accordance with the division of such units as set forth in the applicable Basic Escrow Rate Table.
2. Whenever percentages of the Basic Escrow Rate are used, the charge arrived at shall be rounded up to the nearest dollar.

**F. PAYMENT OF ESCROW CHARGES**

Unless otherwise instructed in writing by the parties, the escrow charges and recording/filing fees shall be paid one-half by Buyer and one-half by Seller.

Unless otherwise instructed in writing by the parties, any charges incurred for miscellaneous or additional services provided or requested by the parties shall be charged to the person who requested such services(s) or who will benefit by such service(s).

**G. SEPARATE SALES (DIFFERENT OWNERS)**

The Basic Sale Escrow Fee as set forth herein shall be charged on each separate sale.

The applicable charge applies on the amount of each individual sale even though there may be one common purchaser, and the sales are handled concurrently, and one or more separate escrows are involved.

**H. UNDIVIDED INTEREST SOLD SEPERATELY FROM REMAINING INTEREST**

The Basic Sale Escrow Fee Charge as set forth herein shall be charged based upon the interest covered, the purchase price or the fair value thereof, whichever is the higher.

**I. DELETED AND RESERVED FOR FUTURE USE**

**J. GEOGRAPHIC APPLICATION OF RATES**

Unless otherwise noted, the applicable escrow fees shall be determined by the county in which the escrow is handled and not the county where the property is located.

Example: The office chosen to handle transaction is in Maricopa County(Zone 1), but the Property is located In Pima County(Zone 2). Maricopa County(Zonel) rates apply.

**K. MISCELLANEOUS SERVICES**

Fees for services set forth in this Manual which are not listed as being included in a particular rate shall be charged to the party who has requested such service or who will benefit by such service and shall be in addition to that particular rate.

**L. EXCHANGE FEE**

\$250.00 will be charged to the exchanging party on any escrow involving a 1031 exchange.



**CHAPTER I - ESCROW - BASIC CHARGES**

**E101. SALE - BASIC CHARGE**

**A. Cash Sale Transaction Without Payoff**

The minimum charge of 100% of the Basic Escrow Rate shall be based upon the amount of insurance issued, purchase price, or fair value of the property subject to the escrow. If additional charges are applicable, all such additional charges shall be added to the Basic Escrow Rate as applicable. The additional fee listed below includes courier fees, domestic overnight fees, recon tracking fee, wire transfer fees, and recording fees as noted.

Zone 1 100% of the BasicEscrow Rate plus an additional\$275.

Zone 2 100% of the BasicEscrow Rate plus an additional\$125.00

Zone 3 100% of the BasicEscrow Rate plus an additional\$200.00

**B. Cash Sale Transaction With Payoff**

The minimum charge of 100% of the Basic Escrow Rate shall be based upon the amount of insurance issued, purchase price, or fair value of the property subject to the escrow. If additional charges are applicable, all such additional charges shall be added to the Basic Escrow Rate as applicable. The additional fee listed below includes courier fees, domestic overnight fees, recon tracking fee, wire transfer fees, and recording fees as noted.

Zone 1 100% of the BasicEscrow Rate plus anadditional \$350.00

Zone 2 100% of the BasicEscrow Rate plus anadditional \$175.00

Zone 3 100% of the BasicEscrow Rate plus anadditional \$250.00

**C. Bundled Sale - Sale Transaction With Concurrent Loan(s) With or Without Payoff**

The minimum charge of 100% of the Basic Escrow Rate shall be based upon the amount of insurance issued, purchase price, or fair value of the property subject to the escrow. If additional charges are applicable, all such additional charges shall be added to the Basic Escrow Rate as applicable. The additional fee listed below includes courier fees, domestic overnight fees, recon tracking fee, wire transfer fees, and recording fees as noted.

Zone 1100% of the BasicEscrow Rate plus anadditional \$550.00

Zone 2 100% of the BasicEscrow Rate plus anadditional \$225.00

Zone 3 100% of the BasicEscrow Rate plus anadditional \$425.00

**E102. LOAN TIE-IN FEE - SALE ESCROW WITH NEW LOAN**

When a loan escrow is closed concurrently with a sale, there shall be an additional escrow fee charged per loan closed that is to be secured by the property subject to the escrow.

\$130.00 for Commercial transactions

\$100 for Builder transactions

Residential sale transactions, the fee is included in Section E101C

The rate is in addition to the escrow fee charged for closing the sale escrow and shall be applicable regardless of the type of lender (i.e. institutional or private lender, seller carry-back, etc.) or loan program.

### **E103. LOAN ESCROW RATES**

Refer to Chapter V of this Manual for escrow rates for loan rates for the financing, refinancing or revamping a loan, construction loans and other loan rates.

### **E104. FIRPTAFEE**

FIRPTA processing fee of \$150.00. This is inclusive of the FIRPTA Solutions fee for basic review. Document preparation fees for FIRPTA Solutions is to be passed onto the party requesting preparation.

### **E105. MAINTENANCE FEE CHARGES**

A \$30.00 fee may be charged for any re-issuance of any check.

A \$30.00 NSF will be charged for any checks returned for insufficient funds.

### **E106. OUTSIDE NOTARY FEE**

When a third-party notary company needs to sign the seller and/or buyer outside of the office, an invoice will be obtained and paid at close of escrow by requesting party.

### **E107. DOCUMENT DELIVERY FEE**

**Included in Bundled Rate. Excluding International couriers.**

### **E108. WIRE FEE SERVICE FEE (Outgoing)**

Included in Bundled Rate.

### **E109. LEASEHOLD - BASIC CHARGE**

**Service not available.**

### **E110. TIMESHARE - BASIC CHARGE**

**Service not available.**

### **E111. ESCROW ONLY-BASIC CHARGE**

The escrow fee for an escrow involving a transferor encumbrance of real property, manufactured home, mobile home or factory-built building designed for use as a residential dwelling in which no title insurance is to be issued shall be 200% of the Basic Escrow Rate. This rate does not preclude the application of charges under Sections E307 and E410. No other rate shall be applied to this rate.

**Approval of the County Manager or Escrow Administrator must be obtained prior to acceptance of such a transaction.**



## **CHAPTER II - SUBDIVISION AND COMMERCIAL RATES**

### **E201. SUBDIVIDERS, BUILDERS AND COMMERCIAL DEVELOPERS**

This rate is available to a builder, contractor, developer or subdivider customarily engaged in such business for the units to be developed. The amount of the adjustment to the charge is dependent upon the number of units.

The total of number of units may be located within one or more subdivisions situated within the State of Arizona to determine the rate to be given.

Builder Transactions: There shall be an Electronic Document Fee of \$100 per file, if applicable.

No other rate shall be applied to these rates.

#### **A. ALL COUNTIES EXCEPT PIMA & COCHISE**

<b>Number of Units</b>	<b>Rate Calculated From Basic Escrow Rate</b>
1 to 15	70%
16 to 30	60%
31 to 70	55%
71 to 100	50%
101 to 200	40%
201 to 600	30%
601 to 1,200	25%
1,201 or more	\$50 Regardless of liability amount
The minimum rate shall be \$50.	

#### **B. PIMA & COCHISE COUNTIES ONLY**

<b>Number of Units</b>	<b>Rate Calculated From Basic Escrow Rate</b>
1 to 49	25%
50 or more	\$40 Regardless of liability amount
The minimum rate shall be \$40.00	



**E202. COMMERCIAL ESCROW RATE**

Escrow services performed in conjunction with title services shall be charged based upon the dollar amount of the transaction, at the following rates:

<b>Liability Amount</b>	<b>Rate</b>
Up to \$1,000,000	70% of the Basic Escrow Rate
\$1,000,001 - \$3,000,000	65% of the Basic Escrow Rate
\$3,000,001 - \$5,000,000	60% of the Basic Escrow Rate
\$5,000,001 - \$10,000,000	\$3,500.00
\$10,000,001 - \$15,000,000	\$4,000.00
\$15,000,001 - \$20,000,000	\$4,500.00
\$20,000,001 and above	\$5,000.00

The following services shall be included in the above rate:

- A. Unlimited incoming and outgoing wire transfers
- B. Unlimited payoff tracking and processing fees
- C. Electronic document fee
- D. Courier and overnight delivery fees

**E203. ABBREVIATED ESCROW - COMMERCIAL**

An abbreviated escrow will be provided at the rates indicated when any one or more of the following services are provided in conjunction with the issuance of title insurance product(s):

A.	Receipt and disbursement of funds:	\$250.00
B.	Acceptance and recordation of documents:	\$250.00
C.	Ordering Payoffs:	\$75.00
D.	Incoming and Outgoing Wire Transfers	No Charge

When more than one service is provided in an escrow, then the charge for each service provided shall be accumulated and combined as a total charge for the escrow.

This rate does not include recording and filing service fees due the County Recorder or filing office as set forth in this manual.

When additional services are requested, there shall be an additional charge of \$100 per hour, with a minimum charge of \$100 plus \$50 per each additional half-hour or fraction thereof.



#### **E204. ABBREVIATED ESCROW - COMMERCIAL - MULTIPLE SITES**

When there are multiple commercial properties in multiple sites, an abbreviated escrow will be provided at a rate of \$1,000 per site, when any one or more of the following services are provided in conjunction with the issuance of the title insurance product(s):

1. Receipt and disbursement of funds Incoming and Outgoing Wire Transfers Acceptance and
2. recordation of documents Ordering payoffs
- 3.
4. This rate does not include recording and filing service fees due to the County Recorder or filing office as set forth in this manual.

When additional services are requested, there shall be an additional charge of \$100 per hour, with a minimum charge of \$100 plus \$50 per each additional half-hour or fraction thereof.

#### **E205. LOAN RATE - COMMERCIAL**

Refer to Chapter V - Loan Escrow Rates

## CHAPTER III    - SPECIAL RATES

The rates contained within this section are considered reduced rates. No other rate shall be applied to these rates. The minimum rates set forth in Section D of the General Rules shall not apply to this section.

### **E301. INVESTOR RATE**

This rate is available to builders, contractors, developers, subdividers, licensed real estate agents or brokers, licensed mortgage brokers, loan officers or other individuals, groups of individuals or entities customarily engaged in real estate investments for the production of income and profit, wherein they are the buyer, borrower or seller. This rate is applicable only to the escrow fees which are being paid by the investor.

The charge will be 70% of the Basic Escrow Rate. This calculation will then be rounded to nearest dollar amount. Bundled rate is in addition to the Investor rate and is not discounted.

### **E302. EMPLOYEE RATE**

The following rates are authorized only in connection with those costs, which the employee would be obligated to pay by established custom, as a party to the transaction

**A.** There shall be no escrow fee charged for transactions closed in connection with the financing, refinancing, sale or purchase of the employee's primary residence for any employee of Title Alliance of Arizona, LLC engaged in the business of title insurance and escrow services, including employees on approved retirement.

### **E303. SENIOR CITIZEN RATE**

This rate is available to all persons of the age 65 years or older on or before the close of escrow date. The person requesting this rate must present proof of age.

The charge will be 70% of the Basic Escrow Rate.

### **E304. FIRST RESPONDER'S RATE**

This rate is available to any First Responder. A First Responder includes police officers, firefighters, and emergency medical personnel, active or retired military; National Guard and Red Cross employees. The person requesting the rate must present a current military identification card and/or proof of employment.

The charge will be 70% of the Basic Escrow Rate.

### **E305. CORPORATE RELOCATION RATE**

This rate is available to individuals through association with their employer or their employer's relocation company when the employee is being relocated by its employer, and shall be extended to the employer or employer's Relocation Company only if the transferred employee has already conveyed title to the employer or relocation company. This rate shall apply only to transactions involving the purchase or resale of an employee's primary residence and only to the relocated employee's share of the Basic Escrow Rate.

The charge will be 70% of the Basic Escrow Rate.

### **E306. COMPETITORS' RATES**

The Company reserves the right to match any written escrow rate quote from a State of Arizona licensed title/escrow company. All such agreements must be approved in writing by the County Manager of the appropriate County and signed by all pertinent parties. A copy of said agreement is to be placed in each escrow file for which the rate applies.

**E307. REO (REAL ESTATE OWNED) SALE ESCROW RATE -1-4 SFR PROPERTY**

This rate shall be applied to an escrow transaction involving an REO resale, and title insurance is not being provided by the Escrow Agent.

This rate shall be the sale escrow rate applicable to this type of transaction and unless otherwise instructed in writing by the parties shall be paid one-half by buyer and one-half by seller.

**Loan Tie-In Fee:** In transactions where one or more new loan is involved, then there shall be a Loan Tie-In Fee of \$100 per loan added to this rate.

No other rate shall be applied to this rate.

	Description	Rate
<b>A.</b>	<b>BASIC ESCROW SERVICE</b> Does not include any other charges filed separately in this manual. All such charges incurred shall be in addition to this escrow fee.	\$1,000.00
<b>B.</b>	<b>PREMIUM ESCROW SERVICE</b> Includes: receipt and printing of one (1) electronic loan package, one (1) courier and overnight delivery fee, one (1) recording and filing service fee and one (1) wire fee.	\$1,200.00
<b>C.</b>	<b>PREMIUM PLUS ESCROW SERVICE</b> Includes: receipt and printing of two (2) electronic loan packages, two (2) outside signing fees, recording and filing service fee, unlimited courier and overnight delivery fees, unlimited wire fees, unlimited reconveyance and payoff tracking fees.	\$1,500.00
<b>D.</b>	<b>NATIONAL LENDERS SOLUTIONS DIVISION OR SIMILAR UNIT</b> Includes: only two (2) outside signing fees. Any other charges filed separately in this manual shall be charged if and as incurred and in addition to this escrow fee.	\$1,500.00

**E308. CONTRACT RATE - GOVERNMENTAL AGENCIES & POLITICAL SUBDIVISIONS**

Separate contract bids may be solicited and entered into with any federal, state, county or municipal governmental entity, agent or political subdivision, which is a buyer, borrower, seller or exchanger of real property for the furnishing of escrow services. All bids will reflect and be based upon the complexity of the transaction. Any such contracted bids must be approved in writing by the County Manager of the appropriate County. A copy of said contract bid is to be placed in each escrow file for which the rate applies.

**E309. NEGOTIATED RATE**

Under certain circumstances, the Company reserves the right to negotiate fees. Any such negotiated rate agreement must be approved in writing by the County Manager of the appropriate County and signed by all pertinent parties. A copy of said agreement is to be placed in each escrow file for which the rate applies.

The minimum charges set forth in Section D shall not apply to this section.

**CHAPTER IV - MISCELLANEOUS SERVICES**

**E401. INTEREST BEARING ACCOUNTS**

In connection with an escrow, all funds in escrow may be placed into an interest bearing account upon the written request from the depositor of said funds. The depositor of such funds shall complete and sign an IRS W9 form and an Interest Bearing Account Authorization as provided by the Company before such an account can be opened.

The charge for opening, servicing and closing out of such an account shall be \$50 per account.

**E402. FUNDS HOLD BACK FEE**

When funds remain in an escrow subsequent to the closing thereof for a specific purpose upon the request of the parties, the following rates shall apply and are in addition to any other escrow fees charged in the transaction:

Amount of Hold Back	Fee
Up to \$2,500	\$200.00
\$2,501 to \$50,000	\$300.00
Over \$50,000	\$500.00
Commercial Hold Backs (regardless of the amount)	\$500.00

In the event the parties request additional services in connection with the hold back account at time of closing, then such fees as set forth in this manual shall be collected at close of escrow and shall be considered earned and non-refundable.

No other rate shall be applied to this rate.

**E403. DELETED AND RESERVED FOR FUTURE USE**

**E404. PUBLIC REAL ESTATE REPORTS - OUTSIDE ESCROW & TITLE INSURANCE**

**A. ALL COUNTIES EXCEPT APACHE, NAVAJO, PIMA & COCHISE:**

Public reports as required by the Arizona Department of Real Estate for builders or developers using escrow and/or title services from another company will be provided at a rate of \$100 per hour or fraction thereof with a minimum of 50 hours.

**B. APACHE, NAVAJO, PIMA & COCHISE COUNTIES ONLY:**

Public reports as required by the Arizona Department of Real Estate for builders or developers using escrow and/or title services from another company will be provided at a rate of \$100 per hour or fraction thereof, with a maximum fee of \$500.

**E405. PROPERTY PROFILE**

When the Company provides copies of public reports upon request by the party, there shall be a fee charged of \$10 each.

**E406. MANUFACTURED UNIT TITLE TRANSFER/AFFIXTURE PROCESSING FEES**

For purposes of this section, the term *UNIT* shall mean a single manufactured dwelling, trailer or other modular or manufactured structure used for residential or commercial purposes and whether or not comprised of one or more sections, which requires the processing of Manufacturer's Certificate(s) of Origin, Certificate(s) of Title and/or Affidavit(s) of Affixture.

The applicable processing fee set forth below shall be in addition to the escrow rate charged for closing the transaction and is considered earned at close of escrow and shall be non-refundable.

Service		All Counties Except Cochise, Pima, La Paz, Mohave & Yuma	Cochise, Pima, La Paz, Mohave & Yuma Counties Only
A.	Transfer of Title	\$250.00 per unit	\$150.00 per unit
B.	Affidavit of Affixture	\$250.00 per unit	\$150.00 per unit

The above fees include any and all fees due any State Motor Vehicle Department and/or third party vehicular title processing service.

**E407. ABBREVIATED ESCROW OR SUB-ESCROW RATE: 1 to 4 SFR RESIDENTIAL**

Abbreviated or sub-escrow services may be provided separately or in support of a primary escrow holder or institutional lender at the following rates:

A. An abbreviated escrow may be provided if a transaction involves the following escrow duties

1. Receipt and disbursement of funds and/or
2. Acceptance and recordation of documents,

Zone 1	Zone 2	Zone 3
\$150	\$150	\$100

When additional services are requested, there shall be an additional charge of \$100 per hour, with a minimum charge of \$100 plus \$50 per each additional half-hour or fraction thereof.

**E408. FOR SALE BY OWNER - SALE OR LOAN TRANSACTION**

Description		Rate
A.	<b>Sale Escrow Instructions</b> The charge for the preparation of Sale Escrow Instructions.	\$150.00 Plus applicable sale escrow rate
B.	<b>Loan Escrow Instructions</b> Service is not available	

**E409. EXCHANGE ACCOMODATION FEE**

When an escrow transaction involves a 1031 Tax Deferred Exchange or a simultaneous exchange of property, there shall be an additional charge of \$100 for each exchange or property involved in the transaction. This fee shall be in addition to the escrow fee charged for closing the transaction for the party requesting Exchange.

In the case of a 1031 Tax Deferred Exchange, the exchange fee shall be paid by the exchanger, unless otherwise instructed in writing by the parties.

**E410. SHORT SALE SELLER'S TRANSACTION FEE**

- A. When the transaction results in one or more existing lenders accepting less than the actual amount owed under its encumbrance ("short-payoff" or "short sale"), there shall be a bundled service fee charged to Sellers in lieu of other miscellaneous charges that would normally be incurred by the Seller to close the transaction. Said fee shall be charged to the Seller in addition to the Seller's portion of the basic sale escrow rate, and shall include the following:  
Zones 2 and 3 only.

**Transaction Fee Includes**

<b>\$300.00</b>	Unlimited payoff tracking and processing fees, unlimited recording and filing service fees, unlimited wire fees, and unlimited courier fees.
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No other rate discounts shall be applied to these rates.

- B. When the transaction results in one or more existing lenders accepting less than the actual amount owed under its encumbrance ("short-payoff" or "short sale"), there shall be a bundled service fee charged in lieu of other miscellaneous charges that would normally be incurred to close the transaction.

Said fee shall be charged 50% to the Seller and 50% to the Buyer or per contract, and shall include escrow charges, loan tie-in fees, unlimited wire fees, unlimited receipt and printing of email documents, unlimited payoff tracking, unlimited overnight delivery and unlimited courier fees.

Up to \$150,000	\$1,200.00
\$150,001 - \$300,000	\$1,400.00
\$300,001 - \$500,000	\$1,600.00
\$500,001 - \$750,000	\$1,900.00
\$750,001 - \$1,000,000	\$2,100.00
\$1,000,000 Over \$1,000,000	Negotiated pursuant to Section E309

No other rate discounts shall be applied to these rates.

Zone 1 only.

**E411. ACCELERATED ESCROW RATE**

There shall be an additional fee of \$250 charged on any transaction that is processed within a five-business day period at the request of the customer.

#### **E412. ACCOMODATION FEE**

- A. **Taking Signatures:** \$150 The fee for taking signatures plus costs incurred for such services as set forth in this manual (such as overnight delivery or courier service), if any, in performing the service. The duties of the Company shall be only in the taking of signatures on documents provided by the customer or on behalf of the customer.
- B. **Returning Loan Package(s) Separately:** \$100 for returning a separate loan package back to the lender and/or borrower, plus costs incurred for such services as set forth in this manual (such as overnight delivery or courier service), if any.
- C. **Coordinating Recording of Documents:** \$ Actual Cost. The Company may, upon request and at the discretion of the Company, coordinate the recording of the documents providing that such recording does not impose any liability upon the Company and providing that the parties sign an "Accommodation Recording Instruction and Hold Harmless" in a form provided by the company.

#### **E413. RENT GUARANTEE ESCROW**

Service not available.

#### **E414. UCC, LIEN AND/OR JUDGEMENT SEARCH SERVICE FEE**

When the parties to an escrow request a UCC, lien and/or judgment search through any governmental entity of any jurisdiction requesting information that is not in the normal course of title examination on the real estate, or an update to a previous search, based upon the name(s) of the parties involved in the transaction, the charges shall be \$100 for each search requested and for each update requested.

This fee does not include any fees incurred with any governmental office or third party vendor for the search and/or copies provided by such office.

#### **E415. SPECIAL SERVICES OR ADDITIONAL WORK CHARGE**

A \$100 an hour work charge will be made when special services or additional work is requested or required that is over and above the normal services provided in the type of escrow to be closed. The customer will be notified of the charges before they are incurred. In the event such charges are made, the deposit of final funds and the signing of final documents or the acceptance of the work performed will constitute approval of the charges.

Under such circumstances, the minimum fee shall be \$100 plus \$50 per each additional half-hour or fraction thereof.

**E416. RECORDING & FILING SERVICE FEES**

**Recording fees for up to and including 4 independent documents are included in Bundled Rate. Any subsequent documents shall bear a charge equal to the specific County charges.**

**E417. ABANDONED OR DORMANT FUNDS CUSTODIAL FEE**

A one-time Dormant Funds Custodial Fee of \$25.00 per side.

The following shall apply when funds are remaining in an escrow account, account servicing or trust account due to an owner's failure to negotiate a check provided as payment or fails to claim the funds belonging to them that remain in the account.

There shall be a minimum charge of \$120, which shall be considered earned after expiration of the applicable time period(s) set forth below.

<u>Description</u>	<u>Abandoned/Dormant After</u>
Dormant Funds	One-Hundred and Eighty (180) days from the time the funds became available.
Stale Dated Checks	Ninety (90) days after date of issuance of the check.

This fee shall also apply to charges that occurred in escrow, wherein an owner other than a principal to the escrow, failed to negotiate amounts tendered to them through the escrow or failed to claim funds belonging to them that remain in escrow, so long as there is a valid and enforceable written contract between the holder and the owner under which the holder may impose the charge and the holder regularly imposes the charge and the charge is not regularly reversed or otherwise canceled.

The parties to the escrow shall be notified in writing (1) at or prior to close of escrow that such a fee will be incurred or (2) by written notice sent to the last known address at least 60 days prior to implementation of the charge. Fees as incurred shall be deducted from the amount held prior to disbursement and until such time as any remaining funds are escheated to the state pursuant to ARS Title 44, Chapter 3, Article 1. In the event the amount of the fee(s) incurred is/are more than the amount of funds held in escrow, then the amount of the funds remaining in the file shall be considered payment in full of the fees due.

**CHAPTER V - LOAN ONLY ESCROW RATES**

**E501. SECOND/SUBSEQUENT LOAN CONCURRENT WITH A FINANCING ESCROW**

When a financing or re-financing transaction includes a second or subsequent loan closed in conjunction with the new first loan, there shall be an additional fee for each additional loan processed in excess of the first loan. This fee is in addition to the applicable rate charged for the loan transaction.  
\$150.00 for all transactions **Except** Builders \$100.00 for Builder transactions

**E502. LOAN ESCROW RATE -1 to 4 SFR & NON-COMMERCIAL PROPERTIES**

This rate shall be applicable to any loan-only transaction, regardless of whether or not there is/are any existing loan(s) to be paid off as a part of the escrow and when there is no transfer of title involved, all loan documents will be provided by the lender and no documents are to be provided by the Escrow Holder, the fee, regardless of the loan amount, shall be:



## Zone Bundled Rate for Residential Refinances

### \$425.00 Zone 1

Includes: courier and overnight delivery fees, wire fees, electronic document fee; payoff tracking and processing fees and recording fee up to 4 documents. Does not include the Closing Protection letter, the Alta 9 Endorsement, or other filed rates included in this manual for special services as requested or required to close the escrow.

### \$425.00 Zone 2 Pima & Cochise only

Includes: courier and overnight delivery fees, wire fees, electronic document fee; payoff tracking and processing fees and recording fee up to 4 documents. Does not include Closing Protection Letter, the Alta 9 Endorsement, or other filed rates included in this manual for special services as requested or required to close the escrow.

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### \$425.00 Zone 2 All other Zone 2 Counties

Includes: courier and overnight delivery fees, wire fees, electronic document fee; payoff tracking and processing fees and recording fee up to 4 documents. Does not include the Closing Protection Letter, the ALTA 9 Endorsement or other filed rate included in this manual for special services as requested or required to close the escrow

### \$425.00 Zone 3

Includes: courier and overnight delivery fees, electronic document fee, payoff tracking and processing fees, and wire fees and recording fee up to 4 documents. Does not include the Closing Protection Letter, the ALTA 9 Endorsement or other filed rate included in this manual for special services as requested or required to close the escrow.

No other rate shall be applied to this rate.

**E503. LOAN ESCROW RATE - COMMERCIAL**

This rate shall be applicable to any loan-only transaction, regardless of whether or not there is/are any existing loan(s) to be paid off as a part of the escrow and when there is no transfer of title and all loan documents are provided by the lender and no documents are to be provided by the Company, the fee shall be:

<b>Liability</b>	<b>Charge</b>
Up to \$1,000,000	\$750
\$1,000,001 to \$3,000,000	\$1,000
Over \$3,000,000	\$1,500
No other rate shall be applied to this rate.	

The following services shall be included in the above rate:

- A. Unlimited incoming and outgoing wire transfers
- B. Unlimited payoff tracking and processing fees
- C. Electronic document fee
- D. Courier and overnight delivery fees

In situations where minimal or abbreviated services are required, the escrow rate described in Section E203 or E204 shall be charged, whichever is applicable.

**E504. CONSTRUCTION LOAN**

When the purpose of the escrow is to close on a construction loan, and there is no transfer of title, the charge to close the construction loan shall be 100% of the Basic Escrow Rate.

**E505. CONSTRUCTION LOAN HOLD BACK AND DISBURSEMENT ESCROW**

Service is not available.

**CHAPTER VI- ACCOUNT SERVICING**

**E601. ACCOUNT SERVICING FEES**

Service is not available.

**CHAPTER VII - SUBDIVISION TRUSTS**

**E701. SUBDIVISION TRUST FEES**

Service is not available.

**CHAPTER VIII - BUSINESS TRANSACTION ESCROW RATE**

**E801. BUSINESS TRANSACTION ESCROW RATE**

Service is not available.