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DEPT OF INSURANCE
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STATE OF ARIZONA
DEPARTMENT OF INSURANCE

In the Matter of:

CONNECTICUT GENERAL LIFE INSURANCE COMPANY,
NAIC # 62308,
Respondent.

) Docket No. 04A-175-INS

) **CONSENT ORDER**

Examiners for the Department of Insurance (the "Department") conducted a market conduct examination of Connecticut General Life Insurance Company ("CGLIC"). In the Report of Examination of the Market Conduct Affairs of CGLIC, the Examiners allege that CGLIC violated A.R.S. §§20-461, 20-466.03, 20-1402, 20-1403, 20-2106, 20-2301, 20-2304, 20-2307, 20-2309, 20-2310, 20-2534, 20-2535, 20-2536, and A.A.C. R20-6-801.

CGLIC wishes to resolve this matter without formal proceedings, admits that the following Findings of Fact are true, and consents to the entry of the following Conclusions of Law and Order.

FINDINGS OF FACT

1. CGLIC is authorized to transact life and disability insurance pursuant to a Certificate of Authority issued by the Director.

2. The Examiners were authorized by the Director to conduct a market conduct examination of CGLIC. The on-site examination covered the time period from July 1, 2001 to June 30, 2002, commenced on October 28, 2002, and was concluded on February 27, 2003. Based on their findings, the Examiners prepared the "Report of Examination of the Market Conduct Affairs of Connecticut General Life Insurance Company" dated February 27, 2003.

3. The Examiners reviewed all of the forms used by the Company during the time frame of the examination and found as follows:

a. CGLIC used one large group health policy form [GM6000] that contained certain modifying pages [definitions-DEF7, definitions-DEF8, eligibility-EL1, eligibility-EF2, medical management not covered-MM5, prescription drugs-PD2, and rider-R7] that violated the following Arizona insurance statutes as indicated on the following table:

Statute	Definitions DEF7	Definitions DEF8	Eligibility EL1	Eligibility EF2	Medical Mgt. N/C MM5	Prescription Drugs PD2	Rider R7
20-2301 (A)(15) Legal Separation	X	X					
20-2301(B) Late Enrollment	X		X	X			
20-1402(F) Coverage for Prescription Drugs Used for Cancer Treatment						X	
20-1402(H), (I), (J), & (K) Coverage for Prescribed Foods to Treat Inherited Metabolic Disorders					X	X	
20-2310(E)(2) Maximum Gap in Coverage 63 days							X
20-2301(A)(15) & (B) Incomplete Definition of Late Entrant							X

b. CGLIC used a large group health insurance policy form [GM6000] that utilized two modifying pages [definitions-DEF3 and eligibility-EL2] that contained language establishing eligibility requirements for covered employees. These pages were used in connection with CGLIC's indemnity, PPO, EPP (exclusive provider), and DPP (designated provider/point of service) forms.

c. CGLIC used an insert page for group health coverage that stated preexisting condition limitations and exclusions may not be imposed for newborn and newly adopted children if covered within 30 days of birth, adoption, or placement for

1 adoption, instead of the required 31 days.

2 d. CGLIC used four forms [31939-5-96; 557790b Rev.6-99; 561479c
3 Rev. 10-99; and 587994 4-02] that contained a disclosure authorization notice that
4 failed to state:

5 i. The authorization is valid for no more than 30 months.

6 ii. The individual or the individual's authorized representative
7 is entitled to receive a copy of the authorization.

8 e. CGLIC used 18 claim forms [FORM 00123 REV 10/99, CL 500919
9 Rev 4-98, CL 503919 2-96, CL 427526 10-93, CL 427526 Rev 4-96 PDF, CL 503919
10 4-98, FORM 00123 REV 12-97, FORM 00123 REV 11-94, CL 421283 11-94, CL
11 427526 Rev. 4-98, 77144 Rev. 5-2000, CL 506608 7-94, CL 503919 4-96, CL 505517
12 Rev. 4-98, CL_44476 Rev. 4-98, CL_44476 Rev. 10-98, 077211 12-99, and CL 244475
13 10-99] that failed to contain:

14 i. The fraud warning notice printed in at least 12-point type.

15 ii. A statement that would notify the insured that the
16 authorization remains valid for the term of coverage of the policy.

17 f. CGLIC used one form [MCC Behavioral Care Coordination Form]
18 that contained a disclosure authorization notice that failed to state that the individual or
19 the individual's authorized representative is entitled to receive a copy of the
20 authorization.

21 4. The Examiners reviewed all of the advertising materials used by the
22 Company during the time frame of the examination and found a handbook explaining
23 the benefits of CGLIC's Exclusive Provider Plan. This handbook was included in the
24 materials provided to the Examiners by the Company as an example of explanatory
25 information provided to Arizona policyholders covered under the Exclusive Provider

1 Plan. The examiners determined that CGLIC had nine EPP plans in force in Arizona
2 during the time frame of the examination. By offering a plan that requires services be
3 rendered by a particular hospital or provider, CGLIC offered and administered a health
4 benefits plan that is beyond the scope of its certificate of authority. These plans are no
5 longer in force.

6 5. The Examiners reviewed six of six Expedited Appeals reviewed by the
7 Company during the time frame of the examination and found as follows:

8 a. CGLIC failed to include the criteria used for the decision in the
9 notice to three members.

10 b. CGLIC failed to provide notice telephonically and by mail of the
11 adverse decision and of the member's option to proceed to an expedited review to two
12 members and the members' treating providers.

13 6. The Examiners reviewed 22 of 22 Informal Reconsiderations reviewed by
14 the Company during the time frame of the Examination and found as follows:

15 a. CGLIC failed to acknowledge nine requests for Informal
16 Reconsideration within five business days of receipt of the request.

17 b. CGLIC failed to provide six members and the members' treating
18 providers with the clinical reason and the criteria used for making the decision.

19 c. CGLIC failed to provide two members and the members' treating
20 providers with notice of the right to proceed to an External Independent Review,
21 following the denial of an Informal Reconsideration.

22 7. The Examiners reviewed two of two Formal Appeals reviewed by the
23 Company during the time frame of the Examination and found that CGLIC failed to
24 send a written acknowledgement, including the information packet, to two members
25 and the members' treating providers within five business days of receipt of the notice.

1 failed to contain language stating that legal separation was a criterion for exception for
2 not being considered a late enrollee.

3 4. CGLIC violated A.R.S §20-1402(F) by failing to include language in a
4 policy form page and certificates of coverage that provided benefits for off-label use of
5 prescription drugs related to cancer treatment.

6 5. CGLIC violated A.R.S §20-1402(H), (I), (J), and (K) by using policy form
7 pages that provided for prescription drug coverage but failed to offer coverage for
8 prescribed medical foods to treat inherited metabolic disorders.

9 6. CGLIC violated A.R.S §20-2310(E)(2) by using a policy form page that
10 stated an incorrect maximum number of days between coverages to determine
11 creditable coverage.

12 7. CGLIC violated A.R.S §20-2301(A)(15) and (B) by using a policy form
13 page that contained an incomplete definition of late entrant.

14 8. CGLIC violated A.R.S §20-2307(A) by establishing eligibility requirements
15 for employees enrolled in a health benefits plan.

16 9. CGLIC violated A.R.S §20-2310(E)(7) by using policy form pages stating
17 that preexisting condition limitations and exclusions may not be imposed on newborn
18 and newly adopted children if covered within 30 days of birth, adoption, or placement
19 for adoption.

20 10. CGLIC violated A.R.S §20-2106(9) by using a disclosure authorization
21 notice that failed to include notice that the individual or the individual's authorized
22 representative is entitled to receive a copy of the authorization.

23 11. CGLIC violated A.R.S §20-2106(7)(a) by using a disclosure authorization
24 notice that failed to include notice that the authorization can be valid for no more than
25 30 months.

1 12. CGLIC violated A.R.S §20-2106(8)(a) by using claim forms that failed to
2 include notice that the authorization would be valid for the term of coverage.

3 13. CGLIC violated A.R.S §20-466.03 by using claim forms that contained the
4 compliant fraud warning notice printed in a font smaller than 12-point type.

5 14. CGLIC violated A.R.S §20-2534(B) by failing to include language in its
6 notice to the member and the member's treating provider concerning the denial of an
7 expedited medical review, regarding the criteria used and the clinical reasons for the
8 decision.

9 15. CGLIC violated A.R.S §20-2534(C) by failing to telephonically provide
10 and mail to the member and the member's treating provider a notice of the adverse
11 decision and of the member's option to immediately proceed to an expedited appeal
12 pursuant to subsection E of this section.

13 16. CGLIC violated A.R.S §20-2535(B) by failing to mail a written
14 acknowledgement to the member and the member's treating provider within five
15 business days after the utilization review agent receives the request for informal
16 reconsideration.

17 17. CGLIC violated A.R.S §20-2535(D) by failing to mail to the member and
18 the member's treating provider within thirty days after receipt of the request for
19 reconsideration, a notice of the utilization review agent's decision and the criteria used
20 and the clinical reasons for that decision.

21 18. CGLIC violated A.R.S §20-2535(F) by failing to provide the member and
22 the member's treating provider with a written statement of the utilization review agent's
23 decision and the criteria used and the clinical reasons for that decision, including any
24 references to any supporting documentation and a notice of the option to proceed after
25 the formal appeal process to an external independent review.

1 19. CGLIC violated A.R.S §20-2536(B) by failing to mail a written
2 acknowledgment to the member and the member's treating provider within five
3 business days after the agent receives the formal appeal.

4 20. CGLIC violated A.R.S §20-2304(A) by failing to offer at least one health
5 benefits plan on a guaranteed issuance basis to small employers.

6 21. CGLIC violated A.R.S §20-2309(A) by:

7 a. Mailing a renewal notice to the producer, and not the insured.

8 b. Mailing a renewal notice that failed to include language explaining
9 the extent to which the actual or expected claims experience of the group covered
10 under the health benefits plan affected any increase in premium.

11 22. CGLIC violated A.R.S §20-461(A)(2) and A.A.C. R20-6-801(E)(1) by
12 failing to acknowledge the receipt of a first-party claim within ten working days.

13 23. CGLIC violated A.R.S §20-461(A)(5) and A.A.C. R20-6-801(G)(1)(a) by
14 failing to accept or deny a first-party claim within 15 working days of receipt of an
15 acceptable proof of loss.

16 24. Grounds exist for the entry of the following Order in accordance with
17 A.R.S. §§20-220, 20-456, 20-2117, and 20-2508.

18 **ORDER**

19 **IT IS HEREBY ORDERED THAT:**

20 1. CGLIC shall cease and desist from:

21 a. Marketing, selling and administering a health benefits plan that
22 requires the insured to receive treatment from a particular hospital or provider.

23 b. Using large group health insurance policy forms that:

24 i. Fail to state that the applicant needs to request enrollment
25 within 31 days of becoming eligible to avoid being considered a late enrollee.

1 ii. Fail to state that legal separation is an exemption from
2 being considered a late enrollee.

3 iii. Fail to allow coverage for prescription drugs used for cancer
4 treatment.

5 iv. Fail to allow coverage for prescribed foods to treat inherited
6 metabolic disorders.

7 v. Fail to state that the maximum allowable gap for continuous
8 coverage is 63 days.

9 vi. Fail to provide the insured with a compliant definition of a
10 late enrollee.

11 c. Using large group health insurance policy certificates that:

12 i. Establish eligibility requirements [full time status and hours
13 worked weekly] for employees enrolled in a health benefits plan.

14 ii. Fail to state that preexisting condition exclusions may not
15 be imposed for newborn or newly adopted children if covered within 31 days of birth,
16 adoption, or placement for adoption.

17 d. Using a disclosure authorization notices that:

18 i. Fail to state that the authorization is valid for no more than
19 30 months.

20 ii. Fail to state that the individual or the individual's authorized
21 representative is entitled to receive a copy of the authorization.

22 e. Using claim forms that:

23 i. Fail to contain a compliant fraud warning notice.

24 ii. Fail to state that the authorization remains valid for the term
25 of coverage of the policy.

1 f. Failing to include the criteria used for the decision in the notice
2 regarding Expedited Appeals.

3 g. Failing to provide notice telephonically and by mail of the adverse
4 decision and of the member's option to proceed to an expedited review to two
5 members and the member's treating provider regarding Expedited Appeals.

6 h. Failing to acknowledge requests for Informal Reconsiderations
7 within five business days of receipt.

8 i. Failing to provide the member and the member's treating provider
9 with the clinical reason and the criteria used for making the decision regarding Informal
10 Reconsiderations.

11 j. Failing to provide the member and the member's treating provider
12 with notice of the right to proceed to an External Independent Review.

13 k. Failing to send a written acknowledgment to the member and the
14 member's treating provider within five business days of receipt.

15 l. Failing to offer, market, and administer a small group health
16 benefits plan on a guaranteed issuance basis, as required of all accountable health
17 plans.

18 m. Sending large group health insurance renewal notices to the
19 producer and not the insured where there is no specific direction from the employer
20 that the producer was the delegated agent for this purpose.

21 n. Using a large group health insurance renewal notice that fails to
22 include notice of the extent to which the actual or expected claims experience of the
23 group affects any increase in premium.

24 o. Failing to acknowledge the receipt of a first-party claim within ten
25 working days.

1 p. Failing to accept or deny a first-party claim within 15 working days
2 of receipt of an acceptable proof of loss.

3 2. Within 90 days of the filed date of this Order, CGLIC shall submit to the
4 Arizona Department of Insurance, for approval, evidence that corrections have been
5 implemented and communicated to the appropriate personnel, regarding the issues
6 outlined in Paragraph 1 of the Order section of this Consent Order. Evidence of
7 corrective action and communication thereof includes, but is not limited to, memos,
8 bulletins, E-mails, correspondence, procedures manuals, print screens, and training
9 materials.

10 3. The Department shall be permitted, through authorized representatives,
11 to verify that CGLIC has complied with all provisions of this Order.

12 4. CGLIC shall pay a civil penalty of \$105,000.00 to the Director for
13 remission to the State Treasurer for deposit in the State General Fund in accordance
14 with A.R.S. §§ 20-220(B) and 20-456. The civil penalty shall be provided to the Market
15 Oversight Division of the Department prior to the filing of this Order.

16 5. The Report of Examination of the Market Conduct Affairs of Connecticut
17 General Life Insurance Company as of February 27, 2003, including the letter of
18 objection to the Report of Examination, shall be filed with the Department upon the
19 filing of this Order.

20 DATED at Phoenix, AZ this 16th day of November, 2004.

21
22 
23 _____
24 Christina Urias
25 Director of Insurance

1 **CONSENT TO ORDER**

2 1. Connecticut General Life Insurance Company has reviewed the foregoing
3 Order.

4 2. Connecticut General Life Insurance Company admits the jurisdiction of
5 the Director of Insurance, State of Arizona, admits the foregoing Findings of Fact, and
6 consents to the entry of the Conclusions of Law and Order.

7 3. Connecticut General Life Insurance Company is aware of the right to a
8 hearing, at which it may be represented by counsel, present evidence and cross-
9 examine witnesses. Connecticut General Life Insurance Company irrevocably waives
10 the right to such notice and hearing and to any court appeals related to this Order.

11 4. Connecticut General Life Insurance Company states that no promise of
12 any kind or nature whatsoever was made to it to induce it to enter into this Consent
13 Order and that it has entered into this Consent Order voluntarily.

14 5. Connecticut General Life Insurance Company acknowledges that the
15 acceptance of this Order by the Director of the Arizona Department of Insurance is
16 solely for the purpose of settling this matter and does not preclude any other agency or
17 officer of this state or its subdivisions or any other person from instituting proceedings,
18 whether civil, criminal, or administrative, as may be appropriate now or in the future.

19 6. Jeff S. Terri11, who holds the office of
20 Vice President of Connecticut General Life Insurance Company, is
21 authorized to enter into this Order for them and on their behalf.

22 **CONNECTICUT GENERAL LIFE INSURANCE COMPANY**

23 November 12, 2004

24 Date

By

J. A. Terri11

1 COPY of the foregoing mailed/delivered
2 this 16th day of November , 2004, to:

3 Gerrie Marks

Deputy Director

4 Mary Butterfield

Assistant Director

5 Consumer Affairs Division

6 Paul J. Hogan

Market Oversight Administrator

7 Market Oversight Division

8 Deloris E. Williamson

Assistant Director

9 Rates & Regulations Division

10 Steve Ferguson

Assistant Director

11 Financial Affairs Division

12 Alan Griffieth

Chief Financial Examiner

13 Alexandra Schafer

Assistant Director

14 Life and Health Division

Terry L. Cooper

Fraud Unit Chief

15 DEPARTMENT OF INSURANCE

16 2910 North 44th Street, Suite 210

17 Phoenix, AZ 85018

18 Nancy B. Bucklin, General Counsel

19 Connecticut General Life Insurance Company

20 11001 North Black Canyon Hwy.

21 Phoenix, AZ 85029

22 
23 _____
Curvey Burton