STATE OF ARIZONA FILED

JUL 5 2007

## STATE OF ARIZONA

### DEPARTMENT OF INSURANCE

DEP	TOF INSURANC	No.
BY		

In the Matter of:	No. 07A-128 -INS
MINNIE LOU MORITOMO and REFERRAL MARKET ASSISTANCE	
INSURANCE SERVICES, INC.	CONSENT ORDER
Respondents.	) )

The State of Arizona Department of Insurance ("Department") has received evidence that Minnie Lou Moritomo and Referral Market Assistance Insurance Services, Inc. ("Respondents") violated provisions of Title 20, Arizona Revised Statutes. Respondents wish to resolve this matter without the commencement of formal proceedings, and admit the following Findings of Fact are true and consent to entry of the following Conclusions of Law and Order.

#### FINDINGS OF FACT

- 1. Minnie Lou Moritomo ("Moritomo") is, and was at all material times licensed as an Arizona resident property and casualty and accident/health and life insurance producer, Arizona license number 495300, which license expires August 31, 2010.
- 2. Moritomo is, and was at all material times, President of Referral Market
  Assistance Insurance Services, Inc. ("Referral"). Referral is an Arizona domiciled corporation
  which is, and was at all material times licensed as an Arizona resident property and casualty
  and accident/health and life insurance producer, Arizona license number 851301, which
  license expires November 30, 2009.

3. During Moritomo's tenure as President of Referral, between June 2006 and November 2006, as a general business practice, Referral's agents and representatives misrepresented insurance premium prices to clients by overcharging premiums based on what the market would bare and disguised the overcharges as premium for Accidental Death and Dismemberment (AD&D) insurance through Nation Safe Drivers.

#### **CONCLUSIONS OF LAW**

- 1. The Director has jurisdiction over this matter.
- 2. Respondents' conduct, as described above, constitutes intentionally misrepresenting the terms of an actual or proposed insurance contract or application for insurance, within the meaning of A.R.S. §20-295(A)(5).
- Respondents' conduct, as described above, constitutes using fraudulent,
   coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial
   irresponsibility in the conduct of business, within the meaning of A.R.S. §20-295(A)(8).
- 4. The Director may deny, suspend for not more than twelve months, revoke or refuse to renew the license of a business entity for any of the causes described in subsection A of this section if the cause relates to the designated producer or any member, director or manager of the business entity, within the meaning of A.R.S. § 20-295(B)(1).
- 5. Grounds exist for the Director to suspend, revoke, or refuse to renew Respondents' insurance licenses, impose a civil penalty and/or order restitution pursuant to A.R.S. § 20-295(A), (B) and (F).

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Order.

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22 23 ORDER

IT IS HEREBY ORDERED THAT

1. Respondents' licenses are revoked effective immediately upon entry of this

DATED AND EFFECTIVE this 3rd day of July, 2007.

Director of Insurance

#### **CONSENT TO ORDER**

- 1. Respondents have reviewed the foregoing Findings of Fact, Conclusions of Law and Order.
- 2. Respondents admit the jurisdiction of the Director of Insurance, State of Arizona, and admit the foregoing Findings of Fact and consent to the entry of the foregoing Conclusions of Law and Order.
- 3. Respondents are aware of their right to notice and a hearing at which they may be represented by counsel, present evidence and examine witnesses. Respondents irrevocably waive their right to such notice and hearing and to any court appeals relating to this Consent Order.
- 4. Respondents state that no promise of any kind or nature whatsoever, except as expressly contained in this Consent Order, was made to them to induce them to enter into this Consent Order and that they have entered into this Consent Order voluntarily.
- 5. Respondents acknowledge that the acceptance of this Consent Order by the Director is solely to settle this matter against them and does not preclude any other agency,

1	including the Department, officer, or subdivision of this state or this agency from instituting civil
2	or criminal proceedings as may be appropriate now or in the future.
3	6. Moritomo represents that she is President of Referral Market Assistance
4	Insurance Services, Inc., and as such is authorized to enter this Consent Order on its behalf.
5	
6	
7	Referral Market Assistance Insurance Services, Inc. Minnie Lou Moritomo, President
8	
9	COPIES of the foregoing mailed/delivered this _5th day of, 2007, to:
10	
11	Kevin R. Harper One N. Central Ave., #1130
12	Phoenix, AZ 85004 Attorney for Respondents
13	Mary E. Kosinski, Exec. Assistant for Reg. Affairs
14	Catherine M. O'Neil, Consumer Legal Affairs Officer Terry Cooper, Assistant Director
15	Steve Fromholtz, Licensing Supervisor Arnold Sniegowski, Investigations Supervisor
16	Bob Hill, Investigator Department of Insurance 2910 North 44 <sup>th</sup> Street, Suite 210
17	Phoenix, Arizona 85018
18	Curan Buston
19	Curvey Walters Burton
20	
21	
22	

In the Matter of: Minnie Lou Moritomo and Referral Market Assistance Insurance Services, Inc.

Exhibit A

# DESSAULES HARPER PLC

Attorneys at Law

το: Α	rnold Sr	niegowski	FRO	s Sandra M. Pescador	
COMP	ANY:	Department of Inst	mance DAT	06/29/2007	
FAX N	UMBER: 502-912-8		тот	AL NO. OF PAGES INCLUDING 5	G COVER:
PHON	e number	:	SEN	DER'S REFERENCE NUMBER:	
(	License 1	ou Moritomo No. 495300) & Market Assistance Inc.		r reference number:	
□ v:	rGENT	☐ FOR REVIEW	☐ please commen	T PLEASE REPLY	☐ please recycle

# DESSAULES HARPER PLC

Attorneys at Law

Sandra M. Pescador

Direct Line: 602.256.6400 ext. 104 spescador@dessaulesharper.com

June 29, 2007

#### VIA FACSIMILE

Mr. Arnold Sniegowski Arizona Department of Insurance 4201 North 16th Street, Suite 220 Phoenix, Arizona 85016

Re: Minnie Lou Moritomo (License No. 495300) and Referral Market

Assistance Insurance Services, Inc.

Dear Mr. Sniegowski:

Enclosed is a copy of the Consent Order executed by Ms. Moritomo. We have requested the original executed Consent Order from Ms. Moritomo and will forward same to you upon receipt.

Sincerely

Sandra M. Pescador

Paralegal

### STATE OF ARIZONA

# DEPARTMENT OF INSURANCE

In the Matter of:	) ) Ne	o, 07AINS
MINNIE LOU MORI	OMO and	) ·
REFERRAL MARKI	n	NCE )
INSURANCE SERV	CES, INC.	) CONSENT ORDER
)		3
Responder	s. )	

The State of Arizona Department of Insurance ("Department") has received evidence that Minnie Lou Moritomo and Referral Market Assistance Insurance Services, Inc., ("Respondents") violated provisions of Title 20, Arizona Revised Statutes. Respondents wish to resolve this matter without the commencement of formal proceedings, and admit the following Findings of Fact are true and consent to entry of the following Conclusions of Law and Order.

## FINDINGS OF FACT

1. Minnie Lou Meritomo ("Moritomo") is, and was at all material times licensed as an Arizona resident property and casualty and accident/health and life insurance producer, Arizona license number 495300,

was at all material times licensed as an Arizona resident property and casualty and accident/health and life insurance producer. Arizona license number 851301, which license expires November 30, 2009. During Moritorno's tenure as President of Referral Market Assistance Insurance Services, Inc., between

June 2008 and November 2008, as a general business practice,

Referral Market Assistance Insurance Services, Inc.'s agents and representatives misrepresented insurance premium prices to clients by overcharging premiums based on what the market would bare and disguising the overcharges as premium for Accidental Death and Dismembermen (AD&D) insurance through Nation Safe Drivers.

# CONCLUSIONS OF LAW

- 1. The Director has jurisdiction over this matter.
- 2. Respondent's conduct as described above constitutes intentionally misrepresenting the terms of an actual or proposed insurance contract or application for insurance, within the meaning of A.R.S. § 20-295(A)(5).

- 3. Respondent's conduct as described above constitutes using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business within the meaning of A.R. 5. § 20-295(A)(8).
- 4. The Director may deny, suspend for not more than twelve months, revoke or refuse to renew the license of a business entity for any of the causes prescribed in subsection A of this section if the cause relates to the designated produced or any member, director or manager of the business entity, within the meaning of A.R.S. § 20-295(B)(1).
- 5. Grounds exist for the Director to suspend, revoke, or refuse to renew Respondents' insurance licenses, impose a civil penalty and/or order restitution pursuant to A.R.S. §§20-295(A), (B) and (F).

#### ORDER

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IT IS HEREBY C	RDERED THAT
1. Respondents	icenses are revoked effective immediately upon entry of this Order.
DATED AND EF	ECTIVE this day of, 2007.
and an agreement on the Street of the Street	CHRISTINA URIAS
	Director of Insurance
	CONSENT TO ORDER

- 1. Respondents have reviewed the foregoing Findings of Fact, Conclusions of Law and Order.
- Respondents admit the jurisdiction of the Director of Insurance, State of Arizona, and admit the foregoing Findings of Fact and consents to the entry of the foregoing Conclusions of Law and Order.
- 3. Respondents are aware of their right to notice and a hearing at which they may be represented by counsel, present evidence and examine witnesses. Respondents irrevocably waive their right to such notice and hearing and to any court appeals relating to this Consent Order.
- 4. Respondents state that no promise of any kind or nature whatsoever, except as expressly contained in this Consent Order, was made to them to induce them to enter into this Consent Order and that they have entered into this Consent Order voluntarily.
- 5. Respondents acknowledge that the acceptance of this Consent Order by the Director is solely to settle this matter against them and does not preclude any other agency, including the Department, officer, or subdivision of this state or this agency from instituting civil or criminal proceedings as may be appropriate now or subdivision.
- Monttomo represents that she is president of Referral Market Assistance Insurance Services, Inc., and as such is authorized together this Consent Order on its behalf.

Referral Market	Assistance Insurance Services, Inc.
06/29/2007	Min Mondon
Date Minnie Lou	Moritomo, President
COPIES of the fore	going mailed/delivered
thisday of	, 2007, to:
Kevin R. Harper	
One N. Central Ave	#1130
Phoenix, AZ 85004	
(Attorney for Rresp	andents)
Mary E. Kosinski, I	Exec. Assistant for Reg. Affairs
Catherine M. O'Ne	il Consumer Legal Affairs Officer
Terry Cooper, Ass	
Steve Fromholtz,	idensing Supervisor
Arnold Sniegowsk	i, investigations Supervisor
Bob Hill, Investiga	ato Company of the Co
Department of Ins	urance
2910 North 44th 5	street, Suite 210
Phoenix, Arizona	85018
Curvey Walters E	sur on

06/29/2007 15:15 6022566418 DESSAULES HARPER PLC PAGE 05/05