STATE OF ARIZONA FILED

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STATE OF ARIZONA

DEPT OF MOURANCE

DEPARTMENT OF INSURANCE

In the Matter of:) Docket No. 10A-055-INS
SCOTTSDALE INSURANCE COMPANY,) CONSENT ORDER
NAIC # 41297,) CONSENT ORDER
Respondent.)

Examiners for the Department of Insurance (the "Department") conducted a target market conduct examination of Scottsdale Insurance Company ("SIC"). In the Report of Target Market Conduct Examination of the Market Conduct Affairs of Scottsdale Insurance Company, the examiners allege that SIC, violated A.R.S. §§20-400.01, 20-443, 20-461, 20-466.03, 20-1652, 20-1653, 20-2106 and A.A.C. R20-6-801.

Scottsdale Insurance Company wishes to resolve this matter without formal proceedings, neither admits nor denies the following Findings of Fact and Conclusions of Law, and consents to the entry of the Order.

FINDINGS OF FACT

- 1. Scottsdale Insurance Company is authorized to transact property and casualty insurance pursuant to a Certificate of Authority issued by the Director.
- 2. The Director authorized the examiners to conduct a target market conduct examination of Scottsdale Insurance Company. The examination covered the time period from January 1, 2008 through December 31, 2008 and concluded on September 11, 2009. Based on their findings, the examiners prepared the "Report of Target Market Conduct Examination of Scottsdale Insurance Company" dated December 31, 2008.
- 3. Following a market conduct examination of SIC as of December 31, 2000, the Director entered a Consent Order, Docket No. 01A-253-INS, which was filed

on November 5, 2001 (the "2001 Order"). In pertinent part, the 2001 Order stated as follows:

IT IS HEREBY ORDERED THAT:

- 1. SIC shall cease and desist from:
- a. Failing to comply with filed rates and rules in the issuance of new and renewal personal lines policies.
- b. Failing to comply with filed rates and rules in the issuance of new and renewal commercial policies.
- c. Failing to use schedule rating worksheets, in the premium determination of its commercial automobile policies, which do not comply with the filed schedule credit/debit program
- d. Failing to file its commercial automobile experience rating plan with the Department.
- e. Failing to identify the correct company name on all claim forms and correspondence sent to its insureds and claimants.
- g. Failing to include applicable sales taxes and license fees, in the settlement of first party automobile total loss claims.
- h. Failing to include all sales taxes and license fees in the settlement of automobile total loss claims when other third party automobile total loss claims are appropriately paid.
 - i. Failing to include the Arizona Fraud warning on claims notices.
- 4. The examiners reviewed 19 of 485 commercial automobile policies issued during the time frame of the examination and found that SIC failed to accurately apply renewal experience modification factors to two (2) commercial automobile policies.

- 5. The examiners reviewed 50 of 485 commercial automobile policies issued during the time frame of the examination and found that SIC failed to apply commercial automobile scheduled rating modifications consistent with corresponding applications and/or failed to provide adequate documentation to justify modifications applied to 12 policies.
- 6. The examiners found that SIC used a Notice of Cancellation of Insurance form (#PC9697131718AZ81998) during the time frame of the examination that contradicts the refund provisions found in their dwelling fire and homeowner policies.
- 7. The examiners reviewed 29 homeowners, 21 dwelling fire and five (5) commercial automobile policies cancelled for underwriting reasons during the time frame of the examination and found that SIC failed to provide five (5) homeowner, three (3) dwelling fire and one (1) commercial automobile policyholder a thirty (30) day advance notice of cancellation, as required by their policy provisions.
- 8. The examiners reviewed 29 homeowners, 21 dwelling fire and five (5) commercial automobile policies cancelled for underwriting reasons during the time frame of the examination and found that SIC failed to provide three (3) homeowner and three (3) dwelling fire policyholders the specific reason for the cancellation after the policy had been in effect for more than sixty days.
- 9. The examiners found two (2) claim authorization disclosure forms used during the time frame of the examination that failed to advise the individual or a person authorized to act on behalf of the individual that they are entitled to receive a copy of the authorization form. One of these forms also failed to specify the authorization remains valid for no longer than the duration of the claim (see Exhibit A).
- 10. The examiners found 13 claim forms (see Exhibit B) used by the Company during the time frame of the examination that failed to contain a compliant

fraud warning notice.

- 11. The examiners found SIC failed to accurately identify the appropriate insuring company in claim correspondence with five (5) claimants during the time frame of the examination by using either an incorrect letterhead or conflicting company reference.
- 12. The examiners reviewed 22 of 22 commercial automobile total loss claim files processed by the Company during the time frame of the examination and found that SIC failed to correctly calculate and fully pay sales tax, title, registration, air quality and other fees payable in the settlement of 22 total losses, involving first and third party claimants.

CONCLUSIONS OF LAW

- 1. SIC violated A.R.S. §20-400.01 by failing to accurately apply commercial automobile renewal experience modification factors.
- 2. SIC violated A.R.S. §20-400.01(B) by failing to accurately document and justify applied scheduled rating modifications.
- 3. SIC violated A.R.S. §20-443 by using a Notice of Cancellation of Insurance form that conflicts with the refund provisions found in their dwelling fire and homeowner policies.
- 4. SIC violated A.R.S. §20-443 by failing to provide thirty (30) days advance notice of cancellation, as required by their policy provisions.
- 5. SIC violated A.R.S. §§20-1652 and 20-1653 by failing to provide the specific reason for dwelling fire and homeowner underwriting cancellations.
- 6. SIC violated A.R.S. §20-2106(8)(b) and (9) by using authorization forms that failed to contain a compliant *Authorization for the Release of Information*.
 - 7. SIC violated A.R.S. §20-466.03 by using claim forms that failed to contain

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a compliant fraud warning notice.

- 8. SIC violated A.R.S §20-461(A)(6) and A.A.C. R20-6-801(H)(1)(b) by failing to correctly calculate and fully pay sales tax, title registration, air quality and other fees payable in the settlement of total losses.
- 9. Grounds exist for the entry of the following Order in accordance with A.R.S. §§20-220, 20-456 and 20-2117.

ORDER

IT IS HEREBY ORDERED THAT:

- 1. SIC Insurance Company shall:
- a. accurately apply commercial automobile renewal experience modification factors.
- b. accurately document and justify applied scheduled rating modifications.
- c. use a Notice of Cancellation of Insurance that contains language that does not conflict with dwelling fire and homeowner policy refund provisions.
- d. provide thirty (30) days advance notice of cancellation, as required by policy provisions.
- e. provide the specific reason for dwelling fire and homeowner underwriting cancellations.
- f. use authorization disclosure forms that contain a compliant Authorization for the Release of Information.
 - g. use claim forms that contain a compliant fraud warning notice.
- h. correctly identify the appropriate insuring company on claim correspondence.
 - i. correctly calculate and fully pay sales tax, title, registration, air quality

and other fees payable in the settlement of first and third party total losses.

- 2. Within 90 days of the filed date of this Order, Scottsdale Insurance Company shall submit to the Arizona Department of Insurance, for approval, evidence that SIC implemented corrections and communicated these corrections to the appropriate personnel, regarding the issues outlined in Paragraph 1 of the Order section of this Consent Order. Evidence of corrective action and communication thereof includes, but is not limited to, memos, bulletins, E-mails, correspondence, procedures manuals, print screens, and training materials.
- 3. The Department shall, through authorized representatives, verify that SIC has complied with all provisions of this Order.
- 4. SIC shall pay a civil penalty of \$37,500.00 to the Director for remission to the State Treasurer for deposit in the State General Fund in accordance with A.R.S. \$20-220(B). SIC shall submit the civil penalty to the Market Oversight Division of the Department prior to the filing of this Order.
- 5. The Report of Target Market Examination of Scottsdale Insurance Company of December 31, 2008, including the letter with their objections to the Report of Examination, shall be filed with the Department upon the filing of this Order.

DATED at Arizona this 8th day of April , 2010.

Christina Urias

Director of Insurance

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CONSENT TO ORDER

- 1. Scottsdale Insurance Company has reviewed the foregoing Order.
- 2. Scottsdale Insurance Company admits the jurisdiction of the Director of Insurance, State of Arizona, neither admits nor denies the foregoing Findings of Fact and Conclusions of Law, and consents to the entry of the Order.
- Scottsdale Insurance Company is aware of the right to a hearing, at which it may be represented by counsel, present evidence and cross-examine witnesses. Scottsdale Insurance Company irrevocably waives the right to such notice and hearing and to any court appeals related to this Order.
- 4. Scottsdale Insurance Company states that no promise of any kind or nature whatsoever was made to it to induce it to enter into this Consent Order and that it has entered into this Consent Order voluntarily.
- 5. Scottsdale Insurance Company acknowledges that the acceptance of this Order by the Director of the Arizona Department of Insurance is solely for the purpose of settling this matter and does not preclude any other agency or officer of this state or its subdivisions or any other person from instituting proceedings, whether civil, criminal, or administrative, as may be appropriate now or in the future.

6.	Michael D.	Miller		_, who	holds	the	office	of
Presid	lent	of Scottsdale	Insurance	Compa	any, is	auth	norized	to
enter into this	Order for them a	nd on their beha	if.					

SCOTTSDALE INSURANCE COMPANY

By hickord D. miles

1	COPY of the foregoing mailed/delivered
2	this <u>9th</u> day of <u>April</u> , 2010, to:
3	Gerrie Marks
4	Deputy Director
	Mary Butterfield Assistant Director
5	Consumer Affairs Division
6	Helene I. Tomme Market Examinations Supervisor
7	Market Oversight Division
8	Dean Ehler Assistant Director
	Property and Casualty Division
9	Steve Ferguson
10	Assistant Director Financial Affairs Division
11	David Lee
	Chief Financial Examiner Alexandra Shafer
12	Assistant Director
13	Life and Health Division
14	Chuck Gregory Special Agent Supervisor
	Investigations Division
15	
16	DEPARTMENT OF INSURANCE
17	2910 North 44th Street, Suite 210 Phoenix, AZ 85018
18	
19	
20	R. Lindsey McCutchan
21	Vice President, Legal Scottsdale Insurance Company
22	8877 N. Gainey Center Drive Scottsdale, AZ 85258
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25	Wrieg Duston

EXHIBIT A

Authorization Disclosure

These forms fail to comply with A.R.S. § 20-2106(8)(b) and (9).

The following table summarizes the authorization form findings.

Form Description / Title	Form #	Statute Provision
Authorization for Release of Information	ADM-882 (3-99)	9
Authorization for Release of Medical Records, Health	ADM-997 (7-04)	8(b) and 9

EXHIBIT B

Fraud Warning Statement – The Company failed to include the fraud warning statement on thirteen (13) claim forms in violation of A.R.S. § 20-466.03 and the prior Consent Order.

The following table summarizes these fraud warning statement findings:

	Form Description	Form #
1	Insurance Affidavit Form	CSU-61 (9-01)
2	Claimant's Report of Accident	CSU-102 (7-03)
3	Customer's Claim & Affidavit (Loss or Damage)	CSU-104 (5-01)
4	Employee Wage & Medical Ins. Verification	CSU-106 (5-09)
5	Written Statement - Insured Driver	CSU-107 (7-03)
6	Statement as to Full Cost of Repair or Replacement	CSU-108 (7-03)
7	Affidavit of Forgery	CSU-111 (7-03)
8	Insured's Statement - Theft-Burglary Loss	CSU-117 (5-09)
9	Proof of Loss Fidelity	CSU-118 (10-08)
10	Inland Marine Proof of Loss (Short Form)	CSU-121 (10-08)
11	Proof of Loss-Burglary, Theft, Larceny, Robbery	CSU-122 (10-08)
12	Insured's Statement of Claim	None
13	Property Loss Worksheet	None