

APR 11 2001

STATE OF ARIZONA  
DEPARTMENT OF INSURANCE

DEPT. OF INSURANCE  
BY                     

In the Matter of:

Docket No. 01A-104-INS

**AMERICAN COMMUNITY MUTUAL  
INSURANCE COMPANY (NAIC No. 60305),**

CONSENT ORDER

Respondent.

A health care appeals audit was made of American Community Mutual Insurance Company, hereinafter referred to as "American Community", by the Health Care Appeals Supervisor and an Analyst ("Examiners") for the Arizona Department of Insurance (the "Department"), covering the time period from July 1, 1998 through October 8, 1999. The desk audit was completed on March 30, 2000. Based upon the audit results, it is alleged that American Community has violated the provisions of A.R.S. §§ 20-461, 20-2533, 20-2535, 20-2536 and 20-2537.

The Examiners reviewed American Community's health care appeals procedures, informal and formal appeals filed with American Community and external appeals filed with the Department.

American Community wishes to resolve these matters without formal adjudicative proceedings, admits the following Findings of Fact are true and consents to entry of the following Conclusions of Law and Order.

**FINDINGS OF FACT**

1. American Community is Michigan-domiciled life and disability insurer authorized to transact health insurance pursuant to a Certificate of Authority issued by the Director.

2. The Examiners were authorized by the Director to conduct a health care appeals audit of American Community and have prepared a Report of Examination of the Health Care Appeals of American Community ("the Report").

1           3.     The Examiners reviewed American Community's health care appeals  
2 information packet and found the following:

3           a.     American Community, according to its survey response to the  
4 Department's appeals survey of May 1999, did not distribute appeals information packets to all  
5 new and in-force business until March 29, 1999.

6           b.     American Community's information packet states that denied claims may  
7 not be processed at the informal reconsideration level, and instead must begin the appeals  
8 process at the formal appeal level. However, American Community's processing of such  
9 appeals indicates that some files were treated as informal reconsideration appeals. Thus,  
10 American Community's appeals packet does not accurately reflect how American Community,  
11 in fact, processes appeals involving denied claims.

12           4.     The Examiners reviewed five informal reconsideration appeals, and found that  
13 all five files contained at least three deficiencies. The deficiencies are as follows:

14           a.     American Community failed to send an acknowledgment letter to one  
15 member upon receiving the member's request for informal reconsideration.

16           b.     American Community failed to send health care appeals information  
17 packets to three members.

18           c.     American Community failed to send acknowledgment letters to treating  
19 providers in three informal reconsideration files.

20           d.     American Community failed to send health care appeals information  
21 packets to three treating providers along with the informal reconsideration acknowledgment  
22 letters.

23           e.     American Community failed to send two acknowledgment letters within  
24 five business days upon receiving the original appeal requests.

25           f.     American Community failed to include the clinical reasons and criteria it  
26 used in rendering decisions in two informal reconsideration appeals.

27           g.     American Community failed to render two informal reconsideration  
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1 decisions within 30 days.

2 h. American Community failed to send written notice of the informal  
3 reconsideration decision to the treating provider in two cases.

4 i. American Community failed to send a written notice of an informal  
5 reconsideration decision to one member.

6 5. The Examiners reviewed 70 formal appeals, and found that 59 files contained at  
7 least one deficiency. The deficiencies are as follows:

8 a. American Community failed to include the criteria used and the clinical  
9 reasons for its determinations in 18 formal appeals.

10 b. American Community failed to complete seven formal appeals for denied  
11 claims within 60 days of receiving the appeal requests.

12 c. American Community failed to complete one formal appeal for a denied  
13 service within 30 days of receiving the appeal request.

14 d. American Community failed to send acknowledgement letters to treating  
15 providers in 38 formal appeals.

16 e. American Community failed to send acknowledgment letters to 13  
17 members upon receiving the requests for formal appeal.

18 f. American Community failed to send health care appeals information  
19 packets to 56 members along with formal appeal acknowledgment letters.

20 g. American Community failed to send health care appeal information  
21 packets to 58 treating providers along with the formal appeal acknowledgment letters.

22 h. American Community failed to send 15 formal appeal acknowledgment  
23 letters within five business days upon receiving the formal appeal requests.

24 i. American Community failed to inform eight members in original denial  
25 letters of the correct timeframes within which one may start the appeals process.

26 j. American Community failed to inform a member in the explanation of  
27 benefits form of the correct timeframe within which one may appeal a denied claim.  
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1 k. American Community failed to properly notify 31 members of the right to  
2 request external independent review in letters upholding American Community's earlier  
3 denials.

4 l. American Community failed to send eight members notice of its decision  
5 following the completion of the formal appeals.

6 m. American Community inaccurately described the next level of the  
7 appeals process in a formal appeal decision letter sent to one member.

8 n. American Community incorrectly informed two members in their  
9 decision letters that they could request another formal appeal following the completion of the  
10 formal appeal process.

11 o. American Community incorrectly forced seven members to go through  
12 the formal appeal level twice before the cases were sent to external independent review.

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14 6. The Examiners reviewed 21 external independent reviews and found that 18  
15 files contained deficiencies. The deficiencies are as follows:

16 a. American Community failed to send acknowledgment letters to three  
17 members' treating providers notifying them of the Department's request for external  
18 independent review.

19 b. American Community failed to send acknowledgment letters to four  
20 members' treating providers notifying them of the request for external independent medical  
21 review.

22 c. American Community failed to send acknowledgment letters to two  
23 members regarding requests for external independent review of coverage issues.

24 d. American Community failed to send an acknowledgment letter to a  
25 member regarding the request for external independent medical review.

26 e. American Community failed to forward to the Department one appeal file  
27 within five business days of receiving the request for external independent review.

28 f. American Community failed to notify the Department within five business  
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1 days of the external reviewer it selected in two cases.

2 g. American Community failed to send acknowledgment letters to five  
3 members and their treating providers within five business days of the request for an external  
4 independent medical review.

5 h. American Community failed to send a case summary and supporting  
6 documentation to the Department in three external independent reviews of coverage issues.

7 i. American Community failed to send decision letters to the treating  
8 providers following the completion of two external independent medical reviews.

9 j. American Community failed to send decision letters to two treating  
10 providers following the completion of external independent reviews of coverage issues.

11 k. American Community failed to complete seven external independent  
12 reviews within 30 days of receiving the requests.

13 l. American Community disclosed the names of the insureds and the  
14 treating providers in 12 appeals sent for external independent medical review.

15 7. American Community's deficiencies outlined above indicate that its general  
16 business practices did not comply with the provisions of Arizona's health care appeal laws.

### 17 **CONCLUSIONS OF LAW**

18 1. American Community violated A.R.S. §20-2533(C) by failing to distribute health  
19 care appeals information packets with newly issued policies.

20 2. American Community violated A.R.S. §20-2533(C) by failing to reflect in its  
21 health care appeals information packets the manner in which it processed appeals.

22 3. American Community violated A.R.S. §20-2535(B) by failing to send written  
23 acknowledgment letters to members and treating providers within 5 business days of receiving  
24 the original requests for informal reconsideration appeals.

25 4. American Community violated A.R.S. §§20-2535(D) and 20-2535(F) by failing to  
26 include the criteria and clinical reasons for its decisions in informal reconsideration decision  
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1 letters.

2 5. American Community violated A.R.S. §20-2535(D) by failing to render all  
3 informal reconsideration decisions within 30 days of receiving the appeal requests.

4 6. American Community violated A.R.S. §20-2535(D) by failing to send members  
5 and treating providers written notices of its decisions following informal reconsideration  
6 appeals.

7 7. American Community violated A.R.S. §20-2536(E) by failing to include the  
8 criteria and clinical reasons for its decisions in all formal appeal decision letters.

9 8. American Community violated A.R.S. §20-2536(E)(2) by failing to complete all  
10 formal appeals for denied claims within 60 days of receiving the appeal requests.

11 9. American Community violated A.R.S. §20-2536(E)(1) by failing to complete all  
12 formal appeals for denied services within 30 days of receiving the appeal requests.

13 10. American Community violated A.R.S. §20-2536(B) by failing to send  
14 acknowledgment letters of formal appeal requests to all members and treating providers within  
15 five business days of receiving the appeal requests.

16 11. American Community violated A.R.S. §20-2536(G) by failing to properly notify  
17 all members of upheld decisions of the option to proceed to an external independent review.

18 12. American Community violated A.R.S. §20-2536(E) by failing to provide written  
19 notices of its decisions following the completion of all formal appeals.

20 13. American Community violated A.R.S. §20-2536(G) by inaccurately describing  
21 the next step in the appeals process in its formal appeal decision letters.

22 14. American Community violated A.R.S. §20-2533(B) and A.R.S. §20-2536(G) by  
23 failing to send cases for external independent review following upheld formal appeals.

24 15. American Community violated A.R.S. §20-2537(C)(1)(a) by failing to send  
25 acknowledgment letters of external independent medical reviews to the members and treating  
26 providers.

27 16. American Community violated A.R.S. §20-2537(C)(2)(a) by failing to send  
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1 acknowledgment letters to the members and treating providers following requests by members  
2 or the Department for external independent reviews of coverage issues.

3 17. American Community violated A.R.S. §20-2537(C)(2)(b) by failing to forward an  
4 external independent review of a coverage issue to the Department within five business days  
5 of receiving the request.

6 18. American Community violated A.R.S. §20-2537(C)(1)(c) by failing to notify the  
7 Department within five business days of receiving a request for external independent review of  
8 the external reviewer it selected.

9 19. American Community violated A.R.S. §20-2537(C)(1)(a) by failing to send  
10 acknowledgment letters to members and treating providers within five business days of  
11 receiving a request for external independent medical review.

12 20. American Community violated A.R.S. §20-2537(C)(2)(b) by failing to send case  
13 summaries and supporting documentation to the Department with external independent  
14 reviews of coverage issues.

15 21. American Community violated A.R.S. §20-2537(D)(1)(b) and, after August 6,  
16 2000, A.R.S. §20-2537(E), by failing to send decision letters to all treating providers following  
17 external independent medical review.

18 22. American Community violated A.R.S. §20-2537(D)(2) by failing to send decision  
19 letters to all treating providers following the completion of the external independent reviews of  
20 coverage issues.

21 23. American Community violated A.R.S. §20-2537(D)(1)(b) in cases completed  
22 prior to August 6, 1999, by failing to complete all external independent medical reviews within  
23 30 days of receiving the appeal requests

24 24. American Community violated A.R.S. §20-2537(H)(3) and, after August 6, 1999,  
25 A.R.S. §20-2537(I)(3), by disclosing the names of the insureds and the treating providers in  
26 appeals sent for external independent medical reviews.

27 25. American Community violated A.R.S. §20-461(A)(17) by failing to comply with  
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1 the health care appeals laws with such a frequency as to indicate a general business practice.

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3 **ORDER**

4 IT IS HEREBY ORDERED THAT:

5 1. Within 90 days of the filed date of this Order, Respondent shall do the following:

6 a. amend and re-file its appeals information packet with the Department if  
7 the information provided in the packet remains inconsistent with the Respondent's internal  
8 procedures.

9 b. amend its written internal procedures to ensure compliance with A.R.S.  
10 §§20-2533 through 2538 and provide the Department with a copy of the revised procedures.

11 2. The Respondent shall cease and desist from the following acts, as required by  
12 the statutes shown:

13 a. processing informal reconsiderations and formal appeals of denied  
14 claims for services already provided in a way that is inconsistent with American Community's  
15 appeals packet (A.R.S. §§20-2533, 20-2535 and 20-2536).

16 b. failing to include a copy of the health care appeals information packet in  
17 newly-issued policies (A.R.S. §20-2533(C)).

18 c. failing to send written acknowledgment letters of requests for informal  
19 reconsideration to all members and treating providers (A.R.S. §20-2535(B)).

20 d. failing to include health care appeals information packets with  
21 acknowledgment letters of informal reconsideration and formal appeals (A.R.S. §§20-2535(B)  
22 and 20-2536(B)).

23 e. failing to send written acknowledgment letters in all informal  
24 reconsideration within five business days of receiving the requests for appeal (A.R.S. §20-  
25 2535(B)).  
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1 f. failing to include the criteria used and the clinical reasons for the  
2 decision in all decision letters of informal reconsideration appeals (A.R.S. §§20-2535(D) and  
3 20-2535(F)).

4 g. failing to complete all informal reconsideration appeals within 30 days of  
5 receiving the appeal requests (A.R.S. §20-2535(D)).

6 h. failing to send written decision letters to members and treating providers  
7 in all informal reconsideration appeals (A.R.S. §20-2535(D)).

8 i. failing to include the criteria used and the clinical reasons for the  
9 decision in all decision letters of formal appeals (A.R.S. §20-2536(E)).

10 j. failing to complete all formal appeals for denied claims within 60 days of  
11 receiving the appeal requests (A.R.S. §20-2536(E)(2)).

12 k. failing to complete all formal appeals for denied services not yet  
13 provided within 30 days of receiving the appeal requests (A.R.S. §20-2536(E)(1)).

14 l. failing to send written acknowledgment letters of formal appeal to  
15 members and their treating providers within five days of receiving the appeal requests (A.R.S.  
16 §20-2536(B)).

17 m. failing to reference the correct timeframes in which members may  
18 request appeals in all original denial letters and explanation of benefits forms (A.R.S. §§20-  
19 2535(A) and 20-2536(A)).

20 n. failing to inform members and treating providers of the option to proceed  
21 to an external independent review following an upheld formal appeal (A.R.S. §20- 2536(G)).

22 o. failing to send all members written decision letters following the  
23 completion of all formal appeals (A.R.S. §20-2536(E)).

24 p. informing members in decision letters upholding formal appeals that the  
25 member may file a complaint with the Department (A.R.S. §20-2536(G)).

26 q. informing members in decision letters upholding formal appeals that the  
27 members may request another formal appeal (A.R.S. §20-2536(G)).  
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1 r. forcing members to go through the formal appeals process twice before  
2 sending appeals for external independent review (A.R.S. §20-2533(B) and A.R.S. §20-  
3 2536(G)).

4 s. failing to send acknowledgment letters of requests for external  
5 independent review of coverage issues to members and treating providers (A.R.S. §20-  
6 2537(C)(2)(a)).

7 t. failing to send acknowledgment letters of requests for external  
8 independent medical reviews to members and treating providers (A.R.S. §20- 2537(C)(1)(a)).

9 u. failing to send all external independent reviews of coverage issues to the  
10 Department within five business days of receiving the requests (A.R.S. §20- 2537(C)(2)(b)).

11 v. failing to send members and treating providers acknowledgment letters  
12 within five business days of receiving the requests for external independent review (A.R.S.  
13 §20-2537(C)(1)(a)).

14 w. failing to send case summaries and supporting documentation to the  
15 Department in all external independent reviews of coverage issues (A.R.S. §20-2537(C)(2)(b)).

16 x. failing to send decision letters to all treating providers following external  
17 independent medical reviews (A.R.S. §20-2537(E)).

18 y. failing to send written decision letters to all treating providers following all  
19 external independent reviews of coverage issues (A.R.S. §20-2537(D)(2)).

20 z. failing to complete all external independent medical reviews within 30  
21 days (Circular Letter 1999-3).

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23 3. American Community shall pay a civil penalty of \$15,000.00 to the Director for  
24 remission to the State Treasurer for deposit in the State General Fund in accordance with  
25 A.R.S. §20-220(B). Said amount shall be provided to the Health Care Appeals Section of the  
26 Department prior to the filing of this Order.  
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1 4. The Report of Examination dated March 30, 2000, and any objections to the  
2 Report submitted by American Community, shall be filed with the Department upon the filing of  
3 this Order.

4  
5 DATED this 10<sup>th</sup> day of April, 2001.

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10 Charles R. Cohen  
11 Director of Insurance  
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1 **CONSENT TO ORDER**

2 1. Respondent, American Community Mutual Insurance Company, has reviewed  
3 the foregoing Order.

4 2. Respondent admits the jurisdiction of the Director of Insurance, State of  
5 Arizona, admits the foregoing Findings of Fact are true, and consents to the entry of the  
6 Conclusions of Law and Order.

7 3. Respondent is aware of the right to a hearing, at which it may be represented  
8 by counsel, present evidence and cross-examine witnesses. Respondent irrevocably waives  
9 the right to such notice and hearing and to any court appeals related to this Order.  
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11 4. Respondent states that no promise of any kind or nature whatsoever was made  
12 to it to induce it to enter into this Consent Order and that it has entered into this Consent Order  
13 voluntarily.

14 5. Respondent acknowledges that the acceptance of this Order by the Director of  
15 the Arizona Department of Insurance is solely for the purpose of settling this matter and does  
16 not preclude any other agency or officer of this state or its subdivisions or any other person  
17 from instituting proceedings, whether civil, criminal, or administrative, as may be appropriate  
18 now or in the future.

19 6. Francis P. Dempsey, who holds the office of VP + General Counsel of  
20 Respondent, is authorized to enter into this Order for it and on its behalf.  
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22 AMERICAN COMMUNITY MUTUAL INSURANCE CO.  
23

24 3/31/01  
25 (date)

26 By Francis P. Dempsey  
27

28 **COPY of the foregoing mailed/delivered this 11th day of April, 2001 to:**

29 Sara Begley  
Deputy Director

1 Vista Brown  
Executive Assistant  
2 Gerrie Marks  
Executive Assistant  
3 Catherine O'Neil  
Consumer Legal Affairs Officer/Custodian of Records  
4 Mary Butterfield  
Assistant Director  
5 Consumer Affairs Division  
6 Alexandra Shafer  
Assistant Director  
7 Life and Health Division  
8 Deloris E. Williamson  
Assistant Director  
9 Rates & Regulations Division  
10 Steve Ferguson  
Assistant Director  
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