

# SCHEDULE OF ESCROW SERVICE RATES, MANUAL OF CLASSIFICATIONS,

And

RULES AND PLANS RELATING THERETO
STATE OF ARIZONA

EFFECTIVE: 04/10/2023

#### **FORWARD**

This schedule of Rates, Manual of Classifications and Rules and Plans Relating Thereto is filled with the Arizona State Department of Financial Institutions, in accordance with Article 4, Chapter 7, Title 6, Arizona Revised Statutes.

This filling consists of the Schedule of Escrow Service Rates, Manual of Classifications and Rules and Plans Relating Thereto effective <u>04/10/2023</u>.

IN WITNESS WHEREOF, the President of this Corporation have hereunto set their hands officially, this 22nd day of March 2023

**BLUEINK TITLE AGENCY LLC.** 

Valentin Guzman, President

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# BASIC ESCROW RATE (Zone 1) Maricopa and Pinal Counties

Transaction Amounts To		
And including	Rate	
\$10,000	\$690	
20,000	690	
30,000	690	
40,000	690	
50,000	690	
60,000	690	
70,000	710	
80,000	720	
90,000	730	
100,000	740	
100,000		
110,000	760	
120,000	770	
130,000	780	
140,000	790	
150,000	810	
160,000	820	
170,000	830	
180,000	840	
190,000	850	
200,000	880	
·		
210,000	890	
220,000	900	
230,000	910	
240,000	930	
250,000	940	
260,000	950	
270,000	960	
280,000	980	
290,000	1000	
300,000	1020	
From \$300,001 to \$1,000,000 Add per \$10,000 or fraction thereof	\$12.0	00
Over \$1,000,000 add per \$10,000 Or fraction thereof	\$8.0	0

# BASIC ESCROW RATE (Zone 2) Apache, Cochise, Coconino, Gila, La Paz, Mohave, Navajo, Yavapai and Yuma Counties

Transaction		
Amounts To	Data	
And including	<b>Rate</b> \$400	
\$10,000 20,000	400	
•	400	
30,000	400	
40,000 50,000	400	
50,000 60,000	400	
•	420	
70,000	430	
80,000	440	
90,000		
100,000	450	
110,000	460	
120,000	480	
130,000	500	
140,000	510	
150,000	520	
160,000	530	
170,000	540	
180,000	550	
190,000	560	
200,000	570	
210,000	580	
220,000	590	
230,000	600	
240,000	610	
250,000	620	
260,000	630	
270,000	640	
280,000	650	
290,000	660	
300,000	670	
From \$300,001 to \$1,000,000		
Add per \$10,000 or fraction thereof		\$6.00
Over \$1,000,000 add per \$10,000 Or fraction thereof		\$4.00
		•

# **BASIC ESCROW RATE (Zone 3) Graham and Greenlee Counties**

Transaction Amounts To		
And including	Rate	
\$10,000	\$310	
20,000	310	
30,000	310	
40,000	310	
50,000	310	
60,000	310	
70,000	310	
80,000	350	
90,000	360	
100,000	360	
110,000	380	
120,000	380	
130,000	400	
140,000	400	
150,000	420	
160,000	420	
170,000	440	
180,000	440	
190,000	460	
200,000	460	
210,000	470	
220,000	480	
230,000	490	
240,000	490	
250,000	500	
260,000	500	
270,000	520	
280,000	520	
290,000	540	
300,000	540	
From \$300,001 to \$1,000,000		
Add per \$10,000 or fraction thereof	\$6.00	
Over \$1,000,000 add per \$10,000 Or fraction thereof	\$4.00	

### **BASIC ESCROW RATE (Zone 4) Pima County**

Transaction Amounts To		
And including	Rate	
\$10,000	\$420	
20,000	420	
30,000	420	
40,000	420	
50,000	420	
60,000	430	
70,000	440	
	450	
80,000	460	
90,000	470	
100,000	470	
110,000	480	
120,000	490	
130,000	500	
140,000	510	
150,000	530	
160,000	540	
170,000	560	
180,000	570	
190,000	580	
200,000	590	
210,000	600	
	620	
220,000	630	
230,000	640	
240,000 250,000	650	
·	660	
260,000 270,000	680	
•	690	
280,000	700	
290,000	710	
300,000	710	
From \$300,001 to \$1,000,000		445.55
Add per \$10,000 or fraction thereof		\$12.00
Over \$1,000,000 add per \$10,000 Or fraction thereof		\$8.00

#### **GENERAL RULES**

Blue Ink Title Agency reserves the right to change any fees or rates contained herein as required by court ruling or legislation.

#### A. Computation from Basic Rate

- The Rates shall be applied on fair value as defined in B. below in multiples of \$10,000.00 including any fraction thereof, unless a set flat rate charge applies.
- 2. Whenever a percentage of a Basic Rate is calculated due to the application of a discounted rate, the charge arrived at from the calculation will be rounded up to the next whole dollar amount.

#### B. Definitions

**Commercial:** Commercial means any property that is not Residential.

Escrow: Escrow means any transaction in which any escrow property is delivered with or without transfer of legal or equitable title or both, and irrespective of whether a debtor-creditor relationship is created, to a person not otherwise having any right, title or interest therein in connection with the sale, transfer, encumbrance or lease of real or personal property, to be delivered or redelivered by that person upon the contingent happening or non-happening of a specified event or performance or nonperformance of a prescribed act, when it is then to be delivered by such person to a grantee, grantor, promise, promisor, oblige, obligor, Bailee or bailor, or any designated agent or employee of any of them. Escrow included subdivision trusts and account servicing. (A.R.S. 6-801)

**Fair Value:** The "Fair Value" shall be constructed as the sales price of the property. Where a sale is not involved, the "Fair Value" shall be the principal amount of the new loan.

**Residential:** Residential means improved one-to-four family residences (residential property), condominiums, townhouses or other similar properties, or unimproved property that is intended to use as one-to-four family, and manufactured homes.

#### C. Geographic Application of Rates

Unless otherwise noted, the applicable escrow fees shall be determined by the county in which the escrow is handled and not where the property is located.

#### D. Rates and Charges in Effect Prior to Filing

Rates and/or charges contracted for by the Company prior to the effective date of filing, and which deviate from this filing shall remain in effect, until expiration of said contract.

#### E. Separate Sales or Exchanges (Different Owners)

Basic Escrow Rate applicable on each separate sale, seller or exchange involved.

The Basic Escrow rate applies on the amount of each individual sale or exchange even though there may be one common purchaser and the sales or exchanges are handled concurrently, and one or more separate escrows is involved.

F.	Undivided Interest when Sold Separately from the Remaining In	terest
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Basic Escrow Rate applicable based upon the fair value of the interest covered.

#### **CHAPTER I - ESCROW - SALE**

#### E101 Sale – Basic Charge (Residential)

Charge shall be 100% of the Basic Escrow Rate based on the fair value of the property in the escrow.

#### E102 Buyer All Inclusive Rate (Residential)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided on behalf of the Buyer: new first loan (including seller carryback financing), courier charges, or domestic wire fees.

This rate includes unlimited courier fees and domestic wire fees.

Transactions Handled in:

Zone 1 \$220.00 Zone 2, 3 and 4 \$200.00

Discounts shall not apply to this charge.

Note: When closing non-typical transactions, limited services may be charged as set forth in chapter VI, in lieu of this rate.

#### E103 Seller All Inclusive Rate (Residential)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided on behalf of the Seller: lien(s) against property being paid off through escrow, including Manufactured Home loans to obtain title and/or releases, courier fees, or domestic wire fees.

 This rate includes unlimited reconveyance and tracking, courier fees and domestic wire fees.

Transactions Handled in:

Zone 1 \$275.00 Zone 2, 3 and 4 \$250.00

Discounts shall not apply to this charge.

Note: When closing non-typical transactions, limited services may be charged as set forth in chapter VI, in lieu of this rate.

#### E104 Loan Escrow – Basic Charge (Residential)

- A. Charge shall be 100% of the Basic Escrow Rate based on fair value of the property in the escrow when:
  - No transfer of the title is involved, and the preparation of loan escrow instructions/documents is required.

#### B. Loan Escrow (Loan/Refinance/Construction/Permanent Loan)

The rate is applicable to any loan only transaction where there is no transfer of title, and

all loan documents are provided by the lender (institutional or private) for first loan. Services available under this section include the following:

• Unlimited reconveyance and tracking, courier fees and domestic wire fees.

Transactions Handled in:

Zone 1 \$350.00 Zone 2, 3 and 4 \$325.00

Discounts shall not apply to this charge.

#### C. Volume Lender Bulk Refinance Rate (Zone 4 ONLY)

Loan Escrow services may be provided to any Lender, Mortgage Broker, Credit Union, or any other lending entity that processes in excess of 20 refinance transactions on an average monthly basis.

Services available under this section include the following:

• Unlimited reconveyance and tracking, courier fees and domestic wire fees.

Transactions Handled in Zone 4 ONLY:

Charge \$275.00

Discounts shall not apply to this charge.

#### E105 Subsequent Loans (Residential)

This rate is applicable to any subsequent loan closed with the new first loan.

• Does not apply to government down payment assistance.

Transactions Handled in ALL Zones:

Charge \$200.00

Discounts shall not apply to this charge.

### E106 Leasehold – Basic Charge (Residential)

The Leasehold Escrow Rate shall be 100% of the Basic Escrow Rate based upon the fair value of the property lease or the total amount of the lease payments, whichever is less.

#### CHAPTER II - ESCROW- COMMERCIAL

#### E201 Sale - Basic Charge (Commercial) - All Zones

Up to \$2,000,000	70% of Basic Escrow Rate
\$2,000,001 to \$10,000,000	65% of Basic Escrow Rate
\$10,000,001 to \$25,000,000	60% of Basic Escrow Rate
\$25,000,001 to \$55,000,000	55% of Basic Escrow Rate
\$55,000,001 to \$75,000,000	50% of Basic Escrow Rate
\$75,000,001 and above	45% of Basic Escrow Rate

MINIMUM RATE: Zones 1 and 4: \$850.00; Zone 2: 500.00

No minimum rate for Zone 3

Discounts shall not apply to this charge.

#### E202 Buyer All Inclusive Rate (Commercial)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided on behalf of the Buyer: new first loan (including seller carryback financing), courier charges, or domestic wire fees.

This rate includes unlimited courier fees and domestic wire fees.

Transactions Handled in:

Zone 1

\$275.00

Zone 2. 3 and 4

\$225.00

Discounts shall not apply to this charge.

#### **E203** Seller All Inclusive Rate (Commercial)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided on behalf of the Seller: lien(s) against property being paid off through escrow, including Manufactured Home loans to obtain title and/or releases, courier fees, or domestic wire fees.

 This rate includes unlimited reconveyance and tracking, courier fees and domestic wire fees.

Transactions Handled in:

Zone 1

\$275.00

Zone 2, 3 and 4

\$225.00

Discounts shall not apply to this charge.

#### E204 Loan Escrow – Basic Charge (Commercial)

- A. Charge shall be 100% of the Basic Escrow Rate based on fair value of the property in the escrow when:
  - No transfer of the title is involved, and the preparation of loan escrow instructions/documents is required.

#### B. Loan Escrow (Loan/Refinance)

The rate is applicable to any loan only transaction where there is no transfer of title, and all loan documents are provided by the lender (institutional or private) for first loan.

• This rate does not apply to construction loans.

Services available under this section include the following:

• Unlimited reconveyance and tracking, courier fees and domestic wire fees.

Discounts shall not apply to this charge.

#### C. Loan Escrow (Commercial Construction/Perm)

Up to \$2,000,000	70% of Basic Escrow Rate
\$2,000,001 to \$10,000,000	65% of Basic Escrow Rate
\$10,000,001 to \$25,000,000	60% of Basic Escrow Rate
\$25,000,001 to \$55,000,000	55% of Basic Escrow Rate
\$55,000,001 to \$75,000,000	50% of Basic Escrow Rate
\$75,000,001 and above	45% of Basic Escrow Rate

**MINIMUM RATE: \$750.00** 

Discounts shall not apply to this charge.

#### **E205** Subsequent Loans (Commercial)

This rate is applicable to any subsequent loan closed with the new first loan.

Does not apply to government down payment assistance.

Transactions Handled in ALL Zones:

Charge \$225.00 per loan over one

Discounts shall not apply to this charge.

#### E206 Leasehold – Basic Charge (Commercial)

The Leasehold Escrow Rate shall be 100% of the Basic Escrow Rate based upon the fair value of the property lease or the total amount of the lease payments, whichever is less.

# **CHAPTER III – ESCROW- SUBDIVISION**

### E301 Subdividers, Builders and Developer Rates

1-30 Units	70% of Basic Escrow Rate
31-70 Units	60% of Basic Escrow Rate
71-100 Units	40% of Basic Escrow Rate
101-500 Units	30% of Basic Escrow Rate
501-1000 Units	20% of Basic Escrow Rate
1001 or more	10% of Basic Escrow Rate

MINIMUM RATE - \$375.00 Discounts shall not apply to this charge.

#### CHAPTER IV - ESCROW- MANUFACTURED HOME ONLY

#### E401 Sale – Basic Charge (Manufactured Home Only)

Charge shall be 100% of the Basic Escrow Rate based on the fair value of the property in the escrow.

MINIMUM RATE: \$1,000.00

#### E402 Buyer All Inclusive Rate (Manufactured Home Only)

Charged in addition to the escrow fee when the sale and loan escrow are conducted simultaneously (including seller carryback financing) for first loan. Services available under this section include:

\$220.00

Unlimited courier fees and domestic wire fees.

Transactions Handled in:

Zone 1

Zone 2, 3 and 4 \$200.00

Discounts shall not apply to this charge.

Note: When closing non-typical transactions, limited services may be charged as set forth in chapter VI, in lieu of this rate.

#### E403 Seller All Inclusive Rate (Manufactured Home Only)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided on behalf of the Seller: lien(s) against property being paid off through escrow, including Manufactured Home loans to obtain title and/or releases, courier fees, or domestic wire fees.

• This rate includes unlimited courier fees and domestic wire fees.

Transactions Handled in:

Zone 1 \$250.00 Zone 2, 3 and 4 \$220.00

Discounts shall not apply to this charge.

Note: When closing non-typical transactions, limited services may be charged as set forth in chapter VI, in lieu of this rate.

#### E404 Loan Escrow – Basic Charge (Manufactured Home Only)

- A. Charge shall be 100% of the Basic Escrow Rate based on fair value of the property in the escrow when:
  - No transfer of the title is involved, and the preparation of loan escrow instructions/documents is required.

#### B. Loan Escrow (Loan/Refinance/Construction/Permanent Loan)

The rate is applicable to any loan only transaction where there is no transfer of title, and all loan documents are provided by the lender (institutional or private) for first loan.

#### **CHAPTER V - ESCROW - SPECIAL RATES**

#### E501 Business Escrow Rate

Any escrow wherein a business is being transferred, without real property, will be charged at twice the Basic Escrow Rate with a minimum charge of \$1,000.00.

Discounts shall not apply to this charge.

#### E502 Churches or Non-Profit Organization Rate

This rate is available to churches and Non-Profit Organizations. Charge is 70% of the Basic Escrow Rate.

#### E503 Employees Rates

This rate is available to any employee of a Title Company.

For escrows handled by the Company in connection with the financing or refinancing, sale or purchase of:

1. Primary Residence No escrow fees charged

2. Secondary Properties 50% of the applicable escrow fees

#### E504 Investor Rate

This rate is available to individuals and entities who in the ordinary course of business invest money in real estate. Charge is 70% of the Basics Escrow Rate.

#### E505 Military Rate

This rate is available to active Military and Veterans. Charge is 70% of the Basic Escrow Rate.

#### E506 Negotiated Rate

The Company reserves the right to negotiate fees. Any such negotiated rate agreement must be in writing, signed by the parties to the agreement, and approved by the Company President. A copy of the agreement shall be maintained outside of the filed escrow rates.

### E507 Pre-Sale Rate (Yuma County ONLY)

A flat fee of \$300.00 will be charged on a residential resale transaction. This fee is applicable, provided that the closing occurs within 12 months from the date of the Multiple Listing Service (MLS). This discount shall apply to closings performed in which the listing agent has disclosed the rate on the MLS listing prior to acceptance of the contract. Copy of the MLS listing required.

Excluded from this rate are Real Estate Owned properties (REO'S), Short Sale transaction, and commercial properties.

Discounts shall not apply to this charge.

#### **E508** Public Servant Rule

This rate is available to currently employed Public Servants to include, but not limited to teachers, policemen, firefighters, and emergency medical personnel. Charge is 70% of the Basic Escrow Rate.

#### E509 Real Estate Agent Rate

This rate is available to active Realtors. Charge is 70% of the Basic Escrow Rate.

#### E510 Relocation Companies (High Volume)

For High Volume Relocation Companies, the rate shall be \$600.00 inclusive of miscellaneous fees.

Discounts shall not apply to this rate.

#### **E511** Relocation Rate-Corporate Employee

Rates under this section are available for the transactions insuring the purchase and resale of a home of any employee transferred by a corporation or a governmental entity from one area to another. Charge is 70% of the Basic Escrow Rate

#### E412 Senior Citizen's Rate

This rate is available to Senior Citizens (age 60 and over). Charge is 80% of the Basic Escrow Rate.

#### **CHAPTER VI - ESCROW - MISCELLANEOUS SERVICES**

The rates under this section are minimum charges. Discounts shall not apply to changes under this section.

#### **E601** Construction Controlled Escrow Fees

These charges shall be in addition to the Basic Escrow Rate:

\$100.00 Per Draw

\$250.00 Per Draw Inspection (does not apply when use of an outside vendor is required)

#### E602 Courier Charges

\$30.00 per package (included express mail, overnight delivery, and courier delivery) for packages sent to USA addresses only.

Foreign addresses will be charged at actual cost of delivery plus \$50

#### E603 Escrow Only Service

Escrow services involving a transfer of real property in which no title insurance is to be issued. Charge is 200% of the Basic Escrow Rate

#### \*\*\*Management approval is REQUIRED prior to opening escrow

#### E604 Exchange Fee

This charge shall apply to transactions involving a 1031 Tax Deferred Exchange or a simultaneous exchange of property. Charge is \$100.00 for each exchange.

#### E605 Foreign Investment in Real Property Tax Act (FIRPTA) Filing Fee

When the transaction involves withholding of proceeds and/or payment of same to the Internal Revenue Service in connection with the Foreign Investment in Real Property Tax Act, charges may be made at an hourly rate of \$150.00 per hour (with a 2-hour minimum)

#### E606 Interest Bearing Accounts

Setup of Trust Funds deposited into interest bearing accounts. Charge is \$50.00

#### **E607** Maintenance Charges

- 1. \$25.00 per month for maintaining funds in escrow account after an escrow is in dispute and we have given both parties (Seller and Buyer) at least thirty days' notice that said charge will accrue until the entire sum in the escrow has been exhausted, or the dispute has been resolved by mutual agreement or by court order, any applicable appeal period having lapsed, and the remainder is distributed accordingly.
- 2. \$25.00 for the re-issuance of any check not cashed after six months have elapsed since the date of issuance, or the entire sum uncashed, if less than \$25.00

3. \$25.00 per month to maintain the funds in our account after one year has elapsed with a check remaining uncashed and unclaimed, until the entire sum of said uncashed check has been exhausted or claim has been made for the remainder, or in the event three years elapses, any unclaimed remainder will be sent to the State escheat fund.

#### **E608** Manufactured Homes Title/Affixtures

This charge shall be in addition to the Basic Escrow Rate for the preparation of an Affidavit of Affixture and/or applications for the transfer of Manufacturers Certificates of Origin (MCO) or the original Certificate of Title for a manufactured home.

• Does not include MVD authorized third party (ATP) services and fees.

Transactions Handled in ALL Zones:
Discounts shall not apply to this charge.

Charge \$200.00 per home

#### E609 Reconveyance and Tracking Fee

Tracking, demanding, procuring and recording of payoff deeds for Agreement for Sale, Satisfactions of Mortgage, Release of Liens disclosed on Affidavits of Affixture, Deeds of Release and Reconveyance of Deed of Trust, Manufactured Home Certificates of Title and/or Lien Release from Lender, Beneficiary or Servicing Agency, when a release is not available at closing for recordation or Certificates of Title/Lien Release will be released by the payoff lender post-closing.

This fee is non-refundable and does not represent the actual out-of-pocket expenditures of the company in connection therewith but is a flat rate charge of \$100.00 per release. Reconveyances and releases will be recorded by the Company as a cost of doing business when this fee is charged.

#### E610 REO Transactions

When fees are invoiced to the Company for services provided by required Seller coordinating companies, said fees shall be charged in addition Company escrow Charges.

#### **E611** Short Sale Escrow Rate

This rate shall apply when the transaction involves a "short sale" to be approved by an institutional lender and will be charged at twice the Basic Rate with a minimum of \$750.00.

#### E612 Work Charges

When escrow services are requested under conditions for which no charge has been provided in this schedule, or additional escrow work when usual conditions are encountered, or when special services are provided, charges may be made at an hourly rate of \$250.00 per hour (with ½ hour minimum).

#### **E613** Recording Fee Services

A recording fee of \$35.00 will be charged per document on all real estate transactions.

#### E614 Abbreviated/Sub-Escrow

An abbreviated/sub-escrow with the issuance of title insurance may be provided when any one or more of the following services are provided Services available under this section include the following:

• Unlimited reconveyance tracking, electronic documents, courier fees and domestic wire fees.

1. Preparation of documents needed to clear title and/or comply with lender's		
instructions.	\$100.00	
2. Receipt and disbursement of funds	\$100.00	
3. Acceptance and recordation of documents	\$100.00	
4. Ordering payoffs	\$100.00	
5. Preparation of settlement statement and disbursement record.	\$100.00	