# Yavapai Title Agency, Inc.

SCHEDULE OF ESCROW SERVICE RATES,

MANUAL OF CLASSIFICATIONS,

and

**RULES AND PLANS RELATING THERETO** 

## **FORWARD**

This schedule of Rates, Manual of Classifications and Rules and Plans Relating Thereto is filed with the Arizona State Department of Financial Institutions, in accordance with Article 4, Chapter 7, Title 6, Arizona Revised Statutes.

This filing consists of the Schedule of Escrow Service Rates, Manual of Classifications and Rules and Plans Relating Thereto effective <u>JUNE 8</u>, <u>2023</u>.

IN WITNESS WHEREOF, the President of this Corporation have hereunto set their hands officially, this  $23^{RD}$  day of MAY, 2023.

YAVAPAI TITLE AGENCY, INC.

Phyllis L. Copp, Vice President

# **TABLE OF CONTENTS**

FORW	ARD	i
TABLE	OF CONTENTS	<b>i</b> i
BASIC	ESCROW RATE	1
GENER	AL RULES	2
	Computation from Basic Rate	
	Definitions	
	Geographic Application of Rates	
	Rates and Charges in Effect Prior to Filing	
	Separate Sales or Exchanges (Different Owners)	
	Undivided Interest when Sold Separately from the Remaining Interest	
	ER I – ESCROW – RESIDENTIAL	
E101.1		
E102.1		
E103.1		
E104.1		
E105.1		
E106.1	Leasehold - Basic Charge (Residential)	5
CHAPT	ER II – ESCROW – COMMERCIAL	6
E201.1	Sale - Basic Charge (Commercial)	6
E202.1		
E203.1		
E204.1		
E205.1		
E206.1		
CHAPT	ER III – ESCROW - SUBDIVISION	
E301.1	Subdividers, Builders and Developers Rate	8
СНАРТ	ER IV- MANUFACTURED HOME ONLY	9
E401.1	Sale - Basic Charge (Manufactured Home Only)	9
E402.1		<sub>9</sub>
E403.1		
E404.1		
	ER V – ESCROW - SPECIAL RATES	
E501.1		
E501.1		11
E503.1		11
E504.1	• •	
E505.1		
E505.1		
E506.1	<b>u</b>	
E507.1		
E508.1		
E509.1		
E510.1		
CHAPT	ER VI – ESCROW - MISCELLANEOUS SERVICES	
E601.1	Construction Controlled Escrow Fees	13

E602.1	Courier Fees	13
E603.1	Escrow Only Service	13
E604.1	Exchange Fee	13
E605.1	Foreign Investment in Real Property Tax Act (FIRPTA) Filing Fee	13
E606.1	Interest Bearing Accounts	13
E607.1	Maintenance Charges	13
E608.1	Manufactured Homes Title/Affixtures	14
E609.1	Reconveyance and Tracking Fee	14
E610.1	REO Transactions	
E611.1	Short Sale Escrow Rate	14
E612.1	Wire Fees (Outgoing)	14
E613.1	Work Charges	
E614.1	Remote Online Notarization (RON) Signing Fee	15
CHAPTER	VII - ACCOUNT SERVICING	16
E701.1 – A	Account Servicing Charges	16
CHAPTER	VIII - TRUSTEE'S SALE	18
E801.1	Trustee's Sale Charges	18
CHAPTER	IX – SUBDIVISION TRUSTS	19
E901.1	Subdivision Trust Charges	19

# **BASIC ESCROW RATE**

	nsaction	
	ounts To	Data
and	including	Rate 400
	\$10,000	400
	20,000	400
	30,000 40,000	400
	50,000	400
	-	400
	60,000	
	70,000	420
	80,000	430
	90,000	440
	100,000	450
	110,000	460
	120,000	480
	130,000	500
	140,000	510
	150,000	520
	160,000	530
	170,000	540
	180,000	550
	190,000	560
	200,000	570
	210,000	580
	220,000	590
	230,000	600
	240,000	610
	250,000	620
	260,000	630
	270,000	640
	280,000	650
	290,000	660
	300,000	670
	333/333	0.0
From \$300,001 to \$1,000,000		
Add per \$10,000 or fraction thereof .		\$6.00
Over \$1,000,000 add per \$10,000 or fraction thereof		\$4.00

## **GENERAL RULES**

Yavapai Title Agency reserves the right to change any fees or rates contained herein as required by court ruling or legislation.

## A. Computation from Basic Rate

- 1. The rates shall always be applied on fair value as defined in B. below in multiples of \$10,000.00 including any fraction thereof, unless a set flat rate charge applies.
- 2. Whenever a percentage of a Basic Rate is calculated due to the application of a discounted rate, the charge arrived at from the calculation will be rounded up to the next whole dollar amount.

#### B. Definitions

**Commercial**: Commercial means any property that is not Residential as described below.

Escrow: Escrow means any transaction in which any escrow property is delivered with or without transfer of legal or equitable title, or both, and irrespective of whether a debtor-creditor relationship is created, to a person not otherwise having any right, title or interest therein in connection with the sale, transfer, encumbrance or lease of real or personal property, to be delivered or redelivered by that person upon the contingent happening or nonhappening of a specified event or performance or nonperformance of a prescribed act, when it is then to be delivered by such person to a grantee, grantor, promisee, promisor, obligee, obligor, bailee or bailor, or any designated agent or employee of any of them. Escrow includes subdivision trusts and account servicing. (A.R.S. 6-801)

**Fair Value:** The "Fair Value" shall be construed as the sales price of the property. Where a sale is not involved, the "Fair Value" shall be the principal amount of the new loan.

**Residential:** Residential means improved one-to-four family residences (residential property), condominiums, townhouses or other similar properties, or unimproved property that is intended for use as one-to-four family and/or manufactured homes.

## C. Geographic Application of Rates

Unless otherwise noted, the applicable escrow fees shall be determined by the county in which the escrow is handled and not where the property is located.

## D. Rates and Charges in Effect Prior to Filing

Rates and/or charges quoted by the Company prior to the effective date of the filing, and which deviate from this filing, shall remain in effect, until expiration of said contract.

# E. Separate Sales or Exchanges (Different Owners)

Basic Escrow Rate applicable on each separate sale, seller or exchange involved.

The Basic Escrow Rate applies on the amount of each individual sale or exchange even though there may be one common purchaser and the sales or exchanges are handled concurrently, and one or more separate escrows is involved.

# F. Undivided Interest when Sold Separately from the Remaining Interest

Basic Escrow Rate applicable based upon the fair value of the interest covered.

## CHAPTER I - ESCROW - RESIDENTIAL

## E101.1 Sale - Basic Charge (Residential)

Charge shall be 100% of the Basic Escrow Rate based on the fair value of the property in the escrow.

## E102.1 Buyer All Inclusive Rate (Residential)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided: new first loan (including seller carryback financing), courier charges, or domestic wire fees.

This rate includes unlimited courier fees and domestic wire fees.

Charge is \$200.00

Discounts shall not apply to this charge.

Note: When closing non-typical transactions, limited services may be charged as set forth in Chapter VI, in lieu of this rate.

## E103.1 Seller All Inclusive Rate (Residential)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided: lien(s) against property being paid off through escrow, including Manufactured Home loans to obtain title and/or releases, courier fees, or domestic wire fees.

 This rate includes unlimited reconveyance and tracking, courier fees and domestic wire fees.

Charge is \$200.00

Discounts shall not apply to this charge.

Note: When closing non-typical transactions, limited services may be charged as set forth in Chapter VI, in lieu of this rate.

## E104.1 Loan Escrow – Basic Charge (Residential)

- A. Charge shall be 100% of the Basic Escrow Rate based on the fair value of the property in the escrow when:
  - no transfer of title is involved and the preparation of loan escrow instructions/documents is required.

## B. Loan Escrow (Loan/Refinance/Construction/Permanent Loan)

This rate is applicable to any loan only transaction when there is no transfer of title and all loan documents are provided by the lender (institutional or private) for one loan in the transaction (does not need to be first lien position).

Services available under this section include the following:

• Unlimited reconveyance and tracking, courier fees and domestic wire fees.

Charge is \$350.00

Discounts shall not apply to this charge.

# E105.1 Subsequent Loans (Residential)

This rate is applicable to any subsequent loan closed with the new loan.

• Does not apply to government down payment assistance.

Charge - \$150.00 per loan over one

Discounts shall not apply to this charge

# E106.1 Leasehold – Basic Charge (Residential)

The Leasehold Escrow Rate shall be 100% of the Basic Escrow Rate based upon the fair value of the property lease or the total amount of the lease payments, whichever is less.

#### CHAPTER II - ESCROW - COMMERCIAL

## E201.1 Sale – Basic Charge (Commercial)

Up to \$2,000,000	70%	of	Basic	<b>Escrow</b>	Rate
\$2,000,001 to \$10,000,000	65%	of	Basic	<b>Escrow</b>	Rate
\$10,000,001 to \$25,000,000	60%	of	Basic	Escrow	Rate
\$25,000,001 to \$55,000,000	. 55%	of	Basic	<b>Escrow</b>	Rate
\$55,000,001 to \$75,000,000	50%	of	Basic	Escrow	Rate
\$75,000,001 and above	45%	of	Basic	<b>Escrow</b>	Rate

MINIMUM RATE: \$500.00

Discounts shall not apply to this charge

## E202.1 Buyer All Inclusive Rate (Commercial)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided on behalf of the Buyer: new first loan (including seller carryback financing), courier charges or domestic wire fees.

 This rate includes unlimited reconveyance and tracking, courier fees and domestic wire fees.

Charge is \$225.00

Discounts shall not apply to this charge.

## E203.1 Seller All Inclusive Rate (Commercial)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided on behalf of the Seller: lien(s) against property being paid off through escrow, including Manufactured Home loans to obtain titles and/or releases, courier charges or domestic wire fees.

 This rate includes unlimited reconveyance and tracking, courier fees and domestic wire fees.

Charge is \$225.00

Discounts shall not apply to this charge.

## E204.1 Loan Escrow – Basic Charge (Commercial)

- A. Charge shall be 100% of the Basic Escrow Rate based on the fair value of the property in the escrow when:
  - no transfer of title is involved and the preparation of loan escrow instructions/documents is required.

#### B. Loan Escrow (Loan/Refinance)

This rate is applicable to any loan only transaction when there is no transfer of title and all loan documents are provided by the lender (institutional or private) for one loan in the transaction (does not need to be first lien position).

• This rate does not apply to construction loans.

Services available under this section include the following:

Unlimited reconveyance and tracking, courier fees, and domestic wire fees.

Discounts shall not apply to this charge

## C. Loan Escrow (Commercial Construction/Perm)

This rate is applicable to commercial construction/perm loan only transactions when there is no transfer of title and all loan documents are provided by the lender (institutional or private) for first loan.

Services available under this section include the following:

• Unlimited reconveyance and tracking, courier fees, and domestic wire fees.

Up to \$2,000,000	70% of Basic Escrow Rate
\$2,000,001 to \$10,000,000	65% of Basic Escrow Rate
\$10,000,001 to \$25,000,000	60% of Basic Escrow Rate
\$25,000,001 to \$55,000,000	55% of Basic Escrow Rate
\$55,000,001 to \$75,000,000	50% of Basic Escrow Rate
\$75,000,001 and above	45% of Basic Escrow Rate

MINIMUM RATE: \$750.00

Discounts shall not apply to this charge

## E205.1 Subsequent Loans (Commercial)

This rate is applicable to any subsequent loan closed with the new loan.

Charge is \$225.00 per additional loan

Discounts shall not apply to this charge.

## E206.1 Leasehold – Basic Charge (Commercial)

The Leasehold Escrow Rate shall be 100% of the Basic Escrow Rate based upon the fair value of the property lease or the total amount of the lease payments, whichever is less.

# **CHAPTER III - ESCROW - SUBDIVISION**

# E301.1 Subdividers, Builders and Developers Rate

1 - 30 Units	70%	of Basic	Escrow	Rate
31 - 70 Units	60%	of Basic	Escrow	Rate
71 - 100 Units	40%	of Basic	Escrow	Rate
101 - 500 Units	30%	of Basic	Escrow	Rate
501 – 1000 Units	20%	of Basic	Escrow	Rate
1001 or more	10%	of Basic	Escrow	Rate

MINIMUM RATE - \$ 150.00 Discounts shall not apply to this charge

#### CHAPTER IV- MANUFACTURED HOME ONLY

## E401.1 Sale - Basic Charge (Manufactured Home Only)

Charge shall be 100% of the Basic Escrow Rate based on the fair value of the property in the escrow.

MINIMUM RATE: \$800.00

## E402.1 Buyer All Inclusive Rate (Manufactured Home Only)

Charged in addition to the escrow fee when the sale and loan escrow are conducted simultaneously (including seller carryback financing) for first loan. Services available under this section include:

Unlimited courier fees and domestic wire fees.

Charge is \$200.00

Discounts shall not apply to this charge

Note: When closing non-typical transactions, limited services may be charged as set forth in Chapter VI, in lieu of this rate.

## E403.1 Seller All Inclusive Rate (Manufactured Home Only)

Charged in addition to the escrow fee when one or more of any combination of the following services are provided: lien(s) against property being paid off through escrow, including Manufactured Home loans to obtain title and/or releases, courier charges, or domestic wire fees.

• This rate includes unlimited courier charges and domestic wire fees.

Charge is \$200.00

Discounts shall not apply to this charge.

Note: When closing non-typical transactions, limited services may be charged as set forth in Chapter VI, in lieu of this rate.

## E404.1 Loan Escrow – Basic Charge (Manufactured Home Only)

- A. Charge shall be 100% of the Basic Escrow Rate based on the fair value of the property in the escrow when:
  - no transfer of title is involved and the preparation of loan escrow instructions/documents is required.

## B. Loan Escrow (Loan/Refinance/Construction/Permanent Loan)

This rate is applicable to any loan only transaction when there is no transfer of title and all loan documents are provided by the lender (institutional or private) for one loan in the transaction (does not need to be first lien position).

Services available under this section include the following:

• Unlimited reconveyance and tracking, courier fees and domestic wire fees.

Charge is \$350.00

Discounts shall not apply to this charge.

# E405.1 Subsequent Loans (Manufactured Home Only)

This rate is applicable to any subsequent loan closed with the new loan.

• Does not apply to government down payment assistance.

Charge - \$150.00 per loan over one

Discounts shall not apply to this charge

#### CHAPTER V - ESCROW - SPECIAL RATES

#### E501.1 Business Escrow Rate

Any escrow wherein a business or other type of ownership (ie: water rights, etc.) is being transferred, without real property, will be charged at twice the Basic Escrow Rate with a minimum charge of \$1,200.00.

Discounts shall not apply to this rate.

## E502.1 Churches or Non-Profit Organization Rate

This rate is available to Churches and Non-Profit Organizations. Charge is 70% of the Basic Escrow Rate.

## E503.1 Employee Rates

This rate is available to any employee of a Title Company.

For escrows handled by the Company in connection with the financing or refinancing, sale or purchase of:

primary residence no escrow fees charged

2. secondary properties 50% of the applicable escrow fees

#### E504.1 Investor Rate

This rate is available to individuals and entities who in the ordinary course of business invest money in real estate. Charge is 70% of the Basic Escrow Rate.

## E505.1 Military Rate

This rate is available to active Military and Veterans. Charge is 70% of the Basic Escrow Rate.

## E506.1 Negotiated Rate

The Company reserves the right to negotiate fees. Any such negotiated rate agreement must be in writing, signed by the parties to the agreement, and approved by the Company President. A copy of the agreement shall be maintained outside of the filed escrow rates.

#### E507.1 Public Servant Rate

This rate is available to currently employed Public Servants to include, but not limited to, teachers, policemen, firefighters, and emergency medical personnel. Charge is 70% of the Basic Escrow Rate.

## E508.1 Real Estate Agent Rate

This rate is available to active Realtors. Charge is 70% of the Basic Escrow Rate.

## E509.1 Relocation Companies (High Volume)

For High Volume Relocation Companies, the rate shall be \$600.00 inclusive of miscellaneous fees.

Discounts shall not apply to this rate.

# E510.1 Relocation Rate – Corporate Employee

Rates under this section are available for transactions insuring the purchase and resale of a home of an employee transferred by a corporation or a governmental entity from one area to another. Charge is 70% of the Basic Escrow Rate.

## E511.1 Senior Citizen's Rate

This rate is available to Senior Citizens (age 60 and over). Charge 80% of the Basic Escrow Rate.

## CHAPTER VI – ESCROW - MISCELLANEOUS SERVICES

The rates under this section are minimum charges. Discounts shall not apply to charges under this section.

#### E601.1 Construction Controlled Escrow Fees

These charges shall be in addition to the Basic Escrow Rate:

\$50.00 Per Draw

\$100.00 Per Draw Inspection (does not apply when use of an outside vendor is required)

#### E602.1 Courier Fees

\$30.00 per package (includes express mail, overnight delivery, courier delivery)

## E603.1 Escrow Only Service

Escrow services involving a transfer of real property where title insurance is available but is not being issued will be charged at twice the Basic Escrow Rate with a minimum charge of \$1,200.00.

## E604.1 Exchange Fee

This charge shall apply to transactions involving a 1031 Tax Deferred Exchange or a simultaneous exchange of property.

Charge - \$100.00 for each exchange

## E605.1 Foreign Investment in Real Property Tax Act (FIRPTA) Filing Fee

When the transaction involves withholding of proceeds and/or payment of same and/or the filing of forms with no payment to the Internal Revenue Service in connection with the Foreign Investment in Real Property Tax Act, charges may be made at an hourly rate of \$150.00 per hours (with 2 hours minimum).

## **E606.1** Interest Bearing Accounts

Setup of Trust Funds deposited into Interest Bearing Accounts - \$50.00

## **E607.1** Maintenance Charges

- \$30.00 per month for maintaining funds in escrow account after an escrow is in dispute and
  we have given both parties (Seller and Buyer) at least thirty days notice that said charge will
  accrue until the entire sum in the escrow has been exhausted, or the dispute has been
  resolved by mutual agreement or by court order, any applicable appeal period having lapsed,
  and the remainder is distributed accordingly.
- 2. \$30.00 for the re-issuance of any check not cashed after six months have elapsed since the date of issuance, or the entire sum uncashed, if less than \$30.00.
- \$30.00 per month to maintain the funds in our account after one year has elapsed with a check remaining uncashed and unclaimed, until the entire sum of said uncashed check has

been exhausted or claim has been made for the remainder, or in the event three years elapses, any unclaimed remainder will be sent to the State escheat fund.

## E608.1 Manufactured Homes Title/Affixtures

This charge shall be in addition to the Basic Escrow Rate or in addition to the Loan Escrow – Basic Charge (Manufactured Home Only) for the preparation of an Affidavit of Affixture and/or Applications for the transfer of Manufacturers Certificates of Origin (MCO) or Certificate of Title for a manufactured home or Applications for filing new lienholder information.

Does not include MVD Authorized Third Party (ATP) services.

Charge - \$100.00 per home

## E609.1 Reconveyance and Tracking Fee

Includes tracking, demanding, procuring and recording of Payoff Deeds for Agreement for Sale, Satisfactions of Mortgage, Releases of Liens Disclosed on Affidavits of Affixture, Deeds of Release and Reconveyance of Deed of Trust, Manufactured Home Certificates of Title and/or Lien Releases from Lender, Beneficiary or Servicing Agency, when a release is not available at closing for recordation, or Certificates of Title/Lien Release will be released by a payoff lender post-closing.

This fee is non-refundable and does not represent the actual out-of-pocket expenditures of the company in connection therewith, but is a flat rate charge of \$100.00 per release or Manufactured Home. Reconveyances and releases will be recorded by the Company as a cost of doing business when this fee is charged.

THIS FEE IS NOT APPLICABLE WHEN PAYING OFF AN ACCOUNT SERVICED BY PIONEER TITLE AGENCY or YAVAPAI TITLE AGENCY.

## E610.1 REO Transactions

When fees are invoiced to the Company for services provided by required Seller coordinating companies, said fees shall be charged in addition to Company escrow charges.

## **E611.1** Short Sale Escrow Rate

This rate shall apply when the transaction involves a "short sale" to be approved by an institutional lender and will be charged at twice the Basic Rate with a minimum charge of \$1,200.00

## E612.1 Wire Fees (Outgoing)

Domestic Wires - \$30.00 per wire International Wires - \$50.00 per wire

## E613.1 Work Charges

When services are requested under conditions for which no charge has been provided in this Schedule, or additional escrow work when unusual conditions are encountered, or when special services are provided, charges may be made at an hourly rate of \$150.00 per hour (with 1 hour minimum).

# E614.1 Remote Online Notarization (RON) Signing Fee

- A. \$50.00 per remote online notary session.
- B. \$40.00 per remote online notary session for signers who complete more than 3 RON signings per calendar year/
- C. No charge when documents need to be resigned or were missed in the first notary session for the same transaction.

## CHAPTER VII - ACCOUNT SERVICING

## E701.1 – Account Servicing Charges

The following charges are the rates applicable for accounting and other services rendered in connection with an escrow pursuant to the instructions of the parties thereto.

Discounts shall not apply to charges under this section, with the exception of Employee Rates (E503.1).

TYPE OF FEE/SERVICES				
SET UP FEES				
In-House Acceptance/Set up Fee	\$100.00			
Outside Acceptance/Set up Fee	\$175.00			
Impound Acceptance/Set up Fee (new or adding to existing)	\$150.00			
Lease w/Purchase Option Acceptance/Set up Fee (includes closeout fee)	\$175.00			
Commission Account/Collateral Assignment Acceptance/Set up Fee	\$50.00			
Holding Ledger Account Acceptance/Set Up Fee	\$50.00			
Wrap Account/Delay Funding/Construction Loans (in addition to set up fee)	\$100.00			
ANNUAL ACCOUNT SERVICING FEES**	Annual			
Base Annual Fee	\$144.00			
Impound Account	\$120.00			
Additional Payees	\$48.00			
Commission Account	\$48.00			
Manual Monitoring	\$48.00			
Payor Concurrent Obligation/Payee Obligation	\$48.00			
Dormant Account Fee	\$50.00			
ADDITIONAL SERVICES				
10 Day Demand Notice	\$100.00			
Add and Demand (Taxes and Insurance)	\$75.00			
Assumption/Assignment	\$100.00			
Close Out/Termination Fee	\$75.00			
Copies of Cancelled Checks	\$5.00			
Freeze on Account/Reinstatement	\$75.00			
Full Release/Reconveyance	\$100.00			
Late Notices	\$15.00			
Letter - Proof Tax-Ins Paid	\$15.00			
Modification	\$100.00			
Name Change Only	\$25.00			
NSF Fee	\$25.00 plus Bank Fee			
Partial Release and Reconveyance	\$100.00			
Pay by Phone Fee	\$20.00			
Statement Fees (Status or Payoff)	\$100.00			
Verification of Account (Charged to Requesting Party)	\$25.00			

<sup>\*\*</sup> Annual Account Servicing fees are paid per the term of the contract (Annual, Semi-Annual, Quarterly, Monthly, Bi-Monthly).

Maintenance Charges shall be \$25.00 per month to maintain the funds in our account after one year has elapsed with a check remaining uncashed and unclaimed, until the entire sum of said uncashed check

has been exhausted or claim has been made for the remainder, or in the event three years elapses, any unclaimed remainder will be sent to the State escheat fund.

Special handling of account, not covered under the above fees, will be billed at the rate of \$75.00 per hour (with 1/3 hour minimum).

## CHAPTER VIII - TRUSTEE'S SALE

## E801.1 Trustee's Sale Charges

The following charges are the rates applicable for Trustee Sales handled by the Company as Trustee under a Deed of Trust pursuant to A.R.S. beginning at 33-801.

- A. Trustee's Fees shall be one-half of one per cent of the unpaid principal balance under the Promissory Note secured by the Deed of Trust.
  - 1. A 25% discount will be applied to Trustee's Fees for Sales reinstated or cancelled within 30 days of recordation of the Notice of Trustee's Sale.
  - 2. An additional fee of \$50.00 will be charged for each Postponement of Sale.

#### MINIMUM CHARGE - \$400.00

Rates for special circumstances such as Sales for multiple Deeds of Trust from one Beneficiary will be negotiated on a case by case basis.

(The Trustee's Fees outlined in this section DOES NOT include the cost of mailing, posting, or publishing as require by Arizona Statute and DOES NOT include charges incurred if the use of an outside vendor is required.)

#### CHAPTER IX – SUBDIVISION TRUSTS

## **E901.1** Subdivision Trust Charges

The following charges are the rates applicable for accounting and other services rendered in connection with subdivision trusts pursuant to the instruction of the parties thereto. This schedule is published for the convenience of our Trust Beneficiaries. Trustee reserves the right to amend this schedule from time to time without notice.

"Beneficiary" as referred to herein shall mean: one married couple; one party as his sole and separate property; one partnership (general, limited or joint venture); one limited liability company or one corporation.

Any rates not separately stated under this Section E901.1 of Chapter IX Subdivision Trusts, shall be charged according to Section E701.1 of Chapter VII Account Servicing of this rate filing. Additional fees charged can include but are not limited to title search fees, title insurance fees, escrow fees, recording fees, postage, third party charges, and travel expenses.

#### A. ACCEPTANCE RATE

1.	Single Beneficiary Trust (one Beneficiary)	\$300.00
	<ul> <li>with Assurance Agreement, add</li> </ul>	\$150.00
	(PXH Trust Dept. Only)	
2.	Double Beneficiary Trust	\$500.00
	(one first Beneficiary and one second Beneficiary)	
3.	Junior Trust	\$500.00
	(for all or a portion of property in underlying senior trust)	
4.	Amendment to Trust Agreement	\$100.00

An additional charge of \$25.00 will be made for each additional beneficiary beyond the number above stated.

#### B. ANNUAL SERVICING RATE

1.	Single Beneficiary Trust (one Beneficiary)	\$200.00
	<ul> <li>With Assurance Agreement, add</li> </ul>	\$50.00
	(PXH Trust Dept. Only)	
2.	Double Beneficiary Trust	\$250.00
3.	Junior Beneficiary Trust	\$250.00

An additional charge of \$25.00 will be made for each additional beneficiary beyond the number above stated.

Annual Servicing Rates are payable in advance, either in January of each year or based on the date of trust or trust acceptance and may be collected directly from Beneficiary's funds on deposit, at close of escrow, or upon Trust acceptance. The Annual Servicing Rates may be prorated for any fractional part of the year during which the Trust may continue.

## C. ADMINISTRATIVE SERVICES

1.	Deed and Affidavit of Value processing	
	<ul> <li>Deed prepared by Pioneer Title Agency</li> </ul>	\$50.00
	<ul> <li>Deed prepared outside of Pioneer Title Agency</li> </ul>	\$100.00
2.	Processing of Lease, Easement or other instrument	\$100.00
3.	Acceptance of assignment of beneficial interest	\$100.00
4.	Additional parcels of land into the Trust (per deed)	\$100.00
5.	Option Agreements	
	<ul> <li>Acceptance Fee (if not in original Trust)</li> </ul>	\$100.00
	<ul> <li>Renewal/Extension Fee</li> </ul>	\$100.00
	<ul><li>When exercised</li></ul>	\$100.00
6.	Collateral Assignment/Money Assignment	
	<ul> <li>Acceptance/Set-up Fee (All Trust Depts.)</li> </ul>	\$150.00
	<ul> <li>Annual Fee (PHX Trust Dept. Only)</li> </ul>	\$125.00
	<ul> <li>Release of Assignment (PHX Trust Dept. Only)</li> </ul>	\$100.00
	<ul> <li>Per additional payee, add</li> </ul>	\$100.00
	(PHX Trust Dept. Only)	
7.	Broker Commission Rate (per broker with one payee)	
	<ul> <li>Acceptance Fee (PHX Trust Dept. Only)</li> </ul>	\$200.00
	<ul> <li>Annual Fee (PHX Trust Dept. Only)</li> </ul>	\$250.00
	<ul> <li>Per additional payee, add</li> </ul>	\$150.00
	(PHX Trust Dept. Only)	
D. CLOSING	RATES	\$200.00

If all property is sold or conveyed by Trustee during the normal course of administration of the Trust, there will be no closing charge, except for the charges of a title insurer for final examination.

## E. ADDITIONAL SERVICE RATES

1. Extraordinary Services

A reasonable charge will be made for extraordinary services rendered at the rate of \$150.00 per hour. Such rate shall be charged in half hour increments with a one hour minimum charge.

2.	Transaction/Processing Fee	\$100.00
3.	Notice of Default Letter	
	per each, plus postage	\$125.00

## 4. COLLECTION ACCOUNT SERVICES

Any rates not separately stated under this Section E901 of Chapter IX Subdivision Trusts, shall be charged according to Section E701 of Chapter VII Account Servicing of this rate filing.

1.	Set-Up Rate per allocation account	\$50.00
2.	Monthly Servicing Rate per allocation account	\$7.00
3.	Updated/Adjustments	\$50.00
	<ul> <li>Per each allocation account, add</li> </ul>	\$15.00